

Exhibit A

CATEGORIES OF WORK

| | | |
|------------------------------|---------------------------|----------------------------------|
| Accounting | Elevators | Parking Lot |
| Acquisition | Engineering | Permanent Financing Costs |
| Alarm / Security | Environmental | Permits |
| Appraisal | Excavation | Plaster |
| Appliances | Exterior Lighting | Plumbing |
| Architecture | FF & E | Plumbing Fixtures |
| Awnings | Finish Carpentry | Real Estate Taxes |
| Blinds / Shades | Fire Extinguishers | Title, Recording, Transfer Costs |
| Builder's Overhead | Fire Sprinklers | Rental Equipment |
| Builder's Profit | General Contractor Fee | Roofing |
| Builder's Risk Insurance | General Contractor Profit | Rough Carpentry |
| Cabinets | General Requirements | Rough Electrical |
| Carpeting | Gutters | Rough Plumbing |
| Ceramic Tile | Hardware | Sewer and Water Hookup |
| Clean-up | Hauling | Sheet Metal |
| Closing Costs | Historic Consultant | Shelving |
| Common Labor | HVAC | Siding |
| Concrete | Insulation | Site Work |
| Construction Period Interest | Labor | Specialties |
| Construction Supervision | Landscaping | Structural Steel |
| Construction Utilities | Legal | Supplies and Equipment |
| Contingency | Loan Origination Fee | Survey |
| Counter & Vanity Tops | Lumber | Toilet Partitions / Accessories |
| Demolition | Marketing | Tuckpointing |
| Developer Fee | Masonry | Waterproofing |
| Disbursing Fee | Mirrors | Windows |
| Doors | Miscellaneous | Wood Flooring |
| Drywall | Other Insurance | |
| Electrical | Ornamental Metals | |
| Electrical Fixtures | Painting | |