2013

Small Business Incubator

2013 Performance Report

MISSOURI
Department of Economic Development

Missouri Department of Economic Development

Independence Regional Ennovation Center – Independence

Christopher "Kit" Bond Incubator – St. Joseph

Small Business Incubator

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BEGIN New Venture Center
– St. Louis

Executive Summary

STATUTORY AUTHORITY

620.495, RSMo, as amended

Ozarks Small Business Incubator
– West Plains

PURPOSE

The purpose of this program is to generate private funds to be used to establish a "protective business environment" (incubator) in which a number of small businesses can collectively operate, fostering growth and development during a business start-up period.

PROGRAM DESCRIPTION

An incubator is a building, which can be divided into smaller units of space to be leased by small businesses. An incubator is also a program without infrastructure in which participants avail themselves of business development services to assist in the growth of their start-up businesses.

In addition to the space, incubators provide business development services for use by the tenants and participants. These services shall include, but are not limited to, financial consulting assistance, management and marketing assistance, business education, and physical services such as personal computers, copiers, facsimiles, conference rooms, labs, etc. Because of the shared services and efficient use of the available space, costs are usually much less than for a small business operating independently.

The incubator is not intended to be a permanent home for the new firm. After a period determined by the incubator's policy, a tenant will move from the incubator, thereby making room available in the incubator for a new start-up firm.

The Missouri Department of Economic Development approves (certifies) or denies proposals for small business incubators based on the ability of the incubator to meet statutory requirements of the program, the economic impact of the incubator on the community, conformance with area-wide and local economic development plans, and location of the incubator, in order to encourage geographic distribution of incubators across the state. Certified incubators may receive contributions from taxpayers. The taxpayers in turn may receive tax credits in the amount of 50 percent of the contributions. The tax credits can be carried forward for five years and also be sold or transferred. The overall maximum amount of tax credits that can be autho-

Small Business Synergy Center – St. Charles

St. Louis Enterprise Center – Wellston

Small Business Incubator

ECONOMIC IMPACT

Tax credits issued through the Small Business Incubator Program from the program's inception through November 30, 2013, total approximately $3.1 million, which attracted contributions totaling approximately $6.2 million.

PROGRAM STATISTICS

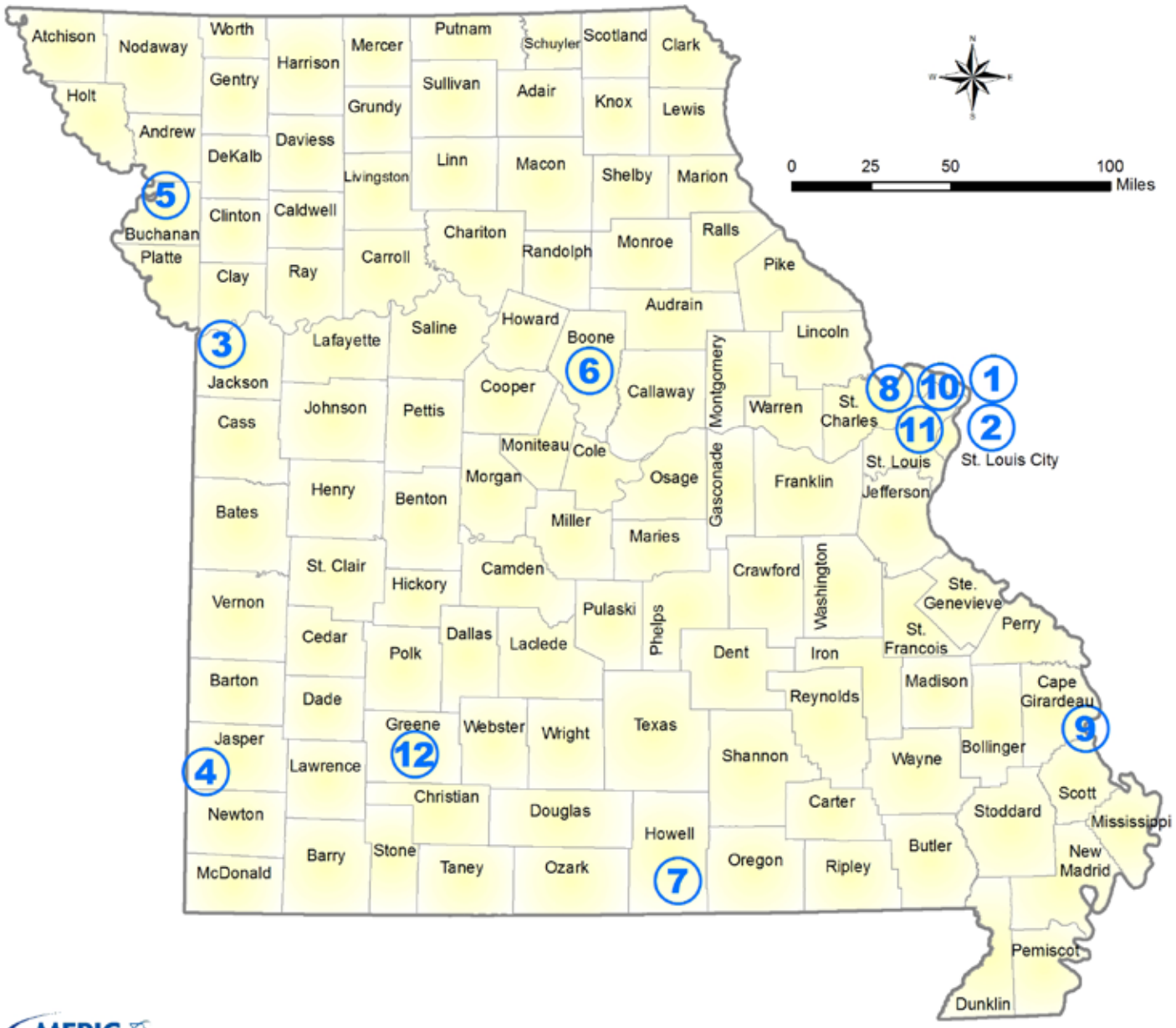
Most tenants are originally from Missouri. These tenants chose the Small Business Incubators due to their unique locations and affiliations with major research institutions, hospitals, and universities located in the state. Most graduates decided to stay in Missouri because of the founders' and workforce's residency. However, the graduates that relocated to other states identified the reasons for this decision as inability to raise additional funding or acquisition by another company. The information regarding the number of jobs, payroll, and investment of graduate companies is not complete because most incubators do not track such data and thus are unable to provide it. Eleven out of the 12 active incubators reported. One did not report.

A Budget of Revenues and Expenditures application is submitted annually by each Small Business Incubator desiring to request tax credits for the upcoming year. This report is due by the end of January, and the tax credits are then awarded based on the request of Capital Expenditures and Non-Operating Expenditures listed in this report. The following is a listing of the Incubators that were awarded tax credits, listed by year of approval.

Table 1 Performance Statistics – through 6/30/2013
(See Exhibit 1 for detail by incubator)

Data Description	Total for all Incubators
# Incubators Created	21
# Incubators Inactive/Closed	9
# Incubators Active	12
# Incubators Under Construction	0
Average occupancy rate 2013	77%
Focus	Bio-Med., R&D, Mfg, IT/ Comm, Plant & Life Science, Business Development Services, Product Development Mixed
State origin current/previous tenants	MO, NY, VA/CA, PA/NJ/FL, IL
# Tenants	169
# Tenants/Incubator jobs	754 full-time/120 part-time
$ Tenants/Incubator payroll	$43,860,064
$ Tenants/Incubator spending	N/A
Tenants average length in years	2.6 yrs
# Failed	78
Failed average length in years	87 yr
# Missouri graduates	267
# Missouri graduates jobs	1,556 reported
# Missouri graduates still in business	25 reported
Missouri graduates average length in years	2.93 yrs
$ Missouri graduates payroll	N/A
$ Missouri graduates spending	N/A
# Other graduates	18
Other graduates average length in years	3.60 yrs
States moved to	CA, CO, NJ, IL, KY, SC, TX, WA, WI

Missouri Certified Active Incubators



MERIC

Missouri Certified Incubators Contact Information

Active Incubators List

1. BEGIN New Venture Center
Sponsor: St. Patrick's Center
Certified in 2010
Contact person: Jan DeYoung
800 N. Tucker Blvd
St. Louis, MO 63101
Phone: (314) 802-0995
E-mail: jdeyoung@stpatrickcenter.org
Website: www.stpatrickcenter.org/programs/employment-training/bnvc/

2. Center for Emerging Technologies (CET)
Sponsor: Center for Emerging Technologies
Certified in 1983
Contact person: Heather Beaven
4041 Forest Park Avenue
St. Louis, MO 63108-3213
Phone: (314) 615-6900 Fax: (314) 615-6901
E-mail: Heather.Beaven@emergingtech.org
Website: www.emergingtech.org

3. Independence Regional Ennovation Center
Sponsor: Independence Council for Economic Development
Certified in 2010
Contact person: Xander Winkel
201 N. Forest Ave #130
Independence, MO 64050-3436
Phone: (816) 463-3532
E-mail: awinkel@inedc.biz
Website: http://www.ennovationcenter.com/

4. Joseph Newman Business and Technology Innovation Center (JNBTIC)
Sponsor: Joplin Area Chamber of Commerce Foundation
Certified in 2004
Contact person: Steve Russell
320 E. 4th St.
Joplin, MO 64801
Phone: (417) 624-4150 Fax: (417) 624-4303
E-mail: srussell@joplin.com
Website: www.newmaninnovationcenter.com

5. Kit Bond Science and Technology Incubator
Sponsor: Missouri Western State University
Certified in 2010
Contact person: Dr. Gary E. Clapp, Pd.D.
4221 Mitchell Avenue
St. Joseph, MO 64507-22
Phone: (816) 749-4014 Fax: (816) 271-5972
E-mail: gclapp@iials.com
Sara.hagen@iials.com
Website: www.missouriwestern.edu/lifesciences

6. Life Sciences Business Incubation Center (LSBIC)
Sponsor : Missouri Innovation Center
Certified in 2004
Contact person: Quinten Messbarger
1601 S. Providence
Columbia, MO 65211
Phone: (573) 884-0492 Fax (573) 884-3600
E-mail:messbargerq@missouri.edu
Website: www.muincubator.com

7. Ozarks Small Business Incubator
Sponsor: Downtown West Plains, Inc.
Certified in 2010
Contact person: Heather Fisher
408 Washington Ave.
P.O. Box 1194
West Plains, MO 65775
Phone: (417) 257-2563 Fax: (417) 256-8711
E-mail: hlands@email.com
Website: www.ozsbi.com

8. Small Business Synergy Center (SBSC)
Sponsor: Small Business Synergy Center
Certified in 1992
Contact person: Craig Frahm
5988 Mid Rivers Mall Drive
St. Charles, MO 63304
Phone: (636) 441-6880
E-mail: cfrahm@edcstcharlescounty.com
Website: www.stcc-edc.com

9. Southeast Missouri Innovation Center (SMIC)
Sponsor: Missouri Research Corporation
Certified in 2005
Contact: Kathy Mangels
One University Plaza, MS 3300
Cape Girardeau, MO 63701
Phone: (573) 651-2570 Fax: (573) 651-5061
E-mail: kmangels@semo.edu
Website: www.semo.edu/cie/

10. St. Louis Enterprise Center-Wellston (StLEC)
Sponsor: St. Louis County Economic Council
Certified in 1990
6439 Plymouth Ave.
Wellston, MO 63133
Phone: (314) 615-3958 Fax: (314) 615-7666
E-mail: bnoonan@stlpartnership.com
Website: www.slcec.com

11. Direct Impact Business Education Center
Sponsor: Direct Impact Business Center
Certified in 2012
Contact Person: Tracey Jeffries
10263 St. Charles Rock Road
St. Ann, MO 63074
Phone: (314) 690-1330
E-mail: info@directimpactstl.org

12. The eFactory
Sponsor: Missouri State University
Certified in 2013
Contact: Allen Kunkel
405 N. Jefferson Ave
Springfield, MO 65806-1110
Phone: (417) 836-3020 Fax: (417) 836-8810
E-mail: AllenKunkel@missouristate.edu

Missouri Certified Incubators Contact Information

Inactive with the Incubator Program

Missouri Innovation Center (MIC)
Sponsor: Missouri Innovation Center
Certified in 1995
Contact: Kim March
410 S. 6th St., 214 Engineering Bldg. North
Columbia, MO 65201
Phone: (573) 884-0496
Fax: (573) 884-3600
E-mail: marchk@missouri.edu
*Incubator is now Life Sciences Business Incubation Center
*MIC is still active as an Innovation Center.

Missouri IncuTech Foundation (MITF)
(DBA Missouri Enterprise Business Assistance Center)
Sponsor: Missouri Enterprise
Certified in 1991
Contact Person: Rick Prugh
800 University Drive
Rolla, MO 65401-2157
Phone: (573) 341-0117
Fax: (573) 341-0135
E-mail: rprugh@missourienterprise.org
Website: www.missourienterprise.org
*Incubator decertified August 2007
*Incubator is still active

Nidus Center for Scientific Enterprise (NIDUS)
Sponsor: Monsanto Corporation
Certified in 2003
Contact person: Susan Pais
893 North Warson Road
St. Louis, MO 63141
Phone: (314) 812-8001
Fax: (314) 812-8080
E-mail: susan.e.pais@niduscenter.com
Website: www.niduscenter.com

Black Economic Union/Economic Growth Group (BEU)
Sponsor: Black Economic Union/Economic Growth Group
Certified in 1997
Contact person: Chester Thompson
1601 E. 18th
Kansas City, MO 64108
Phone: (816) 474-1080
Fax: (816) 474-5805
E-mail: chestert@beukc.org
Website: www.beukc.org
*Incubator no longer active

Technology Entrepreneur Center (TEC)
Sponsor: Technology Entrepreneur Center
Certified in 2003
Contact person: Willem Bakker
210 N. Tucker, Suite 600
St. Louis, MO 63101
Phone: (314) 436-3500
Fax: (314) 333-0409
E-mail: fchmelir@tecstl.org
Website: www.tecstl.org

Thomas Hill Enterprise Center (THEC)
Certified in 1997
Sponsor: Thomas Hill Enterprise Center
Macon, MO 63552

Ozark Foothills Development Association (OZARK)
Sponsor: Ozark Foothills Regional Planning Commission
Certified in 1990
Contact person: Felicity Brady
3019 Fair Street
Poplar Bluff, MO 63901
Phone: (573) 785-6402
Fax: (573) 686-5467
E-mail: felicity.ofrpc@gmail.com
Website: www.ofrpc.com/incubator.html

Avvio Center
Certified in 2008
1600 Swift
North Kansas City, MO 64116
Contact Person: Joe Mullins
Phone: (816)210-5305
E-mail: Joe@startpath.org
Website: under construction

Arts Incubator – Kansas City
Sponsor: Arts Incubator – Kansas City
Certified in 2010
Contact person: Jeff Becker
115 W. 18th Street
Kansas City, MO 64108-1220
Phone: (816) 421-2292
Fax: (816) 421-2293
E-mail: jbeckers@artsincubatorkc.org
Website: www.artsincubatorkc.org

Performance Statistics - FY 2013

Incubators / Data Description	BEGIN New Venture Center	Center for Emerging Technologies (CET)	Direct Impact Business Education Center	Independence Regional Ennovation Center	Joseph Newman Business and Technology Innovation Center (JNBTIC)	Kit Bond Incubator	Life Sciences Business Incubator Center (LSBIC)	Ozarks Small Business Incubator	Small Business Synergy Center (SBSC)	Southeast Missouri Innovation Center (SMIC)	St. Louis Enterprise Center (StLEC) (Wellston)	The eFactory	Averages	TOTAL
Year Certified	2010	1983	2012	2010	2004	2010	2004	2010	1992	2005	1990	2013		
Occupancy Rate	75%	86%	N/A	90%	90%	96%	70%	40%	90%	100%	91%	20%	**77%**	
Focus	Mixed-use/ Kitchen	Bio-Med	N/A	Kitchen	IT, Bio-Tech, Mixed use	Animal Health, RD	R & D	Bus.Dev Svcs.	Mixed	Mfg, R&D	Mixed	Mixed		
Number of Units	14	55	N/A	23	12	6	39	12	74	8	18	32		
# Tenants	22	21	N/A	28	10	5	22	5	30	8	10	8		**169**
# Tenants/Incubator Jobs FT	90	127	N/A	N/A	52	46	43	15	328	15	5	33		**754**
# Tenants/Incubator Jobs PT	34	49	N/A	N/A	0	4	1	13	0	6	13	0		**120**
$ Tenants/Incubator Payroll	N/A	$ 13,237,088	N/A	N/A	$ 2,200,000	$ 21,759,440	$ 3,160,000	$ 1,219,392	N/A	$ 591,838	$ 372,306	$ 1,320,000		**$43,860,064.00**
$ Tenants/Incubator Spending	N/A	N/A	N/A	N/A	N/A	N/A	N/A	$ -	N/A	N/A	N/A	N/A		**0**
Tenants Ave. Length, yrs.	2	4.5	N/A	2	4.3	4	3	1	5.3	N/A	$ 2	$ 1	**2.60**	
# Failed	5	3	N/A	20	0	1	3	2	39	5	0	0		**78**
Failed Ave. A1Length, yrs.	1.25	2	N/A	1	0	1.3	1	1	2	$ -	N/A	$ -	**0.87**	
# MO Grads	8	12	N/A	4	32	0	N/A	0	209	N/A	2	0		**267**
# MO Grad Jobs	N/A	N/A	N/A	N/A	116	25	N/A	0	1390	N/A	25	0		**1556**
# MO Grads still in Business	8	10	N/A	4	N/A	N/A	N/A	0	N/A	N/A	3	0		**25**
MO Grads Ave. Length, yrs.	2	6.4	N/A	1	0	N/A	N/A	0	2.3	N/A	1.75	$ -	**2.93**	
$ MO Grad Payroll	N/A	N/A	N/A	N/A	$ -	$ 5,000,000	N/A	$ -	N/A	N/A	N/A	$ -		**$5,000,000.00**
$ MO Grad Spending	N/A	N/A	N/A	N/A	$ -	N/A	N/A	$ -	N/A	N/A	N/A	$ -		**0**
# Other Grads	N/A	10	N/A	N/A	0	0	0	$ -	8	N/A	N/A	$ -		**18**
Other Grads Ave. Length, yrs.	N/A	4.7	N/A	N/A	0	N/A	N/A	$ -	2.5	N/A	N/A	$ -	**3.60**	

N/A = data not available

2013 Performance Report

Small Business Incubator

Active Incubators

Incubators / Years	BEGIN	Center for Emerging Technologies (CET)	Direct Impact Business Education Center	Joseph Newman Business and Technology Innovation Center	Kit Bond Incubator	Life Sciences Business Incubator Center (LSBIC)	Ozarks Small Business Incubator	Small Business Synergy Center (SBSC)	Southeast Missouri Innovation Center (SMIC)	St. Louis Enterprise Center (StLEC)	The eFactory	TOTAL
Year Certified	2010	1998	2012	2004	2010	2004	2010	1992	2005	1990	2013	
Calendar Year 1990												$ -
Calendar Year 1991												$ -
Calendar Year 1992												$ -
Calendar Year 1993								$ 207,875.00		$ 312,500.00		$ 520,375.00
Calendar Year 1994												$ -
Calendar Year 1995												$ -
Calendar Year 1996												$ -
Calendar Year 1997												$ -
Calendar Year 1998												$ -
Calendar Year 1999		$ 100,000.00										$ 100,000.00
Calendar Year 2000		$ 100,000.00										$ 100,000.00
Calendar Year 2001		$ 150,000.00										$ 150,000.00
Calendar Year 2002		$ 81,351.77								$ 50,000.00		$ 131,351.77
Calendar Year 2003		$ 172,500.00										$ 172,500.00
Calendar Year 2004		$ 125,000.00		$ 100,000.00		$ 175,000.00						$ 400,000.00
Calendar Year 2005		$ 77,000.00		$ 71,408.00		$ 121,421.00			$ 121,500.00			$ 391,329.00
Calendar Year 2006		$ 13,950.00		$ 47,353.70		$ 253,500.00		$ 13,200.00	$ 16,750.00			$ 344,753.70
Calendar Year 2007		$ 100,000.00		$ 29,956.00		$ 55,000.00			$ 19,704.00			$ 204,660.00
Calendar Year 2008		$ 85,350.00		$ 64,650.00		$ 100,000.00						$ 250,000.00
2nd Round 2008		$ 125,000.00										$ 125,000.00
Calendar Year 2009		$ 255,000.00		$ 22,574.00		$ 75,000.00						$ 352,574.00
Calendar Year 2010	$ 60,000.00	$ 87,500.00		$ 47,500.00	$ 87,500.00	$ 57,500.00	$ 40,000.00					$ 380,000.00
Calendar Year 2011	$ 17,500.00	$ 91,135.00		$ 20,000.00	$ -	$ 93,365.00	$ 60,000.00					$ 282,000.00
Calendar Year 2012	$ -	$ 110,372.00	$ 42,500.00	$ 38,000.00	$ -	$ 100,000.00	$ 70,000.00	$ -	$ -	$ -		$ 360,872.00
Calendar Year 2013	$ -	$ 106,216.00	$ 55,232.00	$ 26,554.00		$ 122,148.00	$ 34,520.00	$ -	$ -	$ -	$ 155,330.00	$ 500,000.00
TOTAL	**$ 77,500.00**	**$ 1,780,374.77**	**$ 97,732.00**	**$ 467,995.70**	**$ 87,500.00**	**$ 1,152,934.00**	**$ 204,520.00**	**$ 221,075.00**	**$ 157,954.00**	**$ 362,500.00**	**$ 155,330.00**	**$ 4,765,415.47**

Exhibit 3"Annual Tax Credits Authorized per Incubator in Calendar Years"
Inactive Incubators

Incubators / Years	Arts Incubator	Avvio Center	Black Economic Union (BEU)	Eastern Jackson County Business Incubator (EJCBI)	Missouri Innovation Center (MIC)	Missouri IncuTech Foundation (MITF)	Nidus Center for Scientific Enterprise (NIDUS)	Ozark Foothills Development Association (OZARK)	Technology Entrepreneur Center (TEC)	Thomas Hill Enterprise Center (THEC)		TOTAL
Year Certified	2010	2008	1997		1995	1991	2003	1990	2003	1997		
Calendar Year 1990								$ 2,500.00				$ 2,500.00
Calendar Year 1991												$ -
Calendar Year 1992						$ 319,858.24						$ 319,858.24
Calendar Year 1993												$ -
Calendar Year 1994												$ -
Calendar Year 1995					$ 17,899.00							$ 17,899.00
Calendar Year 1996												$ -
Calendar Year 1997			$ 87,500.00									$ 87,500.00
Calendar Year 1998					$ 17,101.00					$ 101,950.00		$ 119,051.00
Calendar Year 1999												$ -
Calendar Year 2000												$ -
Calendar Year 2001												$ -
Calendar Year 2002												$ -
Calendar Year 2003							$ 36,512.00		$ 100,000.00			$ 136,512.00
Calendar Year 2004									$ 100,000.00			$ 100,000.00
Calendar Year 2005									$ 108,671.00			$ 108,671.00
Calendar Year 2006									$ 110,850.00			$ 110,850.00
Calendar Year 2007									$ 175,000.00			$ 175,000.00
Calendar Year 2008		$ 150,000.00							$ 100,000.00			$ 250,000.00
2nd Round 2008		$ (150,000.00)							$ (100,000.00)			$ (250,000.00)
Calendar Year 2009				$ -								$ -
Calendar Year 2010	$ 60,000.00											$ 60,000.00
Calendar Year 2011	$ 200,000.00											$ 200,000.00
Adjustment	$ (200,000.00)											$ (200,000.00)
Calendar Year 2012	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -		$ -
Calendar Year 2013	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
TOTAL	**$ 60,000.00**	**$ -**	**$ 87,500.00**	**$ -**	**$ 35,000.00**	**$ 319,858.24**	**$ 36,512.00**	**$ 2,500.00**	**$ 594,521.00**	**$ 101,950.00**		**$ 1,237,841.24**

Exhibit 4 "Annual Tax Credits Issued per Incubator in Calendar Years"
Active Incubators

Incubators / Years	BEGIN	Center for Emerging Technologies (CET)	Direct Impact Business Education Center	Independence Regional Ennovation Center	Joseph Newman Business and Technology Innovation Center	Kit Bond	Life Sciences Business Incubator Center (LSBIC)	Ozarks Small Business Incubator	Small Business Synergy Center (SBSC)	Southeast Missouri Innovation Center (SMIC)	St. Louis Enterprise Center (StLEC)	The eFactory	TOTAL
Year Certified	**2010**	**1998**	**2012**	**2010**	**2004**	**2010**	**2004**	**2010**	**1992**	**2005**	**1990**	**2013**	
Calendar Year 1990													$ -
Calendar Year 1991													$ -
Calendar Year 1992													$ -
Calendar Year 1993													$ -
Calendar Year 1994													$ -
Calendar Year 1995											$ -		$ -
Calendar Year 1996													$ -
Calendar Year 1997									$ 2,500.00		$ -		$ 2,500.00
Calendar Year 1998											$ -		$ -
Calendar Year 1999											$ -		$ -
Calendar Year 2000		$ 65,557.77											$ 65,557.77
Calendar Year 2001		$ 65,144.57							$ 12,500.00		$ -		$ 77,644.57
Calendar Year 2002		$ 87,945.90							$ 22,250.00		$ 50,000.00		$ 160,195.90
Calendar Year 2003		$ 106,000.00									$ -		$ 106,000.00
Calendar Year 2004		$ 62,500.00									$ -		$ 62,500.00
Calendar Year 2005		$ 83,912.92			$ 92,000.00		$ 115,500.00				$ -		$ 291,412.92
Calendar Year 2006		$ 12,500.00			$ 57,897.86		$ 96,974.00			$ 12,500.00			$ 179,871.86
Calendar Year 2007		$ 26,250.00			$ 40,108.46		$ 256,947.00						$ 323,305.46
Calendar Year 2008		$ 135,782.81			$ 14,110.76		$ 69,780.00			$ 4,249.00			$ 223,922.57
Calendar Year 2009		$ 168,491.91			$ 34,166.67		$ 9,675.00						$ 212,333.58
Calendar Year 2010		$ 68,198.50		$ 1,250.00	$ 22,500.00								$ 91,948.50
Calendar Year 2011	$ 30,000.00	$ 65,407.56		$ 4,750.00	$ 52,499.90			$ 45,250.00					$ 197,907.46
Calendar Year 2012	$ 7,396.40	$ 12,500.00		$ 5,950.00	$ 5,000.00	$ -	$ -	$ 54,750.00	$ -	$ -	$ -		$ 85,596.40
Calendar Year 2013	$ -	$ 71,495.60	$ -	$ -	$ 40,000.00	$ -	$ 64,000.00	$ 22,250.00	$ -	$ -	$ -	$ 7,622.50	$ 205,368.10
TOTAL	**$ 37,396.40**	**$ 1,031,687.54**	**$ -**	**$ 11,950.00**	**$ 358,283.65**	**$ -**	**$ 612,876.00**	**$ 122,250.00**	**$ 37,250.00**	**$ 16,749.00**	**$ 50,000.00**	**$ -**	**$ 2,286,065.09**

Exhibit 5 "Annual Tax Credits Issued per Incubator in Calendar Years"
Inactive Incubators

Incubators / Years	Arts Incubator	Avvio Center	Black Economic Union (BEU)	Missouri Innovation Center (MIC)	Eastern Jackson County Business Incubator (EJCBI)	Missouri IncuTech Foundation (MITF)	Nidus Center for Scientific Enterprise (NIDUS)	Ozark Foothills Development Association (OZARK)	Technology Entrepreneur Center (TEC)	Thomas Hill Enterprise Center (THEC)	TOTAL
Year Certified	**2010**	**2008**	**1997**	**1995**		**1991**	**2003**	**1990**	**2003**	**1997**	
Calendar Year 1990											$ -
Calendar Year 1991											$ -
Calendar Year 1992											$ -
Calendar Year 1993											$ -
Calendar Year 1994						$ -					$ -
Calendar Year 1995				$ 17,500.00		$ -					$ 17,500.00
Calendar Year 1996						$ -					$ -
Calendar Year 1997						$ -					$ -
Calendar Year 1998						$ -				$ 45,500.00	$ 45,500.00
Calendar Year 1999			$ 50,000.00			$ -				$ 20,000.00	$ 70,000.00
Calendar Year 2000			$ 37,500.00			$ -					$ 37,500.00
Calendar Year 2001						$ -				$ -	$ -
Calendar Year 2002						$ -				$ -	$ -
Calendar Year 2003						$ -			$ 75,500.00	$ -	$ 75,500.00
Calendar Year 2004						$ -	$ 32,996.78		$ 44,900.00	$ -	$ 77,896.78
Calendar Year 2005						$ -	$ -		$ 171,500.00	$ -	$ 171,500.00
Calendar Year 2006									$ 25,734.00		$ 25,734.00
Calendar Year 2007									$ 191,787.00		$ 191,787.00
Calendar Year 2008									$ 85,000.00		$ 85,000.00
Calendar Year 2009											$ -
Calendar Year 2010											$ -
Calendar Year 2011											
Calendar Year 2012	0	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Calendar Year 2013	0	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
TOTAL		**$ -**	**$ 87,500.00**	**$ 17,500.00**		**$ -**	**$ 32,996.78**		**$ 594,421.00**	**$ 65,500.00**	$ 797,917.78