Report on Missouri Tax Credits
Administered by the

January 2021
Revised
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Listed below are programs no longer included in this book as the programs were eliminated by Statute and no longer have redemptions:

Brownfield Jobs and Investment

Enterprise Zone Tax Credit Benefit Program

Transportation Development Tax Credit
Economic and Fiscal Impact Overview

Like other states, Missouri uses tax incentive programs created by the legislature to spur job creation and economic growth. Through economic modeling, we’re able to estimate and compare future state revenues to the costs of providing a tax benefit over time. This is called economic and fiscal impact analysis.

Models project how spending ripples through the economy, based on past spending patterns. They provide an estimate of the potential spin-off spending and jobs that could occur from changes in economic activity. This makes them well suited to projects and programs where the goal is economic development through job creation or capital investment. These models do not capture impacts that are hard to monetize, such as quality of life improvements or the catalytic effect of a project on the local economy. For tax incentives aiming for less quantifiable impacts, modeling can still be informative, but should be considered alongside other performance criteria.

Missouri Economic Impact Analysis Process

For many programs, statute requires economic and fiscal impact analysis for individual projects and the program as a whole. Every year the Department’s model is updated with data from the U.S. Bureau of Economic Analysis, Bureau of Labor Statistics, Census Bureau and Missouri’s Office of Administration.

The economic model currently used by DED is the Regional Economic Models, Inc. (REMI) Policy Insight model. Unlike other models, REMI allows the state to estimate impacts over a longer period, as opposed to a single year. This is important, given the multi-year structure of Missouri’s tax incentive programs. The model also accounts for local competition, recognizing that a new business might take spending away from an existing business.

The Department has performed economic analyses for over fifteen years and currently performs approximately 200 analyses each year. Missouri’s quality and use of tax incentive evaluation has been noted in several publications. These include a 2012 Pew Center study, Evidence Counts: Evaluating State Tax Incentives for Jobs and Growth, a 2013 Pew Center and MacArthur Foundation Report, States’ Use of Cost-Benefit Analysis, and a 2013 Incentive Transparency Index developed by Investment Consulting Associates.

Economic Impact Example

For the annual program evaluations listed in the following forms, the analysis covers the combined direct impacts of projects approved throughout the year. However, to illustrate the results of economic and fiscal impact analysis, the following scenario provides a simplified example of a single project. Fiscal impacts are for a 10-year period and dollar figures are in 2021 dollars.

Project Assumptions:

A new machinery manufacturing company locates in Missouri, leading to one year of plant construction and equipment purchases totaling $12.5 million. The company then hires 100 full-time workers at average wages. The state offers $2.0 million in tax incentives spread over six years. Over a ten year period the fiscal benefit-cost ratio is 2.29 indicating that for every $1 dollar of tax incentive the state is expected to receive $2.29 in net new general revenue from increased economic activity.

<table>
<thead>
<tr>
<th>Category</th>
<th>Description</th>
<th>10 Yr. Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>BENEFIT</td>
<td>Projected net state general revenue (gross revenue minus gross expenditures)</td>
<td>$2,154,820</td>
</tr>
<tr>
<td>COST</td>
<td>Tax incentive spread over six years</td>
<td>$1,915,171</td>
</tr>
</tbody>
</table>

Fiscal Benefit-Cost (B/C) Ratio: 2.13
**DED Administered Tax Credits - Enactment Timeline**

<table>
<thead>
<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>Neighborhood Assistance Program (NAP)</td>
<td>Enterprise Zone (eliminated by statute 01/05 except current projects)</td>
<td>Seed Capital (cap exhausted)</td>
<td>Development (DTC)***</td>
<td>Small Business Investment “Capital SBIC” (cap exhausted)</td>
<td>Community Development Corp “Community Bank” (cap exhausted)</td>
<td>BUILD CAPCO (cap exhausted)</td>
<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Business Facility (eliminated by statute 01/05 - except headquarters operations)</td>
<td>Infrastructure</td>
<td>MO Community College New Jobs Training Program*</td>
<td>Affordable Housing Assistance Low Income Housing</td>
<td>Research (eliminated by statute 01/05)</td>
<td>Brownfield Remediation Youth Opportunities Brownfield Jobs &amp; Investment</td>
<td></td>
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</tbody>
</table>

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</tr>
</thead>
<tbody>
<tr>
<td>Historic Preservation Rebuilding Communities***</td>
<td>Film Production Transportation Development (eliminated by statute 01/05)</td>
<td>Skills Development (eliminated by statute 08/04)</td>
<td>Wine and Grape Production New Enterprise Creation (cap exhausted) Family Development Account</td>
<td>Brownfield Demolition</td>
<td>Neighborhood Preservation Act Loan Guarantee Fee (sunset 10/09)</td>
<td>Enhanced Enterprise Zone (EEZ)*** MO Community College Job Retention Training Program* Tax Credit Accountability Act (SB 1099)</td>
<td>Distressed Area Land Assemblage New Markets</td>
<td>SB 718* HB 2393**</td>
<td>HB 191***</td>
<td>Mo Mfg Jobs Act (sunset 10/16)</td>
<td>MO Works Training+ MO Works Program*** Amateur Sports Contribution Ticket Sales Film (sunset 11/13)</td>
<td>AIM Zone Innovation Campus</td>
</tr>
</tbody>
</table>

* SB 718 amended EEZ, MO Quality Jobs, NAP, DTC, New Markets, & Brownfield – established the prohibition for tax credits to companies employing illegal aliens.

** HB 2393 amended EEZ to add mega-projects.

*** HB 191 amended Affordable Housing, MDFB Infrastructure, BUILD, Historic Preservation, MO Quality Jobs, Low Income Housing, Loan Guarantee Fee, New Markets, Family Development Account, and Brownfield – added reporting requirements to the Tax Credit Accountability Act.

+ HB 196 replaced MO Community College New Jobs Training Program and MO Community College Job Retention Training Program

+++ HB 184 created MO Works Program and replaced MO Quality Jobs, Rebuilding Communities, Enhanced Enterprise Zone, and Development Tax Credit State Incentives.
AFFORDABLE HOUSING ASSISTANCE PROGRAM

MISSOURI HOUSING DEVELOPMENT COMMISSION

PURPOSE
An incentive for businesses and individuals to make donations to non-profit organizations that assist in the production of affordable rental housing or homeownership for low-income families in Missouri.

AUTHORIZATION
Sections 32.105 to 32.125, RSMo

HOW THE PROGRAM WORKS
To receive a tax credit a business firm or eligible individual must donate cash, professional services, real or personal property to a non-profit housing organization to assist with the acquisition, rehabilitation and/or new construction of affordable housing. There is also a set-aside for donations that assist non-profit housing organizations with their basic operating expenses. The amount of tax credit allocated is equal to 55% of the value of the contribution.

ELIGIBLE AREAS
Statewide.

ELIGIBLE APPLICANTS
Non-profit housing organizations are eligible to apply for tax credit.

ELIGIBLE USE OF TAX CREDITS
This tax credit can be applied to:
✓ Ch. 143 – Income tax
✓ Ch. 147-Corporation Franchise Tax
✓ Ch. 148 –
  ✓ Bank Tax
  ✓ Insurance Premium Tax
  ✓ Other Financial Institutions Tax
✓ Ch. 153-Express Company Tax

This credit’s special attributes:
✓ Carryforward 10 years
✓ Sellable or transferable

APPLICATION PROCEDURE
Refer to the MHDC website for application deadlines and forms.

SPECIAL PROGRAM REQUIREMENTS
Proposals must:
✓ Meet a demonstrated housing need;
✓ Provide affordable housing for low-income families by restricting rents and purchase prices;
✓ Target housing for low- to moderate-income persons as defined by state statute;
✓ Provide assistance for the administrative costs of a non-profit housing organization.
Approved proposals for rental or for-sale housing must follow income and rent/resale restrictions for a period of ten years.

CONTACT
Missouri Housing Development Commission
3435 Broadway
Kansas City, MO 64111-2403
Phone: 816-759-6658  Fax: 816-759-6829
E-mail: mword@mhdc.com

ADDITIONAL RESOURCES
Go to the MHDC home page at www.mhdc.com and choose the Rental Production link to obtain guidelines and forms for the Affordable Housing Assistance Tax Credit Program as well as information regarding other MHDC housing programs.
The Affordable Housing Assistance Tax Credit Program (AHAP) is an incentive for businesses and qualified individuals in Missouri to participate in the production of affordable housing for low-income families. The credit can be used by a business or qualified individual as a reduction in their state tax obligation. To receive the AHAP credit, a business or qualified individual must donate cash, professional services, or real or personal property to a non-profit organization.

### Explanation of How Award is Computed:

The amount of Affordable Housing Assistance Program Tax Credit allocated is equal to 55% of the amount of contribution. Non-profit organizations make application to the Missouri Housing Development Commission (MHDC) for a reservation of AHAP credit. The non-profit organization then solicits contributions from businesses or qualified individuals to assist in the production of a specific affordable housing development. After MHDC receives the necessary documentation of a qualified contribution to the non-profit organization that meets all the criteria set out in the statute and program regulations, a tax credit is issued to the donor in the amount of 55% of the value of the contribution. Applications for production credits are accepted continuously, and applications for the operating credit set-aside are accepted twice a year.

### Program Description and Eligibility Requirements:

The Affordable Housing Assistance Program Set-Aside (AHAP) is set by statute at $11 million annually of which $10 million is for production credits and $1 million is for operating credits. Once MHDC has made reservations totaling $11 million in AHAP credit in a fiscal year, the application cycle is closed.

### Specific Provisions:

<table>
<thead>
<tr>
<th>Carry forward</th>
<th>Carry Back</th>
<th>Refundable</th>
<th>Sellable/Assign</th>
<th>Additional Federal Deductions Available</th>
</tr>
</thead>
<tbody>
<tr>
<td>10 years</td>
<td>n/a</td>
<td>No</td>
<td>Yes</td>
<td>Yes</td>
</tr>
</tbody>
</table>

### Program Cap:

- **Cumulative $11,000,000**
- **Remainder of cumulative cap** $0
- **Annual $11,000,000**
- **None**

### Historical and Projected Information

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certificates Issued (#)</td>
<td>249</td>
<td>249</td>
<td>263</td>
<td>51</td>
<td>125</td>
</tr>
<tr>
<td>Projects/Participants (#)</td>
<td>63</td>
<td>58</td>
<td>64</td>
<td>21</td>
<td>40</td>
</tr>
<tr>
<td>Amount Authorized</td>
<td>$4,676,726</td>
<td>$4,253,693</td>
<td>$10,971,408</td>
<td>$0</td>
<td>$3,000,000</td>
</tr>
<tr>
<td>Amount Issued</td>
<td>$6,145,103</td>
<td>$3,308,659</td>
<td>$4,510,701</td>
<td>$1,255,822</td>
<td>$2,500,000</td>
</tr>
<tr>
<td>Amount Redeemed</td>
<td>$4,752,091</td>
<td>$5,001,344</td>
<td>$4,025,790</td>
<td>$2,218,797</td>
<td>$2,000,000</td>
</tr>
</tbody>
</table>

**FY 2020 EST. Amount Outstanding** $12,863,491

**FY 2020 EST. Amount Authorized but Unissued** $8,489,013

### Comments on Specific Provisions:

The projections cannot precisely account for carry forward provision nor the individual credit holder's decision on when to claim a particular credit.
TAX CREDIT ANALYSIS

Program Name: Affordable Housing Assistance Tax Credit Program

<table>
<thead>
<tr>
<th>BENEFIT: COST ANALYSIS (includes only state revenue impacts)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FY 2020</strong></td>
</tr>
<tr>
<td>ACTIVITY</td>
</tr>
<tr>
<td>Direct Fiscal Benefits</td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
</tr>
<tr>
<td><strong>Total</strong></td>
</tr>
</tbody>
</table>

**PERFORMANCE MEASURE(S)**

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

| BENEFITS | |
| Direct Fiscal Benefits | $1,645,711 |
| Indirect Fiscal Benefits | 0 |
| **Total** | **$1,645,711** |

| COSTS | |
| Direct Fiscal Costs | 0 |
| Indirect Fiscal Costs | 0 |
| **Total** | **0** |

**PERFORMANCE MEASURE(S)**

**Derivation of Benefits:**
Investment: (a) $8,633,590 in Residential Investment spending over years 2020-2021. (b) $1,000,000 in Professional Services operations spending over years 2020-2021.

Employment: (a) N/A

Incentives/Credits: (a) $4,676,726 in tax credits over years 2020-2030 with 97.7 percent total redemption of credits anticipated.

Impacts occur Statewide. All Values in Constant Dollars. Assumptions provided by DED. Estimated using REMI.

The Affordable Housing Assistance Program (AHAP) increases the availability of rental housing and for sale housing that is affordable to low-income families. Other benefits include the removal of blight in communities and increased local tax revenues such as property taxes. The AHAP credit increases the capacity of non-profit housing organizations to build or renovate affordable housing for low-income families. The AHAP credit increases the amount of disposable income for low-income families by providing housing that is affordable to them. This improves the overall quality of their lives by providing additional income for other basic necessities such as food, clothing, healthcare and education. Lastly, the operating AHAP credit helps organizations attract donations to support operating funds, without which the agencies may not be able to administer their affordable housing programs.

In FY-2020, every dollar of auth. program tax credits returns:
$1.84 in new personal income totaling $3.02 million
$2.89 in new value-added/GSP totaling $4.76 million
$5.04 in new economic output totaling $8.29 million

Over 12 YEARS, every dollar of auth. program tax credits returns:
$0.47 in new personal income totaling $4.90 million
$0.58 in new value-added/GSP totaling $6.07 million
$1.00 in new economic output totaling $10.48 million

In FY2020, MHDC extended the affordability for 126 units and 215 beds.

Comments on Performance Measure:
The number of housing units produced is based on what is reported to MHDC by the non-profit sponsor of the development. Projects awarded AHAP credits may be awarded additional credits in succeeding years; however, these projects receiving AHAP credits are not counted as "new units". In this circumstance, MHDC places a new LURA on the units, extending the affordability period. In FY2020, MHDC extended the affordability for 126 units and 215 beds.
LOW INCOME HOUSING
TAX CREDIT PROGRAM

MISSOURI HOUSING DEVELOPMENT COMMISSION

PURPOSE
An incentive for the new construction or rehabilitation of rental housing affordable to low and moderate income families in Missouri.

AUTHORIZATION
Sections 135.350 to 135.363, RSMo

HOW THE PROGRAM WORKS
This program leverages equity investments from the private sector for the development of rental housing, thereby reducing rents to affordable levels for low and moderate income families. It provides a state tax credit for ten years to qualified owners of affordable rental housing developments equal to approximately 9% of the eligible development costs. The state low-income housing tax credit may be allocated to a qualified development in an amount up to 100% of the federal tax credit allocated to the development. The total amount of federal 9% credits available is capped annually at an amount set by the IRS, based on the population of the state.

Developments financed with tax-exempt bonds are eligible to apply for state tax credits equal to approximately 4% of the eligible development costs. There is a $6 million statutory annual cap on new authorizations of state 4% credits.

ELIGIBLE AREAS
Statewide.

ELIGIBLE APPLICANTS
Developers (private and not-for-profit) are eligible to apply for the tax credit.

ELIGIBLE USE OF TAX CREDITS
This tax credit can be applied to:

✓ Ch. 143 – Income tax
✓ Ch. 147-Corporation Franchise tax
✓ Ch. 148 –
  ✓ Bank Tax
  ✓ Insurance Premium Tax
  ✓ Other Financial Institutions Tax
✓ Ch. 153-Express Company Tax

This credit’s special attributes:
✓ 10-year credit
✓ Carryback 3 years
✓ Carryforward 5 years
✓ Sellable or transferable within an ownership structure

APPLICATION PROCEDURE
Each year MHDC publishes a notice of funding availability announcing the amount of credits available and the deadline for both 9% and 4% applications, which is typically in the fall. The process to determine the allocation of tax credits is competitive. MHDC staff reviews all proposals to determine the financial feasibility and the demand for affordable rental housing in the community. Staff typically makes its recommendations to the Commission from the fall application round in the winter. Depending on the availability of credits, a second round may be held for 4% applications in the spring, following the same competitive evaluation process.

SPECIAL PROGRAM REQUIREMENTS
An eligible proposal must:
✓ Develop rental housing that (i) rents at least 20% of its units to families earning 50% of the area median income, or (ii) rents at least 40% of its units to families earning 60% of the area median income;
✓ Maintain the affordability of the rental units by restricting rents for an extended period of time, typically 30 years;
✓ Assist in the production of financially viable, market appropriate housing in areas of greatest housing need in the State;
✓ Be sponsored by an entity with prior successful housing experience and the ability to proceed in an expeditious manner.

An approved proposal must meet program standards including on-going compliance reviews concerning:
✓ Resident household eligibility;
✓ Rent restrictions;
✓ Occupancy standards;
✓ Physical property condition.

CONTACT
Missouri Housing Development Commission
3435 Broadway
Kansas City, MO 64111-2403
Phone: 816-759-6658 Fax: 816-759-6829
E-mail: mwword@mhd.com

ADDITIONAL RESOURCES
Go to the MHDC Rental Production page at www.mhdc.com/rental_production/index.htm to obtain guidelines and forms for the Low Income Housing Tax Credit Program.
TAX CREDIT ANALYSIS

Program Name: Missouri Low Income Housing Tax Credit Program

Department: Missouri Housing Development Commission
Contact Name & No.: Megan Word (816) 759-6658

Program Category: Housing
Type: Tax Credit X Other (specify) __________

Statutory Authority: Sections 135.350-135.363, RSMo

Date of Origin: 1990

Date: January 2021

Program Description and Eligibility Requirements:
The Missouri Low Income Housing Tax Credit (MOLIHTC) is a ten-year state tax credit available to qualified owners of affordable rental housing. The MOLIHTC generates equity investments from the private sector for the development of new or rehabilitated rental housing which enables owners to lower rents to affordable levels for low-income families. A qualified development is one that (i) rents at least 20% of its units to families earning 50% of the area median family income, (ii) rents at least 40% of its units to families earning 60% of area median family income, each adjusted for family size, or (iii) rents at least 40% of its units to families whose income does not exceed the income limitation designated for the respective unit, where the average of the income-designated units may not exceed 60% AMGI. The development must (a) meet a demonstrated need for affordable rental housing in the community, (b) be economically feasible, (c) leverage tax credits with other financing, and (d) provide affordable rental housing for qualified low-income Missourians for an extended period of time.

Explanation of How Award is Computed: Entitlement No Discretionary Yes

The amount of the MOLIHTC allocated to a given housing development is directly related to the percentage of low-income housing units made available to qualified low-income families and the acquisition, construction or rehabilitation expenditures necessary to create the development, less land and non-depreciable costs. There are two types of MOLIHTCs: 9% and 4%. Developments compete annually for the 9% MOLIHTC. Developments receiving an allocation of tax-exempt bond-financing from the Department of Economic Development may apply to receive the 4% MOLIHTC. The maximum amount of MOLIHTC that can be issued for any development is 100% of the federal LIHTC issued for the development.

Explanation of Cap: The 9% MOLIHTC program does not have a statutory sunset provision.

Program Cap: Cumulative $__________ (remainder of cumulative cap) $__________

Explanation of Expiration of Authority: The MOLIHTC program does not have a statutory sunset provision.

Specific Provisions: (if applicable)

Carry forward 5 years Refundable No Sellarble/Assignable No Additional Federal Deductions Available Yes Carry Back 3 years

Comments on Specific Provisions:

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
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</thead>
<tbody>
<tr>
<td>Certificates Issued (#)</td>
<td>285</td>
<td>185</td>
<td>215</td>
<td>49</td>
<td>108</td>
</tr>
<tr>
<td>Projects/Participants (#)</td>
<td>36</td>
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<td>22</td>
<td>4</td>
<td>8</td>
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<tr>
<td>Amount Authorized</td>
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<td>$0</td>
<td>$0</td>
<td>$14,256,011</td>
<td>$14,653,400</td>
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<tr>
<td>Amount Issued</td>
<td>$169,066,380</td>
<td>$129,866,500</td>
<td>$97,607,210</td>
<td>$14,653,400</td>
<td>$131,706,192</td>
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<tr>
<td>Amount Redeemed</td>
<td>$169,138,875</td>
<td>$153,023,838</td>
<td>$131,706,192</td>
<td>$14,653,400</td>
<td>$110,388,546</td>
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FY 2020 EST. Amount Outstanding | $723,265,771 |
FY 2020 EST. Amount Authorized but Unissued | $44,678,461 |

Notes: 1) No MOLIHTCs were Authorized in FYs 2018, 2019 or 2020. 2) The Actual Amount Issued represents the total 10 year stream of MOLIHTC issued in each FY. Each year 1/10th of the total MOLIHTC issued for a low income housing development is eligible to be redeemed. The Department of Revenue is responsible for all redemption data. The EST. Amount Outstanding represents the cumulative amount of MOLIHTC issued, minus the cumulative amount of MOLIHTC redeemed, less expired/withdrawn/ suspended credits; EST Amount Outstanding reflects only those tax credits eligible to be redeemed. 5) The EST. Amount Authorized but Unissued represents developments that have received approval and have not completed construction or have not completed MHDC's process to receive their credits by an issuance of the Eligibility Statement. In order to determine the total maximum liability for MOLIHTC you may add the EST. Amount Outstanding and the EST. Amount Authorized but Unissued. FY 22 Authorized projections assume 2020 QAP caps on 9% and 4% credits.
TAX CREDIT ANALYSIS

Program Name: Missouri Low Income Housing Tax Credit Program

HISTORICAL AND PROJECTED INFORMATION

<table>
<thead>
<tr>
<th>YEAR</th>
<th>Amount Authorized</th>
<th>Amount Issued</th>
<th>Amount Redeemed</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2018</td>
<td>$142,750.00</td>
<td>$133,250.00</td>
<td>$52,245.20</td>
</tr>
<tr>
<td>FY 2019</td>
<td>$159,960.00</td>
<td>$150,960.00</td>
<td>$57,972.00</td>
</tr>
<tr>
<td>FY 2020</td>
<td>$159,960.00</td>
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<td>FY 2021</td>
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<tr>
<td>FY 2022</td>
<td>$159,960.00</td>
<td>$150,960.00</td>
<td>$57,972.00</td>
</tr>
</tbody>
</table>

Comments on Historical and Projected Information: 1) Historically, the amount of authorized and issued MOLIHTC has fluctuated based on the number and size of developments receiving an allocation of tax-exempt bond financing from DED and, therefore, receiving 4% MOLIHTCs. Authorized projections assume a 9% MOLIHTC up to 70% of the federal LIHTC allocation and a cap of $3M Authorized annually for the 4% MOLIHTC. Issued projections include current MOLIHTCs that have been Authorized but have not yet completed construction; the majority of credits are issued in years 2 and 3 after Authorization. Redemption projections are based on a 3-year average and cannot precisely account for carry forward and carry back provisions nor the individual credit holder’s decision on when to claim a particular credit.

BENEFIT: COST ANALYSIS (includes only state revenue impacts)

<table>
<thead>
<tr>
<th></th>
<th>FY 2020 ACTIVITY</th>
<th>Other Fiscal Period (indicated time period)</th>
<th>Derivation of Benefits:</th>
</tr>
</thead>
<tbody>
<tr>
<td>BENEFITS</td>
<td>Direct Fiscal Benefits</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td>Total</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>COSTS</td>
<td>Direct Fiscal Costs</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Indirect Fiscal Costs</td>
<td>Total</td>
<td>$0</td>
<td>$0</td>
</tr>
</tbody>
</table>

Other Benefits:
The MOLIHTC program delivers rental housing that is affordable to low-income families, veterans, special needs tenants, and seniors. It reduces blight and improves communities through new construction and rehabilitation of affordable rental housing in Missouri. The reduced rents brought about by the MOLIHTC program increases households’ disposable income and allows low-income families, veterans, special needs tenants, and seniors to meet more of their other basic necessities such as food, clothing, education and health care. The subsidy provided by the MOLIHTC program makes it economically feasible to develop new or rehabilitated affordable rental housing in many very low-income rural communities in Missouri. Finally, the equity raised from the MOLIHTC helps preserve affordable rental housing that is in danger of being lost from existing stock.

MHDC did not Authorize any MOLIHTC in FY 2020.

In FY-2020, every dollar of auth. program tax credits returns: Over 15 YEARS, every dollar of auth. program tax credits returns:
**Program Name:** Missouri Low Income Housing Tax Credit Program

**PERFORMANCE MEASURE(S)**

**Permanent New Jobs Created**

<table>
<thead>
<tr>
<th>FY 2018</th>
<th>FY 2019</th>
<th>FY 2020</th>
<th>FY 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>2,123</td>
<td>1,450</td>
<td>1,177</td>
<td>0</td>
</tr>
</tbody>
</table>

**Comments on Performance Measure:**
This performance measure reflects the total number of LIHTC housing units placed in service, or credits issued each year. Total number of units placed in service, or credits issued, each year varies - dependant on the applications received for consideration, the actual number of projects approved, and the type of projects approved (preservation or new construction). Authorized developments typically take 24 months to complete construction and submit cost certification documentation to MHDC; after which they are issued LIHTCs. No LIHTCs are issued by MHDC or eligible to be redeemed by a development owner until a development is completed to MHDC requirements and ready for leasing.
Authorization
Sections 100.700 to 100.850, RSMo

Eligible Areas
Statewide.

Eligible Applicants
• An eligible industry in manufacturing, processing, assembly, research and development, agricultural processing or services in interstate commerce must invest a minimum of $15 million; or $10 million for an office industry (regional, national or international headquarters, telecommunications operations, computer operations, insurance companies or credit card billing and processing centers) in an economic development project; and
• Create a minimum of one hundred new jobs for eligible employees at the economic development project or a minimum of 500 jobs if the economic development project is an office industry or a minimum of 200 new jobs if the economic development project is an office industry located within a distressed community as defined in Section 135.530, RSMo.
• Ineligible: Retail, health or professional services, intra-state relocations or replacement facilities.

Program Benefits/Eligible Uses
The bonds may be used to finance public or private infrastructure to support the project, or the new capital improvements of the business at the project location. Bond proceeds may not be used for working capital, inventory or other operating costs of the business or another entity.

This tax credit can be applied to:
• Ch. 143 – Income tax, excluding withholding tax
• Ch. 148 – Bank Tax, Insurance Premium Tax, Other Financial Institution Tax

This credit’s special attributes: Refundable.

Funding Limits
The amount of bonds to be issued will be determined by the Missouri Department of Economic Development (DED) and the Missouri Development Finance Board (MDFB), based on the need for funding to initiate the project, and limited to the state’s economic benefit. The minimum bond issue is $500,000.

Application/Approval Procedure
The business must submit an application to DED and MDFB for review. Applications are due 15 business days prior to the first Monday of the month. DED and MDFB will review on a case-by-case basis.

Reporting Requirements
The business must report to MDFB the number of new jobs; the total amount of salaries and wages paid to eligible employees and investment in capital improvements, semi-annually during the initial 3-year build out phase and annually for the term of the credits.

Special Program Requirements
The following conditions must be met for a project to be approved:
• Sale of Bonds: Unless otherwise approved by the Board, the Applicant will be required to purchase the Bonds.
• Cooperative Effort: The political subdivisions benefiting from the project or other local entities must commit significant local incentives relative to their economic benefit compared to the state. Such incentives may include tax abatement, discounted utility fees or others, to the extent allowed by law.
• “But For” Test: DED and the MDFB must determine that the program is a material factor in the company’s decision to initiate the project, and this is certified by the business.
• Positive State Economic Impact: The amount of new direct and indirect state taxes over an 8- to 15-year period, as calculated by DED, must exceed the total amount of incentives provided by the state.
• Requirements: New full-time (35+ hours per week) jobs in a new or expanding business (not including identical jobs filled by recalled workers, replacement jobs or jobs which previously existed in the business) are considered to be “new jobs”. The business or a related taxpayer cannot have employed them during the preceding twelve months. The wages for such employees must be above the average wage for the area.
• “Clawbacks”: In the event the business does not fulfill the commitments made regarding the number of new jobs or capital investment, the tax credits will be reduced proportionately. In the event the business relocates or reduces the operation below the minimum standards for new jobs or capital investment prior to the term of the bonds, the tax credits received prior to that time must be repaid in full.
• Bond Purchase: Since the MDFB cannot guarantee the bonds, the business will likely have to purchase the Bonds.

Contact
Missouri Development Finance Board
Governors Office Building
200 Madison Street, Ste 100 | P.O. Box 567
Jefferson City, MO | 65102
Phone: 573-751-8479 | Fax: 573-526-4418
Email: mdfb@ded.mo.gov | Web: www.mdfb.org
TAX CREDIT ANALYSIS

**Program Name:** Business Use Incentives for Large-Scale Development (BUILD)

**Department:** Economic Development  
**Contact Name & No.:** Ryan Vermette (573) 526-0772  
**Date:** January 2021

**Program Category:** Business Recruitment  
**Type:** Tax Credit _X_ Other (specify) ___

**Statutory Authority:** Sections 100.700-100.850, RSMo  
**Applicable Taxes:** Income Tax, Bank Tax, Insurance Premium Tax, Other Financial Institution Tax

**Date of Origin:** 1996

**Program Description and Eligibility Requirements:**
The incentives offered by the BUILD Missouri Program are designed to offset infrastructure and other capital costs of certain large projects by making the cost of investing in Missouri more competitive. The costs are financed through the issuance by the Board of certificates (bonds or notes) the principal and interest on which will be repaid by the business. Businesses are then reimbursed for these repayments through the issuance by the Board of Missouri State income tax credits. The businesses may use these credits against taxes, which would otherwise be due, or to obtain a refund if the business has no Missouri income tax liability. All businesses that manufacture, process (including agricultural processing) or assemble products are eligible. Businesses that conduct research and development or provide services in interstate commerce are also eligible. Certain office industries are also eligible. A manufacturing business must invest a minimum of $15 million and 100 new jobs. An office business must invest a minimum of $10 million and 500 jobs. There are other factors.

**Explanation of Award is Computed:**

<table>
<thead>
<tr>
<th>Entitlement</th>
<th>No</th>
<th>Discretionary</th>
<th>Yes</th>
</tr>
</thead>
</table>

The award is computed based on principal, interest and board fees annually and limited to be no more that 5% of gross wages of each eligible employee whose job was created as a result of the project.

**Program Cap:**

- **Cumulative $_____**
- **(remainder of cumulative cap) $_____**
- **Annual $25,000,000**
- **None _____**

**Explanation of Expiration of Authority:**

**Specific Provisions:** (if applicable)

| Carry forward | n/a | Carry Back | n/a | Refundable | Yes | Sellable/Assignable | No | Additional Federal Deductions Available | No |

**Comments on Specific Provisions:**

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certificates Issued (#)</td>
<td>45</td>
<td>40</td>
<td>33</td>
<td>10</td>
<td>47</td>
</tr>
<tr>
<td>Projects/Participants (#)</td>
<td>40</td>
<td>41</td>
<td>42</td>
<td>45</td>
<td>45</td>
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<tr>
<td>Amount Authorized</td>
<td>15,085,607</td>
<td>16,704,360</td>
<td>$18,061,283</td>
<td>$19,642,255</td>
<td>$19,642,255</td>
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<tr>
<td>Amount Issued</td>
<td>14,194,083</td>
<td>15,749,741</td>
<td>$16,443,339</td>
<td>$2,438,453</td>
<td>$19,642,255</td>
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<tr>
<td>Amount Redeemed</td>
<td>9,818,473</td>
<td>13,776,256</td>
<td>$8,897,698</td>
<td>$1,735,702</td>
<td>$19,642,255</td>
</tr>
</tbody>
</table>

**FY 2020 EST. Amount Outstanding** $24,105,797  
**FY 2020 EST. Amount Authorized but Unissued** $173,864,385

**HISTORICAL AND PROJECTED INFORMATION**

- **FY 2018**
- **FY 2019**
- **FY 2020**
- **FY 2021**
- **FY 2022**

**Comments on Historical and Projected Information:**
## TAX CREDIT ANALYSIS

### Program Name: Business Use Incentives for Large-Scale Development (BUILD)

<table>
<thead>
<tr>
<th>FY 2020 ACTIVITY</th>
<th>Other Fiscal Period (indicated time period)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Fiscal Benefits</td>
<td>$6,358,298</td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td>$6,026,180</td>
</tr>
<tr>
<td>Total</td>
<td>$12,384,478</td>
</tr>
</tbody>
</table>

### Derivation of Benefits:
- **Investment:** (a) $372,631,679 in Non-Residential Investment spending over years 2020-2024. (b) $103,780,000 in Durable Equipment spending over years 2020-2024.
- **Employment:** (a) 2053 jobs scaled up over three years in a variety of industries (Primary Metal Mfg, Fabricated Metal Mfg, Professional, Technical, and Scientific Services) at average wage rates in 2020-2033.
- **Other Assumptions:** (a) N/A
- **Incentives/Credits:** (a) $38,708,087 in BUILD over years 2020-2034.

Impacts occur Statewide. All Values in Constant Dollars. Assumptions provided by DED. Estimated using REMI. The multi-year fiscal Benefit-Cost Ratio is 0.19 when other program incentives (Missouri Works, Training) are included.

### Performance Measure(s)

#### New Jobs Created

<table>
<thead>
<tr>
<th>FY 2018</th>
<th>FY 2019</th>
<th>FY 2020</th>
<th>FY 2021</th>
<th>FY 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Estimated: 1,650</td>
<td>1,674</td>
<td>2,053</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Actual: 0</td>
<td>1,000</td>
<td>2,000</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Comments on Performance Measure:

#### Investment

<table>
<thead>
<tr>
<th>FY 2018</th>
<th>FY 2019</th>
<th>FY 2020</th>
<th>FY 2021</th>
<th>FY 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Estimated: $101</td>
<td>$1,021</td>
<td>$476</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Actual: $1,021</td>
<td>$476</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Comments on Performance Measure:
BOND GUARANTEE
MISSOURI DEVELOPMENT FINANCE BOARD

PURPOSE
In the event of default, purchasers of bonds used for public entities benefit will receive tax credits for the amount of principle and interest due on the date of default.

AUTHORIZATION
Section 100.297, RSMo

ELIGIBLE AREAS
Statewide.

ELIGIBLE APPLICANTS
Public governmental entities.

PROGRAM BENEFITS/ELIGIBLE USES
The Missouri Development Finance Board may authorize a State income tax credit to the owner or private credit enhancer of public entity revenue bonds issued by the Board in the amount equal to the unpaid principal of and unpaid interest on such bonds in the taxable year of such owner.

This tax credit can be applied to:

• Ch. 143 – Income tax, excluding withholding tax
• Ch. 147 – Corporate franchise tax
• Ch. 148 – Bank tax, Insurance Premium Tax, Other Financial Institution Tax

This credit’s special attributes:

• Carry-forward 10 years
• Assignable or transferable

APPLICATION/APPROVAL PROCEDURE
Before issuing the bonds, the Board must determine that:
(1) the availability of a tax credit is a material inducement to the undertaking of the project in the State and to the sale of the bonds; and (2) the loan with respect to the project is adequately secured by security satisfactory to the Board.

Any portion of the tax credit to which any owner or private credit enhancer of a bond is entitled that exceeds the total income tax liability of such owner may be carried forward and allowed as a credit against any future taxes imposed on such owner within the next 10 years.

CONTACT
Missouri Development Finance Board
Senior Portfolio Manager
200 Madison Street, Suite 1000 • P.O. Box 567
Jefferson City, Missouri 65102
Phone: 573-751-8479 • Fax: 573-526-4418
Email: mdfb@ded.mo.gov • Web: www.mdfb.org

Revised June 2017
TAX CREDIT ANALYSIS

Program Name: MDFB Bond Guarantee
Department: Economic Development
Contact Name & No.: Ryan Vermette (573) 526-0772
Date: January 2021
Program Category: Redevelopment
Type: Tax Credit X  Other (specify) __
Statutory Authority: Sections 100.297, RSMo
Applicable Taxes: Income Tax, excluding Withholding Tax; Corporate Franchise Tax; Bank Tax; Insurance Premium Tax; Other Financial Institution Tax
Date of Origin: 1989

Program Description and Eligibility Requirements:
The Tax Credit Bond Enhancement Program provides a tax credit enhancement on behalf of Public Entities for certain bonds. This program uses the Board’s bond tax credits as collateral. Credits are only redeemed in the event of a default. Currently $13,572,000 of the total is collateral for MDFB garage debt.

Explanation of How Award is Computed:
Entitlement No  Discretionary Yes

They are provided as additional security for the bonds. Tax credits are computed based on inability to meet debt service on bonds after all other resources are utilized and all compliance requirements are met on an annual basis. The credit is issued for the shortfall in an annual debt service payment.

Program Cap:
Cumulative $50 million  (remainder of cumulative cap) $48,812,870  Annual $0  None

Explanation of cap:
A cumulative cap of $50,000,000 the remainder $48,812,870 that may continue to be utilized as bond enhancements expire.

Explanation of Expiration of Authority:

Specific Provisions: (if applicable)
- Carry forward: 10 years  Carry Back: n/a  Refundable: No  Sellable/Assignable: Yes  Additional Federal Deductions Available: No

Comments on Specific Provisions:

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certificates Issued (#)</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Projects/Participants (#)</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Amount Authorized</td>
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<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Amount Issued</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Amount Redeemed</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
</tbody>
</table>

FY 2020 EST. Amount Outstanding $0  FY 2020 EST. Amount Authorized but Unissued $13,572,000

HISTORICAL AND PROJECTED INFORMATION

<table>
<thead>
<tr>
<th>$20,000,000</th>
<th>$17,500,000</th>
<th>$15,000,000</th>
<th>$12,500,000</th>
<th>$10,000,000</th>
<th>$7,500,000</th>
<th>$5,000,000</th>
<th>$2,500,000</th>
<th>$0</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amount Authorized</td>
<td>Amount Issued</td>
<td>Amount Redeemed</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Comments on Historical and Projected Information:
TAX CREDIT ANALYSIS

Program Name: MDFB Bond Guarantee

<table>
<thead>
<tr>
<th>ACTIVITY</th>
<th>Other Fiscal Period (indicated time period)</th>
<th>Derivation of Benefits:</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2020</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Direct Fiscal Benefits</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$0</strong></td>
<td><strong>$0</strong></td>
</tr>
<tr>
<td>Costs</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Direct Fiscal Costs</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Indirect Fiscal Costs</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$0</strong></td>
<td><strong>$0</strong></td>
</tr>
<tr>
<td>Benefit: Cost</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other Fiscal Period</td>
<td><strong>#DIV/0!</strong></td>
<td><strong>#DIV/0!</strong></td>
</tr>
</tbody>
</table>

Other Benefits:

PERFORMANCE MEASURE(S)

Permanent New Jobs Created

- **Estimated**
- **Actual**

Comments on Performance Measure:
PURPOSE
Assist in the funding of capital improvement costs for qualified public facilities and public infrastructure projects within the state of Missouri.

AUTHORIZATION
Section 100.286(6), RSMo

ELIGIBLE AREAS
Statewide.

ELIGIBLE APPLICANTS
Public Entities in Missouri.

ELIGIBILITY CRITERIA
The Board will only consider applications submitted by a Public Entity and, in the case of any Public Entity created on behalf of and for the benefit of another governmental entity, the written approval of the application by such entity.

PROGRAM BENEFITS/ELIGIBLE USES
The Missouri Development Finance Board is authorized to grant a tax credit equal to 50% of contributions received from a taxpayer. The contributed funds are granted to local governments, state agencies or used by the MDFB to finance infrastructure improvements needed to facilitate an approved project.

"Infrastructure facilities" means the highways, streets, bridges, water supply and distribution systems; mass transportation facilities and equipment; telecommunication facilities; jails and prisons; sewers and sewage treatment facilities; wastewater treatment facilities; airports, railroads, reservoirs, dams and waterways in this state; acquisition of blighted real estate and the improvements thereon; demolition of existing structures and preparation of sites in anticipation of development; public facilities and any other improvements provided by any form of government or development agency. This tax credit can be applied to:

• Ch. 143 – Income tax, excluding withholding tax
• Ch. 147 – Corporate franchise tax
• Ch. 148 – Bank tax, Insurance Premium Tax, Other Financial Institution Tax

This credit’s special attributes:
• Carry-forward 5 years
• Sellable or transferable
• All credits must be redeemed within 10 years

FUNDING LIMITS
The amount of credits approved in a calendar year cannot exceed $10 million unless authorized by specific agency directors. Under no circumstances shall the amount approved exceed $25 million.

APPLICATION/APPROVAL PROCEDURE
Applications are submitted to the MDFB for staff review and recommendation to the Board throughout the year. Annual deadlines established each calendar year.

SPECIAL PROGRAM REQUIREMENTS
Discretionary program and credits.

CONTACT
Missouri Development Finance Board
Finance Programs Manager
200 Madison Street, Suite 1000 • P. O. Box 567
Jefferson City, Missouri 65102
Phone: 573-751-8479 • Fax: 573-526-4418
Email: mdfb@ded.mo.gov • Web: www.mdfb.org

Revised August 2016
**TAX CREDIT ANALYSIS**

**Program Name:** MDFB Infrastructure Development Fund Contribution Tax Credit  
**Department:** Economic Development  
**Contact Name & No.:** Ryan Vermette (573) 526-0772  
**Date:** January 2021

**Type:** Tax Credit  
**Other (specify):**

**Statutory Authority:** Section 100.286, RSMo  
**Applicable Taxes:** Income Tax, excluding Withholding Tax; Corporate Franchise Tax; Bank Tax; Insurance Premium Tax; Other Financial Institutions Tax

**Date of Origin:** 1985

**Program Description and Eligibility Requirements:**
Through this program, the Missouri Development Finance Board is authorized to grant tax credits equal to fifty percent of contributions. Contributions are used to pay the cost of infrastructure construction.

**Explanation of How Award is Computed:**
Tax Credit is 50% of contribution received from taxpayer for specific approved project.

**Program Cap:** Cumulative $__________  
(remainder of cumulative cap) $__________  
Annual $(See Below)  
None _______

**Explanation of cap:**
The Board can authorize a maximum of $10 million in tax credits during any calendar year. The statutory limit can be increased an additional $15 million with the consent of the Directors of Department of Economic Development, Department of Revenue, and the Commissioner of Administration. Maximum authorization not to exceed $25 million. During the last three calendar years the authorized tax credits were 2018-$10 million, 2019-$10 million, and 2020-$5,752,500.

**Specific Provisions:**

<table>
<thead>
<tr>
<th>Carry forward</th>
<th>Carry Back</th>
<th>Refundable</th>
<th>Sellable/Assignable</th>
<th>Additional Federal Deductions Available</th>
</tr>
</thead>
<tbody>
<tr>
<td>5 years</td>
<td>n/a</td>
<td>No</td>
<td>Yes</td>
<td>No</td>
</tr>
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</table>

**Comments on Specific Provisions:**

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certificates Issued (#)</td>
<td>235</td>
<td>204</td>
<td>119</td>
<td>34</td>
<td>200</td>
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<td>Projects/Participants (#)</td>
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<td>18</td>
<td>16</td>
<td>75</td>
<td>18</td>
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<tr>
<td>Amount Authorized</td>
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<td>$2,885,505</td>
<td>$20,941,329</td>
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<tr>
<td>Amount Issued</td>
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<td>$5,904,205</td>
<td>$6,626,743</td>
<td>$2,387,063</td>
<td>$20,941,329</td>
</tr>
<tr>
<td>Amount Redeemed</td>
<td>$8,129,507</td>
<td>$5,529,458</td>
<td>$7,675,966</td>
<td>$2,885,505</td>
<td>$20,941,329</td>
</tr>
</tbody>
</table>

**FY 2020 EST. Amount Outstanding** $10,502,472  
**FY 2020 EST. Amount Authorized but Unissued** $21,882,657

**HISTORICAL AND PROJECTED INFORMATION**

<table>
<thead>
<tr>
<th>Amount Authorized</th>
<th>Amount Issued</th>
<th>Amount Redeemed</th>
</tr>
</thead>
<tbody>
<tr>
<td>$10,000,000</td>
<td>$7,297,532</td>
<td>$8,129,507</td>
</tr>
<tr>
<td>$10,000,000</td>
<td>$5,904,205</td>
<td>$5,529,458</td>
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<tr>
<td>$15,000,000</td>
<td>$8,129,507</td>
<td>$7,675,966</td>
</tr>
<tr>
<td>$20,000,000</td>
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<td>$2,387,063</td>
</tr>
<tr>
<td>$25,000,000</td>
<td>$2,387,063</td>
<td>$2,885,505</td>
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</table>

**Comments on Historical and Projected Information:**
### Program Name: MDFB Infrastructure Development Fund Contribution Tax Credit

#### BENEFIT: COST ANALYSIS (includes only state revenue impacts)

<table>
<thead>
<tr>
<th>Activity</th>
<th>Other Fiscal Period (indicated time period)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BENEFITS</strong></td>
<td></td>
</tr>
<tr>
<td>Direct Fiscal Benefits</td>
<td>$817,108</td>
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<tr>
<td>Indirect Fiscal Benefits</td>
<td>$3,374,733</td>
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<tr>
<td>Total</td>
<td>$4,191,841</td>
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<tr>
<td><strong>COSTS</strong></td>
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<tr>
<td>Direct Fiscal Costs</td>
<td>$2,150,500</td>
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<tr>
<td>Indirect Fiscal Costs</td>
<td>$0</td>
</tr>
<tr>
<td>Total</td>
<td>$2,150,500</td>
</tr>
</tbody>
</table>

#### Derivation of Benefits:

- **Investment:**
  - (a) $455,449,082 in Non-Residential Investment spending over years 2020-2024.
  - (b) $1,312,762 in Durable Equipment spending over years 2020-2024.
  - (c) $9,705,000 in property acquisition cost resulting in $582,300 in Real Estate fees in 2020.
- **Employment:**
  - (a) 45 jobs in a Prof./Tech. scaled up over three years at average wage rates in 2020-2034.
  - (b) 636 jobs in Performing Arts and Spectator Sports in locally competitive markets scaled up over five years at average wage rates in 2019-2033.
  - (c) 4 jobs in Federal Civilian Government at average wage rates in 2020-2034.
- **Incentives/Credits:**
  - (a) $10,752,500 in Contribution tax credits over years 2020-2024.

Impacts occur Statewide. All Values in Constant Dollars. Assumptions provided by DED. Estimated using REMI.

#### Other Benefits:

In FY-2020, every dollar of auth. program tax credits returns

$31.67 in new personal income totaling $68.11 million

$49.01 in new value-added/GSP totaling $105.40 million

$87.48 in new economic output totaling $188.12 million

Over 15 YEARS, every dollar of auth. program tax credits returns

$105.75 in new personal income totaling $1,107.18 million

$126.96 in new value-added/GSP totaling $1,329.21 million

$207.64 in new economic output totaling $2,173.87 million

#### PERFORMANCE MEASURE(S)

**Permanent New Jobs Created**

<table>
<thead>
<tr>
<th>FY 2018</th>
<th>FY 2019</th>
<th>FY 2020</th>
<th>FY 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>81</td>
<td>1019</td>
<td>685</td>
<td></td>
</tr>
</tbody>
</table>

**Estimated Investment**

<table>
<thead>
<tr>
<th>FY 2018</th>
<th>FY 2019</th>
<th>FY 2020</th>
<th>FY 2021</th>
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</thead>
<tbody>
<tr>
<td>$159.10</td>
<td>$146.30</td>
<td>$483.29</td>
<td></td>
</tr>
</tbody>
</table>
MISSOURI ONE START
Ensuring Businesses have the Right Workforce,
With the Right Skillset, at the Right Time

MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

WHAT IT IS
Missouri One Start (RSMo. Sections 620.800-620.809) provides Missouri businesses with a comprehensive recruitment and training solution to support the specific workforce needs of eligible companies. As the state’s premier workforce development program, Missouri One Start helps Missouri businesses of all sizes stay competitive by providing resources to train and upskill their new and existing employees.

HOW IT WORKS
Missouri One Start partners with community colleges and other local education agencies to customize services ranging from pre-employment screening and recruitment to designing job-specific training both during and after the onboarding process. Missouri One Start provides training resources and funding to eligible company start-ups, expansions and existing companies needing to upskill current employees.

PROGRAM BENEFITS
Missouri One Start’s training programs are tailored to the unique workforce needs of a business, with flexibility in how services are delivered. Workers can receive training provided by in-house staff, preferred training vendors, or one of our training experts, located within a community college, state technical college or career technical center. Missouri One Start works directly with a business to develop and deliver customized training in process improvement, quality initiatives, team building leadership, or specific technical skills such as PLC, robotics and welding.

In addition, Missouri One Start can provide eligible companies with a wide range of recruitment strategies, customized screening tools, and pre-employment training to ensure businesses have workers with the skills needed to be productive on their first day.

WHO IS ELIGIBLE
Missouri One Start benefits Missouri companies of any size in a variety of industries.

ELIGIBLE APPLICANTS INCLUDE
Aerospace, Bioscience, Manufacturing, Headquarter locations, Logistics & Distribution, Information Technology and other businesses engaged in interstate commerce.

Companies creating new jobs in Missouri or retraining existing employees as a result of substantial new capital investments.

Companies must offer health insurance to all full-time employees in Missouri and pay at least 50% of the premium.

Training assistance for full-time, permanent employees (working an average of at least 35 hours per week) earning competitive base wages and low turnover rates. Other eligibility criteria may apply.

Funding is contingent upon applicable appropriation and availability of funds.

APPLICATION
Missouri One Start partners with a network of training experts located within a community college, state technical college or career technical center who assist companies in utilizing Missouri One Start. With the assistance of the network partner, an online application is completed and submitted to the Missouri One Start Division. The request must be received by the Missouri One Start Division before training costs are incurred and jobs are created or capital investments are...
made. For more information, contact Missouri One Start at 573-526-9239.

**CONTACT**

Missouri Department of Economic Development

*Missouri One Start Division*

301 West High Street, Room 720 | P.O. Box 118
Jefferson City, MO | 65102
Phone: 573-526-9239
Web: [www.missourionestart.com](http://www.missourionestart.com)
Program Name: Missouri One Start Community College New Jobs Training Program

Department: Economic Development  Contact Name & No.: Kristie Davis (573) 522-4019  Date: January 2021

Program Category: Training & Educational  Type: Tax Credit  Other (specify) X  (Appropriation based on employer withholding)

Statutory Authority: Sections 620.800-620.809, RSMo

Applicable Taxes: N/A; This is an appropriation of funds, not a credit.

Date of Origin: 1988

Program Description and Eligibility Requirements:

The program provides assistance to eligible companies to train workers in newly created jobs. This program is suited for large attraction and expansion projects creating a substantial number of new jobs. Funds are generated by deferring a portion of the state employer withholding tax - approximately 2% - on the newly created jobs. Eligible companies include manufacturing, research and development, and companies engaged in interstate commerce. This program is administered locally through the community colleges.

**Explanation of How Award is Computed:**

Entitlement No  Discretionary Yes

A formula using the number of jobs to be created and the average annual salary of the workers in the new jobs calculates the amount that can be generated over a period of several years through the diversion of a portion of the employer withholding tax (approximately 2%). Discretionary measures such as review of types of industry and wage rates paid are considered before approving a project.

**Program Cap:**

Cumulative $55 million  (remainder of cumulative cap) $23,112,563  Annual $ 8,895,956  None _______

**Explanation of cap:**

There is a statewide cap of $55 million on the amount of outstanding debt (total outstanding project amounts) there can be at any given time. There is a statewide annual cap of $16 million on outstanding debt there can be at any given time in the fiscal year. This figure changes monthly as debt is retired on existing projects and new projects are issued.

**Explanation of Expiration of Authority:** Program sunsets July 1, 2030.

**Specific Provisions:**

<table>
<thead>
<tr>
<th>Carry forward</th>
<th>Carry Back</th>
<th>Refundable</th>
<th>Sellable/Assignable</th>
<th>Additional Federal Deductions Available</th>
</tr>
</thead>
<tbody>
<tr>
<td>n/a</td>
<td>n/a</td>
<td>No</td>
<td>No</td>
<td>No</td>
</tr>
</tbody>
</table>

**Comments on Specific Provisions:**

<table>
<thead>
<tr>
<th>Projects/Participants (#)</th>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amount Authorized</td>
<td>$10,930,600</td>
<td>$2,912,401</td>
<td>$1,019,524</td>
<td>$0</td>
<td>$8,500,000</td>
<td>$8,800,000</td>
</tr>
<tr>
<td>Amount Issued</td>
<td>$10,930,600</td>
<td>$2,912,401</td>
<td>$1,019,524</td>
<td>$0</td>
<td>$8,500,000</td>
<td>$8,800,000</td>
</tr>
<tr>
<td>Amount Redeemed</td>
<td>$5,600,211</td>
<td>$4,714,604</td>
<td>$3,674,337</td>
<td>$3,173,248</td>
<td>$4,500,000</td>
<td>$5,000,000</td>
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</tbody>
</table>

FY 2020 EST. Amount Outstanding $31,887,437  FY 2020 EST. Amount Authorized but Unissued $23,112,563

**HISTORICAL AND PROJECTED INFORMATION**

Comments on Historical and Projected Information:
Program Name: Missouri One Start Community College New Jobs Training Program

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

<table>
<thead>
<tr>
<th>Activity</th>
<th>FY 2020</th>
<th>Other Fiscal Period (10 years)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Fiscal Benefits</td>
<td>$1,320,964</td>
<td>$10,142,434</td>
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<tr>
<td>Indirect Fiscal Benefits</td>
<td>$664,432</td>
<td>$6,637,157</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$2,185,396</strong></td>
<td><strong>$16,779,591</strong></td>
</tr>
</tbody>
</table>

**BENEFITS**

- **Direct Fiscal Benefits**: $1,320,964
- **Indirect Fiscal Benefits**: $664,432
- **Total**: $2,185,396

**COSTS**

- **Direct Fiscal Costs**: $254,881
- **Indirect Fiscal Costs**: $864,432
- **Total**: $1,119,313

**PERFORMANCE MEASURE(S)**

- **Permanent New Jobs Created**
  - **Estimated**: 1,692
  - **Actual**: 1,255
  - **FY 2018**: 1,692
  - **FY 2019**: 1,255
  - **FY 2020**: 2,950
  - **FY 2021**: 1,116
  - **FY 2022**: 1,404

- **Average Wage**
  - **Estimated**: $24.60
  - **Actual**: $25.39
  - **FY 2018**: $33.10
  - **FY 2019**: $23.89
  - **FY 2020**: $24.60
  - **FY 2021**: $25.39
  - **FY 2022**: $34.08

**Derivation of Benefits:**

- **Investment**: N/A
- **Employment**: (a) 301 jobs in Motor Vehicle & Parts Manufacturing and 100 jobs in Fabricated Metal Manufacturing at specified wage rate in 2020-2029.
- **Incentives/Credits**: (a) $1,019,524 in New Job Training Credits over years 2020-2023.
- **Other Assumptions**: (a) Real wage growth starting in 2021.
- **Impacts**: Occur Statewide. All Values in Constant Dollars. Assumptions provided by DED. Estimated using REMI.

**In FY-2020, every dollar of auth. program tax credits returns**

- $245.04 in new personal income totaling $62.46 million
- $878.05 in new personal income totaling $878.93 million
- $576.53 in new value-added/GSP totaling $146.95 million
- $1,649.89 in new value-added/GSP totaling $1,651.54 million
- $1,796.76 in new economic output totaling $457.96 million
- $5,011.64 in new economic output totaling $5,016.66 million

**Other Benefits:**

- Over 10 YEARS, every dollar of auth. program tax credits returns
  - $245.04 in new personal income totaling $62.46 million
  - $878.05 in new personal income totaling $878.93 million
  - $576.53 in new value-added/GSP totaling $146.95 million
  - $1,649.89 in new value-added/GSP totaling $1,651.54 million
  - $1,796.76 in new economic output totaling $457.96 million
  - $5,011.64 in new economic output totaling $5,016.66 million

**Multi-year fiscal Benefit-Cost Ratio is 6.76 when other program incentives (BUILD) are included.**

**Comments on Performance Measure:**

- **Average Wage**
  - **FY 2018**: $33.10
  - **FY 2019**: $23.89
  - **FY 2020**: $24.60
  - **FY 2021**: $25.39
  - **FY 2022**: $34.08
TAX CREDIT ANALYSIS

Program Name: Missouri One Start Community College Job Retention Training Program
Department: Economic Development  Contact Name & No.: Kristie Davis (573) 522-4019  Date: January 2021
Program Category: Training & Educational  Type: Tax Credit  Other (specify) X (Appropriation based on employer withholding)
Statutory Authority: Sections 620.800-620.809, RSMo  Applicable Taxes: N/A; This is an appropriation of funds, not a credit.
Date of Origin: 2004

Program Description and Eligibility Requirements:
Provides training assistance for job retention efforts. Eligible companies making a large capital investment and/or at risk of leaving the state may be eligible. This program is suited for large retention and training projects. The company must also be making substantial capital investment, located in a border county, or be determined to represent a substantial risk of relocation. This program is administered locally through the community colleges.

Explanation of How Award is Computed:
Entitlement No  Discretionary Yes
A formula using the number of jobs to be retained and the average annual salary of workers in retained jobs calculates the amount that can be generated by diverting a portion of the employer withholding tax (approximately 2%). Discretionary measures such as review of types of industry, occupations, and wage rates are considered before approving a project.

Program Cap:
Cumulative $45 million  (remainder of cumulative cap) $23,482,631  Annual $2,192,165  None ______

Explanation of cap:
There is a statewide cap of $45 million on the amount of outstanding debt there can be at any given time. There is a statewide annual cap of $11 million on the amount of outstanding debt there can be at any given time in the fiscal year. These figures change monthly as debt is retired on existing projects and new projects are issued.

Explanation of Expiration of Authority: Program sunsets July 1, 2030.

Specific Provisions: (if applicable)
Carry forward n/a  Carry Back n/a  Refundable No  Sellable/Assignable No  Additional Federal Deductions Available No

Comments on Specific Provisions:

<table>
<thead>
<tr>
<th>Program Category</th>
<th>Training &amp; Educational</th>
</tr>
</thead>
<tbody>
<tr>
<td>Type</td>
<td>Tax Credit</td>
</tr>
<tr>
<td>Other (specify)</td>
<td>X (Appropriation based on employer withholding)</td>
</tr>
<tr>
<td>Date</td>
<td>January 2021</td>
</tr>
<tr>
<td>Program Name</td>
<td>Missouri One Start Community College Job Retention Training Program</td>
</tr>
<tr>
<td>Department</td>
<td>Economic Development</td>
</tr>
<tr>
<td>Contact Name &amp; No.</td>
<td>Kristie Davis (573) 522-4019</td>
</tr>
<tr>
<td>Statutory Authority</td>
<td>Sections 620.800-620.809, RSMo</td>
</tr>
<tr>
<td>Applicable Taxes</td>
<td>N/A; This is an appropriation of funds, not a credit.</td>
</tr>
<tr>
<td>Date of Origin</td>
<td>2004</td>
</tr>
<tr>
<td>Program Description and Eligibility Requirements:</td>
<td>Provides training assistance for job retention efforts. Eligible companies making a large capital investment and/or at risk of leaving the state may be eligible. This program is suited for large retention and training projects. The company must also be making substantial capital investment, located in a border county, or be determined to represent a substantial risk of relocation. This program is administered locally through the community colleges.</td>
</tr>
<tr>
<td>Explanation of How Award is Computed:</td>
<td>Entitlement No  Discretionary Yes</td>
</tr>
<tr>
<td>A formula using the number of jobs to be retained and the average annual salary of workers in retained jobs calculates the amount that can be generated by diverting a portion of the employer withholding tax (approximately 2%). Discretionary measures such as review of types of industry, occupations, and wage rates are considered before approving a project.</td>
<td></td>
</tr>
<tr>
<td>Program Cap:</td>
<td>Cumulative $45 million  (remainder of cumulative cap) $23,482,631  Annual $2,192,165  None ______</td>
</tr>
<tr>
<td>Explanation of cap:</td>
<td>There is a statewide cap of $45 million on the amount of outstanding debt there can be at any given time. There is a statewide annual cap of $11 million on the amount of outstanding debt there can be at any given time in the fiscal year. These figures change monthly as debt is retired on existing projects and new projects are issued.</td>
</tr>
<tr>
<td>Explanation of Expiration of Authority:</td>
<td>Program sunsets July 1, 2030.</td>
</tr>
<tr>
<td>Specific Provisions: (if applicable)</td>
<td>Carry forward n/a  Carry Back n/a  Refundable No  Sellable/Assignable No  Additional Federal Deductions Available No</td>
</tr>
<tr>
<td>Comments on Specific Provisions:</td>
<td></td>
</tr>
</tbody>
</table>

HISTORICAL AND PROJECTED INFORMATION

<table>
<thead>
<tr>
<th>Projects/Participants (#)</th>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amount Authorized</td>
<td>$1,384,009</td>
<td>$10,817,072</td>
<td>$8,749,650</td>
<td>$500,000</td>
<td>$8,448,000</td>
<td>$4,000,000</td>
</tr>
<tr>
<td>Amount Issued</td>
<td>$1,384,009</td>
<td>$10,817,072</td>
<td>$8,749,650</td>
<td>$500,000</td>
<td>$8,448,000</td>
<td>$4,000,000</td>
</tr>
<tr>
<td>Amount Redeemed</td>
<td>$3,620,586</td>
<td>$2,780,863</td>
<td>$2,905,597</td>
<td>$1,587,162</td>
<td>$4,000,000</td>
<td>$5,000,000</td>
</tr>
</tbody>
</table>

FY 2020 EST. Amount Outstanding $21,517,369  FY 2020 EST. Amount Authorized but Unissued $23,482,631

Comments on Historical and Projected Information: 

24
## TAX CREDIT ANALYSIS

**Program Name:** Missouri One Start Community College Job Retention Training Program

### BENEFIT: COST ANALYSIS (includes only state revenue impacts)

<table>
<thead>
<tr>
<th>FY 2020 ACTIVITY</th>
<th>Other Fiscal Period (5 years)</th>
<th>Derivation of Benefits:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Fiscal Benefits</td>
<td>$688,802</td>
<td>Investment: (a) $45,725,000 in Non-Residential Investment spending in 2020. (b) $60,725,000 in Durable Equipment spending in 2020.</td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td>$1,667,647</td>
<td>Employment: (a) N/A</td>
</tr>
<tr>
<td>Total</td>
<td>$2,356,448</td>
<td>Other Assumptions: (a) $2,216,739 increase to annual income of 1,446 retained workers earning higher wages following training over years 2020-2023.</td>
</tr>
</tbody>
</table>

### COSTS

<table>
<thead>
<tr>
<th>FY 2020 ACTIVITY</th>
<th>Other Fiscal Period (5 years)</th>
<th>Derivation of Benefits:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Fiscal Costs</td>
<td>$2,720,958</td>
<td>Incentives/Credits: (a) $10,817,072 in Job Retention Training Program tax credits over years 2020-2023.</td>
</tr>
<tr>
<td>Indirect Fiscal Costs</td>
<td>$0</td>
<td>Impacts occur Statewide. All Values in Constant Dollars. Assumptions provided by DED. Estimated using REMI.</td>
</tr>
<tr>
<td>Total</td>
<td>$2,720,958</td>
<td>The multi-year fiscal Benefit-Cost Ratio is 0.26 when other program incentives (Missouri Works) are included.</td>
</tr>
</tbody>
</table>

**BENEFIT: COST**

<table>
<thead>
<tr>
<th>FY 2020 ACTIVITY</th>
<th>Other Fiscal Period (5 years)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>$2,720,958</td>
</tr>
</tbody>
</table>

**Total**

<table>
<thead>
<tr>
<th>Benetits</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>$803,587</td>
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</table>

### PERFORMANCE MEASURE(S)

#### Permanent New Jobs Created

<table>
<thead>
<tr>
<th>FY 2018</th>
<th>FY 2019</th>
<th>FY 2020</th>
<th>FY 2021</th>
<th>FY 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>547</td>
<td>2,830</td>
<td>2,890</td>
<td>1,568</td>
<td>1,950</td>
</tr>
<tr>
<td>0</td>
<td>500</td>
<td>1,000</td>
<td>1,500</td>
<td>2,000</td>
</tr>
</tbody>
</table>

**Comments on Performance Measure:**

- In FY-2020, every dollar of auth. program tax credits returns $15.35 in new personal income totaling $41.77 million.
- Over 5 YEARS, every dollar of auth. program tax credits returns $7.55 in new personal income totaling $65.20 million.
- $24.09 in new value-added/GSP totaling $65.55 million.
- $8.74 in new value-added/GSP totaling $75.46 million.
- $44.79 in new economic output totaling $121.86 million.
- $16.01 in new economic output totaling $138.18 million.

The direct and indirect fiscal benefit to the state over 5 years generated by retaining these 2,890 jobs is $75,007,418.
TAX CREDIT ANALYSIS

Program Name: Missouri One Start Community College Job Retention Training Program

Average Wage

<table>
<thead>
<tr>
<th>Year</th>
<th>Estimated</th>
<th>Actual</th>
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<tbody>
<tr>
<td>FY 2018</td>
<td>$24.00</td>
<td></td>
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<tr>
<td>FY 2019</td>
<td>$38.99</td>
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<tr>
<td>FY 2020</td>
<td>$29.54</td>
<td>$25.25</td>
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<tr>
<td>FY 2021</td>
<td>$25.19</td>
<td></td>
</tr>
<tr>
<td>FY 2022</td>
<td>$32.00</td>
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Comments on Performance Measure:

Capital Investment

<table>
<thead>
<tr>
<th>Year</th>
<th>Estimated</th>
<th>Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2018</td>
<td>$13,000,000</td>
<td></td>
</tr>
<tr>
<td>FY 2019</td>
<td>$370,688,000</td>
<td></td>
</tr>
<tr>
<td>FY 2020</td>
<td>$49,929,000</td>
<td>$106,450,000</td>
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<tr>
<td>FY 2021</td>
<td>$160,000,000</td>
<td></td>
</tr>
<tr>
<td>FY 2022</td>
<td>$160,000,000</td>
<td></td>
</tr>
</tbody>
</table>

Comments on Performance Measure:
PURPOSE
Establishes the Port Authority AIM Zone Fund consisting of 50% of the state withholding tax from new jobs within the zone after development or redevelopment has begun. The money in the fund must be used for expenses to continue expanding, developing, and redeveloping zones identified by the port authority board of commissioners.

AUTHORIZATION
Section 68.075

ELIGIBLE AREAS
An area identified through a resolution passed by the port authority board of commissioners that is being developed or redeveloped and located in the authority’s jurisdiction with boundaries determined by the authority.

ELIGIBLE APPLICANTS
Any Missouri business subject to state tax withholdings imposed by sections 143.191 to 143.265 is eligible to participate in the program.

ELIGIBILITY CRITERIA
To be eligible for the retention of tax withholdings there must be an increase in the number of full-time employees located at the project facility that exceeds the project facility base employment less any decrease in the number of full-time employees at related facilities below the related facility base employment.

- New employees must be paid at or above state average wage.
  - State Average Wage effective until 7/01/2017 is $46,000.

PROGRAM BENEFITS/ELIGIBLE USES
The program provides for 50% of the state tax withholdings on new jobs located in the zone to be deposited into the Port Authority AIM Zone Fund for the purpose of continuing to expand, develop, and redevelop AIM zones identified by the port authority and may be used for managerial, engineering, legal, research, promotion, planning, satisfaction of bonds, and any other expenses.

FUNDING LIMITS
No more than 10% of the total amount collected within the zones of a port authority may be appropriated by the legislature for the administration of a port authority. The authority must approve any projects and disperse money in the fund.

APPLICATION PROCEDURE/APPROVAL
Upon receipt of a Notice of Intent (NOI) by the Missouri Department of Revenue (DOR), the Port Authority will work with the applicant to submit documentation to DED to establish base employment at the project facility and further document the creation of new jobs subject to 50% of the state tax withholdings.

The Port Authority will work with the applicant to submit Form MO-AIM to DOR using the same frequency that is used to file Employer’s Return of Income Taxes Withheld (Form MO-941).

SPECIAL PROGRAM REQUIREMENTS
No job that was created prior to the date of the NOI shall be deemed a new job.

No AIM zone may be established after August 28, 2023. Any AIM zone created prior to that date shall continue to exist and be coterminous with the retirement of all debts incurred under the fund. No debts may be incurred or reauthorized using AIM zone revenue after August 28, 2023.

REPORTING REQUIREMENTS
The Port Authority board of commissioners shall file an annual report indicating the established AIM zones with the Department of Revenue.

The Port Authority shall submit an annual budget for the funds to the Department of Economic Development explaining how and when such money will be spent.

MISSOURI PORT AUTHORITIES
- Howard/Cooper County
- Jefferson County
- Lewis County
- Kansas City
- Marion County
- Mid-America
- New Bourbon
- New Madrid County
- Pemiscot County
- Pike/Lincoln County
- St. Joseph
- St. Louis City
- St. Louis County
- Southeast Missouri
- Mississippi County

CONTACT
Missouri Department of Economic Development
Division of Business and Community Solutions
Development Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-522-8004 • Fax: 573-522-9462
E-mail: dedfin@ded.mo.gov • Web: www.ded.mo.gov
TAX CREDIT ANALYSIS

Program Name: Advanced Industrial Manufacturing Zones Act (AIM Zone)

Department: Economic Development Contact Name & No.: Mark Pauley (573) 522-8006 Date: January 2021

Program Category: Redevelopment Type: Tax Credit____ Other (specify) X (Retention of withholding tax of new jobs)

Statutory Authority: Section 68.075 RSMo Applicable Taxes: State tax withholdings

Date of Origin: 2016

Program Description and Eligibility Requirements:
Establishes the Port Authority AIM Zone Fund consisting of 50% of the state withholding tax from new jobs within the zone after development or redevelopment has begun. The money in the fund must be used for expenses to continue expanding, developing, and redeveloping zones identified by the port authority board of commissioners.

Explanation of How Award is Computed: Entitlement Yes Discretionary No

To be eligible for the retention of tax withholdings there must be an increase in the number of full-time employees located at the project facility that exceeds the project facility base employment less any decrease in the number of full-time employees at related facilities below the related facility base employment.

Program Cap:
Cumulative $__________ (remainder of cumulative cap) $__________ Annual $__________ None X

Explanation of cap:
N/A

Explanation of Expiration of Authority: No AIM Zone may be established after August 28, 2023. Any AIM zone created prior to that date shall continue to exist and be coterminous with the retirement of all debts incurred under subsection 4 of this section. No debts may be incurred or reauthorized using AIM zone revenue after August 28, 2023.

Specific Provisions: (if applicable)

Carry forward n/a Carry Back n/a Refundable No Sellable/Assignable No Additional Federal Deductions Available No

Comments on Specific Provisions:

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certificates Issued (#)</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
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<tr>
<td>Projects (#)</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Amount Authorized</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Amount Issued</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Amount Redeemed</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
</tbody>
</table>

FY 2020 EST. Amount Outstanding $ |

FY 2020 EST. Amount Authorized but Unissued $ |

HISTORICAL AND PROJECTED INFORMATION

Amount Authorized Amount Issued Amount Redeemed

Comments on Historical and Projected Information: No historical information; program enacted August 28, 2016. DED is only mentioned as the agency to which the annual budget is submitted. DED has no mechanism to calculate the estimated impact of this section on the general revenue.
## TAX CREDIT ANALYSIS

**Program Name:** Advanced Industrial Manufacturing Zones Act (AIM Zone)

### BENEFIT: COST ANALYSIS (includes only state revenue impacts)

<table>
<thead>
<tr>
<th>BENEFITS</th>
<th>FY 2020</th>
<th>Other Fiscal Period</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Fiscal Benefits</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$0</strong></td>
<td><strong>$0</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>COSTS</th>
<th>FY 2020</th>
<th>Other Fiscal Period</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Fiscal Costs</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Indirect Fiscal Costs</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$0</strong></td>
<td><strong>$0</strong></td>
</tr>
</tbody>
</table>

### BENEFIT: COST

<table>
<thead>
<tr>
<th>BENEFIT: COST</th>
<th>FY 2020</th>
<th>Other Fiscal Period</th>
</tr>
</thead>
<tbody>
<tr>
<td>#DIV/0!</td>
<td>#DIV/0!</td>
<td>#DIV/0!</td>
</tr>
</tbody>
</table>

**Derivation of Benefits:**

**Other Benefits:**

### PERFORMANCE MEASURE(S)

**Permanent New Jobs Created**

![Graph showing permanent new jobs created over fiscal years]

**Comments on Performance Measure:**

- Estimated: 0
- Actual: 0
AMATEUR SPORTING CONTRIBUTION
TAX CREDIT PROGRAM
MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

PURPOSE
To incentivize donations to certified sponsors and local organizing committees.

AUTHORIZATION
Section 67.3005, RSMo

ELIGIBLE APPLICANTS
Certified sponsors and local organizing committees.

PROGRAM BENEFITS/ELIGIBLE USES
The Program provides tax credits to those making eligible donations to certified sponsors and local organizing committees. The tax credits are applied for by the certified sponsors and local organizing committees and are equal to 50% of the eligible donation.

Tax Credits can be applied to:
- Ch. 143 – Income Tax
- Ch. 148 –
  - Bank Tax
  - Insurance Premium Tax
  - Other Financial Institution Tax

The special attributes of the tax credits include:
- Useable within 1 year of the tax year the tax credit is issued
- Sellable and transferable

FUNDING LIMITS
The program has an overall cap of $10 million for each state fiscal year. The program will sunset on August 28, 2019.

APPLICATION/APPROVAL PROCEDURE
Applications are submitted for review to the Department of Economic Development along with payment of the Issuance Fee.

REPORTING REQUIREMENTS
Please contact the Department of Revenue for the reporting requirements of this program under the Tax Credit Accountability Act.

SPECIAL PROGRAM REQUIREMENTS
Applicants must submit an Issuance Fee payment to the Department of Economic Development equal to 50% of the claimed eligible donation in order for a donor to be issued tax credits under this program.

CONTACT
Missouri Department of Economic Development
Division of Business and Community Solutions
Development Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-522-8004 • Fax: 573-522-9462
E-mail: dedfin@ded.mo.gov • Web: www.ded.mo.gov
TAX CREDIT ANALYSIS

Program Name: Amateur Sporting Contribution Tax Credit - Contribution  
Department: Economic Development  
Contact Name & No.: Mark Pauley (573) 522-8006  
Date: January 2021

Program Category: Business Recruitment  
Type: Tax Credit  
Statutory Authority: Section 67.3005, RSMo  
Applicable Taxes: Income Tax; Bank Tax; Insurance Premium Tax; Other financial institutions tax

Date of Origin: 2013

Program Description and Eligibility Requirements:  
This program provides a tax credit to taxpayers making eligible donations to "certified sponsors” and "local organizing committees". Certified sponsors and local organizing committees must provide the State with payment equal to 50% of the eligible donation. Once the Department has processed the payment, the Department will then issue tax credits equal to the amount of the payment to the State.

Explanation of How Award is Computed:  
Entitlement: Yes  
Discretionary: No

Specific Provisions: (if applicable)  
Carry forward: 2 years  
Carry Back: n/a  
Refundable: Yes  
Sellable/Assignable: Yes  
Additional Federal Deductions Available: No

Program Cap: Cumulative $__________ (remainder of cumulative cap) $__________ Annual $10 million None

Explanation of cap:  
No more than $10 million dollars in tax credits can be issued in a given fiscal year.

Explanation of Expiration of Authority: The Amateur Sporting Tax Credit sunsets August 28, 2025.

Comments on Specific Provisions:

<table>
<thead>
<tr>
<th></th>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certificates Issued (#)</td>
<td>7</td>
<td>8</td>
<td>0</td>
<td>7</td>
<td>7</td>
<td>7</td>
</tr>
<tr>
<td>Projects (#)</td>
<td>8</td>
<td>8</td>
<td>7</td>
<td>7</td>
<td>7</td>
<td>7</td>
</tr>
<tr>
<td>Amount Authorized</td>
<td>$22,500</td>
<td>$28,549</td>
<td>$25,000</td>
<td>$0</td>
<td>$25,000</td>
<td>$25,000</td>
</tr>
<tr>
<td>Amount Issued</td>
<td>$22,500</td>
<td>$28,549</td>
<td>$0</td>
<td>$25,000</td>
<td>$25,000</td>
<td>$25,000</td>
</tr>
<tr>
<td>Amount Redeemed</td>
<td>$20,000</td>
<td>$18,549</td>
<td>$22,500</td>
<td>$27,500</td>
<td>$28,750</td>
<td>$20,000</td>
</tr>
</tbody>
</table>

FY 2020 EST. Amount Outstanding: $28,750
FY 2020 EST. Amount Authorized but Unissued: $25,000

HISTORICAL AND PROJECTED INFORMATION

Comments on Historical and Projected Information:
**TAX CREDIT ANALYSIS**

**Program Name:** Amateur Sporting Contribution Tax Credit - Contribution

<table>
<thead>
<tr>
<th>FY 2020 ACTIVITY</th>
<th>Other Fiscal Period (indicated time period)</th>
<th>Benefit: Cost Analysis (includes only state revenue impacts)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BENEFITS</strong></td>
<td></td>
<td>Derivation of Benefits:</td>
</tr>
<tr>
<td>Direct Fiscal Benefits</td>
<td>$11,789</td>
<td>Investment: (a) N/A</td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td>$13,897</td>
<td>Employment: (a) N/A</td>
</tr>
<tr>
<td>Total</td>
<td>$25,686</td>
<td>Other Assumptions: (a) $25,000 in Administrative and Support Services spending in 2020. (b) Contribution tax credits will be paid back to state in the total amount issued by the local sponsoring organization.</td>
</tr>
<tr>
<td><strong>COSTS</strong></td>
<td></td>
<td>Incentives/Credits: (a) $25,000 in Amateur Sporting Contribution tax credits in 2020.</td>
</tr>
<tr>
<td>Direct Fiscal Costs</td>
<td>$25,000</td>
<td>Impacts occur Statewide. All Values in Constant Dollars. Assumptions provided by DED. Estimated using REMI.</td>
</tr>
<tr>
<td>Indirect Fiscal Costs</td>
<td>$0</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>$25,000</td>
<td></td>
</tr>
<tr>
<td><strong>BENEFIT: COST</strong></td>
<td></td>
<td>1.03</td>
</tr>
</tbody>
</table>

**In FY-2020, every dollar of auth. program tax credits returns**

<table>
<thead>
<tr>
<th></th>
<th>FY 2020</th>
<th>Other Fiscal Period</th>
</tr>
</thead>
<tbody>
<tr>
<td>Permanent New Jobs Created</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Estimated</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Actual</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

**Comments on Performance Measure:**

- In FY-2020, every dollar of auth. program tax credits returns $0.81 in new personal income totaling $0.02 million.
- Over 5 YEARS, every dollar of auth. program tax credits returns $1.14 in new personal income totaling $0.03 million.
- $1.18 in new value-added/GSP totaling $0.03 million.
- $1.29 in new value-added/GSP totaling $0.03 million.
- $1.99 in new economic output totaling $0.05 million.
- $2.16 in new economic output totaling $0.05 million.
- Estimated using REMI.
AMATEUR SPORTING TAX CREDIT PROGRAM
MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

PURPOSE
To promote the growth of Missouri’s economy by incentivizing the selection of competitively bid amateur sporting events in Missouri.

AUTHORIZATION
Section 67.3000, RSMo

ELIGIBLE APPLICANTS
One or more certified sponsors, endorsing counties, endorsing municipalities, or a local organizing committee, acting individually or collectively.

PROGRAM BENEFITS/ELIGIBLE USES
The Program provides tax credits equal to the lesser of:
• $5 per admission ticket sold to the event; or
• 100% of eligible costs incurred by the applicant.
Tax Credits can be applied to:
• Ch. 143 – Income Tax
• Ch. 148 –
  • Bank Tax
  • Insurance Premium Tax
  • Other Financial Institution Tax
The special attributes of the tax credits include:
• Useable within 1 year of the tax year the tax credit is issued
• Sellable and transferable

FUNDING LIMITS
The program has an overall cap of $3 million for each state fiscal year. All applications received must be for sporting events applied for prior to August 28, 2019.

APPLICATION/APPROVAL PROCEDURE
The program is administered through a four part application process. A Project Proposal is first submitted to the Missouri Department of Economic Development (DED). If the DED approves the Project Proposal, the applicant must submit its support contract. The applicant must also submit an Event Notification to the DED between 30-60 days prior to the date of the sporting event. A Final Application is submitted, just following the completion of the sporting event.

REPORTING REQUIREMENTS
The “Tax Credit Accountability Act” reporting form must be provided to the Department of Revenue by June 30, in each year during the three years reporting period in which the applicant is required to submit such reports.

SPECIAL PROGRAM REQUIREMENTS
Applicants must submit predictions on the anticipated economic benefit to the State of Missouri. Applications will be evaluated based upon anticipated and verified economic performance.

CONTACT
Missouri Department of Economic Development
Division of Business and Community Solutions
Development Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-526-0748 • Fax: 573-522-9462
E-mail: dedfin@ded.mo.gov • Web: www.ded.mo.gov

January 2020
TAX CREDIT ANALYSIS

Program Name: Amateur Sporting Tax Credit - Ticket Sales
Department: Economic Development  Contact Name & No.: Mark Pauley  (573) 522-8006
Date: January 2021
Program Category: Business Recruitment  Type: Tax Credit
Statutory Authority: Section 67.3000, RSMo  Applicable Taxes: Income Tax; Bank Tax; Insurance Premium Tax; Other financial institutions tax

Program Description and Eligibility Requirements:
This program provides a tax credit that is designed to encourage the location of competitively bid amateur sporting events in Missouri. The program is available to: "certified sponsors" active in the National Association of Sports Commissions, "endorsing counties", "endorsing municipalities", and "local organizing committees".

Eligible applicants can be awarded up to the lesser of $5 per event ticket, or 100% of eligible costs. Eligible costs include: 1) costs necessary for conducting the sporting event, 2) costs relating to the preparations necessary for the conduct of the sporting event, and 3) the applicant's pledged obligations to the site selection organization as evidenced by the support contract.

Program Cap:
- Cumulative $__________
- (remainder of cumulative cap) $__________
- Annual $3 million
- None ___

Examination of how the award is computed:
- Entitlement No
- Discretionary Yes

Explanation of How Award is Computed:
Eligible applicants can be awarded up to the lesser of $5 per event ticket, or 100% of eligible costs. Eligible costs include: 1) costs necessary for conducting the sporting event, 2) costs relating to the preparations necessary for the conduct of the sporting event, and 3) the applicant's pledged obligations to the site selection organization as evidenced by the support contract.

Program Description and Eligibility Requirements:
This program provides a tax credit that is designed to encourage the location of competitively bid amateur sporting events in Missouri. The program is available to: "certified sponsors" active in the National Association of Sports Commissions, "endorsing counties", "endorsing municipalities", and "local organizing committees".

Eligible applicants can be awarded up to the lesser of $5 per event ticket, or 100% of eligible costs. Eligible costs include: 1) costs necessary for conducting the sporting event, 2) costs relating to the preparations necessary for the conduct of the sporting event, and 3) the applicant's pledged obligations to the site selection organization as evidenced by the support contract.

Program Cap:
- Cumulative $__________
- (remainder of cumulative cap) $__________
- Annual $3 million
- None ___

Examination of cap:
No more than $3 million dollars in tax credits can be issued in a given fiscal year.

Specific Provisions: (if applicable)
- Carry forward 1 year
- Carry Back 1 year
- Refundable Yes
- Sellable/Assignable Yes
- Additional Federal Deductions Available No

Comments on Specific Provisions:

HISTORICAL AND PROJECTED INFORMATION

FY 2018 ACTUAL  FY 2019 ACTUAL  FY 2020 ACTUAL  FY 2021 (year to date)  FY 2021 (Full Year)  FY 2022 (Budget Year)

Certificates Issued (#)  10  5  6  2  6  12
Projects (#)  10  5  6  2  6  12
Amount Authorized $1,335,000  $1,265,000  $1,185,000  $1,670,425  $2,000,000  $2,700,000
Amount Issued $1,584,090  $293,810  $1,132,640  $128,770  $1,000,000  $2,700,000
Amount Redeemed $1,276,180  $1,420,500  $1,391,995  $128,770  $1,300,000  $1,300,000

FY 2020 EST. Amount Outstanding $0

FY 2020 EST. Amount Authorized but Unissued $4,371,440

Comments on Historical and Projected Information: Projected information is based on 3 year average and known upcoming events.
<table>
<thead>
<tr>
<th></th>
<th>FY 2020 ACTIVITY</th>
<th>Other Fiscal Period (5 years)</th>
<th>Derivation of Benefits:</th>
</tr>
</thead>
<tbody>
<tr>
<td>BENEFITS</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Direct Fiscal Benefits</td>
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<td>$288,949</td>
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<tr>
<td>Indirect Fiscal Benefits</td>
<td>$326,942</td>
<td>$369,538</td>
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<tr>
<td>Total</td>
<td>$582,584</td>
<td>$658,487</td>
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<td>COSTS</td>
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</tr>
<tr>
<td>Direct Fiscal Costs</td>
<td>$534,835</td>
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<td>Indirect Fiscal Costs</td>
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<tr>
<td>Total</td>
<td>$534,835</td>
<td>$534,835</td>
<td>1.09</td>
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</table>

**PERFORMANCE MEASURE(S)**

**Permanent New Jobs Created**

<table>
<thead>
<tr>
<th></th>
<th>Estimated</th>
<th>Actual</th>
</tr>
</thead>
<tbody>
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<tr>
<td>FY 2019</td>
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<tr>
<td>FY 2020</td>
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<td>0</td>
</tr>
<tr>
<td>FY 2021</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>FY 2022</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

Comments on Performance Measure:

TAX CREDIT ANALYSIS

Program Name: Amateur Sporting Tax Credit - Ticket Sales

BENEFIT: COST ANALYSIS (includes only state revenue impacts)

**In FY-2020, every dollar of auth. program tax credits returns**

$12.14 in new personal income totaling $6.49 million
$19.26 in new value-added/GSP totaling $10.30 million
$33.15 in new economic output totaling $17.73 million

**Over 5 YEARS, every dollar of auth. program tax credits returns**

$18.57 in new personal income totaling $9.93 million
$21.94 in new value-added/GSP totaling $11.73 million
$37.67 in new economic output totaling $20.15 million

**Other Benefits:**

Impacts occur Statewide. All Values in Constant Dollars. Assumptions provided by DED. Estimated using REMI.
BROWNFIELD REDEVELOPMENT PROGRAM

Provides financial incentives for the redevelopment of commercial/industrial sites that are contaminated with hazardous substances and have been abandoned or underutilized for at least three years.

Authorization
Sections 447.700 to 447.718, RSMo

Eligible Areas
Statewide.

Eligible Applicants
Any Missouri taxpayer is eligible to participate in the program.

Eligibility Criteria
- The applicant cannot be a party who intentionally or negligently caused the release or potential release of hazardous substances at the project.
- If the property is not owned by a public entity, the city or county must endorse the project.
- The project must be accepted into the “Voluntary Cleanup Program” of the Missouri Department of Natural Resources (DNR).
- The project must be projected by the Missouri Department of Economic Development (DED) to result in the creation of at least ten new jobs or the retention of 25 jobs by a private commercial operation.

Program Benefits/Eligible Uses
- Remediaion Tax Credits
  DED may issue tax credits for up to 100% of the cost of remediating the project property. DED will issue 75% of the credits upon adequate proof of payment of the costs; the remaining 25% will not be issued until a clean letter has been issued by DNR. The tax credit may also include up to 100 percent of the costs of demolition that are not directly part of the remediation activities, provided that the demolition is on the property where the voluntary remediation activities are occurring, the demolition is necessary to accomplish the planned use of the facility where the remediation activities are occurring, and the demolition is part of a redevelopment plan approved by the municipal or county government and the department of economic development. The demolition may occur on an adjacent property if the project is located in a municipality which has a population less than twenty thousand and the above conditions are otherwise met. The adjacent property shall independently qualify as abandoned or underutilized. The amount of the credit available for demolition not associated with remediation cannot exceed the total amount of credits approved for remediation including demolition required for remediation.

Notwithstanding any provision of law to the contrary, in any county of the first classification that has a charter form of government and that has a population of over nine hundred thousand inhabitants, all demolition costs incurred during the redevelopment of any former automobile manufacturing plant shall be allowable costs eligible for tax credits under sections 447.700 to 447.718 so long as the redevelopment of such former automobile manufacturing plant shall be projected to create at least two hundred fifty new jobs or at least three hundred retained jobs, or a combination thereof, as determined by the department of economic development. The amount of allowable costs eligible for tax credits shall be limited to the least amount necessary to cause the project to occur, as determined by the director of the department of economic development, provided that no tax credit shall be issued under this subsection until July 1, 2017. For purposes of this subsection, “former automobile manufacturing plant” means a redevelopment area that qualifies as an eligible project under section 447.700, that consists of at least one hundred acres, and that was used primarily for the manufacture of automobiles but, after 2007, ceased such manufacturing.

The tax credits can be applied to:
- Ch. 143 – Income tax, excluding withholding tax
- Ch. 147 – Corporate franchise tax
- Ch. 148 –
  - Bank Tax
  - Insurance Premium Tax
  - Other Financial Institution Tax

The remediation tax credit’s special attributes:
- Carry forward 20 years
- Sellable or transferable

Funding Limits
The total state costs of the project tax credits must be less than the projected state economic impact of the project, as determined by DED.

The amount of remediation tax credits issued must be the least amount necessary to cause the project to occur.

(See back for additional information.)
**Application/Approval Procedure**

An applicant must submit an application to DED for determination of eligibility and request for remediation tax credits.

An application must also be submitted to the Department of Natural Resources (DNR) for participation in the “Voluntary Cleanup Program.” Acceptance into this program is a requirement of the Brownfield Redevelopment Program.

Remediation that is performed prior to receipt of a written authorization for remediation tax credits from DED will not be eligible for tax credits and may jeopardize the project’s overall eligibility for the program.

Applications may be submitted year-round. Each application is reviewed on a case-by-case basis.

**Reporting Requirements**

The “Tax Credit Accountability Act” reporting form must be submitted to DED by June 30 each year for three years following the year of the first issuance of tax credits.

**Special Program Requirements**

Credits are subject to 2.5% issuance fee.

**Contact**

Missouri Department of Economic Development  
Division of Business and Community Solutions  
301 West High Street, Room 770 | P.O. Box 118  
Jefferson City, MO | 65102  
Phone: 573-522-8004 | Fax: 573-522-9462  
E-mail: redevelopment@ded.mo.gov | Web: www.ded.mo.gov
**TAX CREDIT ANALYSIS**

**Program Name:** Brownfield Remediation  
**Department:** Economic Development  
**Contact Name & No.:** Mark Pauley (573) 522-8006  
**Date:** January 2021  

<table>
<thead>
<tr>
<th>Program Category: Redevelopment</th>
<th>Type: Tax Credit</th>
<th>Other (specify):</th>
</tr>
</thead>
</table>

**Statutory Authority:** Sections 447.700-447.718, RSMo  
**Applicable Taxes:** Income Tax; Corporate Franchise Tax; Bank Tax; Insurance Premium Tax; Other financial institutions tax

**Date of Origin:** 1995

**Program Description and Eligibility Requirements:**
Provide an incentive to businesses/developers to redevelop property contaminated with hazardous wastes. Requirements are property abandoned or underutilized for at least three years. Real or suspected environmental contamination and must enter the Department of Natural Resource's (DNR) Voluntary Cleanup Program. Project must create 10 new jobs or retain 25 jobs.

**Explanation of How Award is Computed:**
<table>
<thead>
<tr>
<th>Entitlement</th>
<th>No</th>
<th>Discretionary</th>
<th>Yes</th>
</tr>
</thead>
</table>

Tax credit of up to 100% of eligible remediation costs. The program requires the project to enroll in DNR's Voluntary Cleanup Program. 75% upon payment of remediation costs; 25% upon issuance of DNR "clean letter". Must be the least amount necessary to cause the project to occur. Total benefits of project capped by state economic benefit of project.

**Program Cap:**
Cumulative $_________  
(remainder of cumulative cap) $_________  
Annual $_________  
None X

**Explanation of cap:**
N/A

**Specific Provisions: (if applicable)**
- Carry forward 20 years
- Carry Back n/a
- Refundable No
- Sellable/Assignable Yes
- Additional Federal Deductions Available No

**Comments on Specific Provisions:**

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certificates Issued (#)</td>
<td>10</td>
<td>9</td>
<td>7</td>
<td>2</td>
<td>8</td>
</tr>
<tr>
<td>Projects (#)</td>
<td>5</td>
<td>9</td>
<td>7</td>
<td>1</td>
<td>3</td>
</tr>
<tr>
<td>Amount Authorized</td>
<td>$10,167,653</td>
<td>$2,000,000</td>
<td>$12,188,931</td>
<td>$904,491</td>
<td>$8,000,000</td>
</tr>
<tr>
<td>Amount Issued</td>
<td>$23,391,583</td>
<td>$15,475,688</td>
<td>$13,854,367</td>
<td>$8,227,084</td>
<td>$18,000,000</td>
</tr>
<tr>
<td>Amount Redeemed</td>
<td>$3,159,639</td>
<td>$13,028,586</td>
<td>$9,045,097</td>
<td>$13,688,924</td>
<td>$15,000,000</td>
</tr>
</tbody>
</table>

**FY 2020 EST. Amount Outstanding:** $40,144,463  
**FY 2020 EST. Amount Authorized but Unissued:** $19,094,270

**HISTORICAL AND PROJECTED INFORMATION**

![Graph showing historical and projected information for the program, with bars for Amount Authorized, Amount Issued, and Amount Redeemed for different fiscal years.]  

**Comments on Historical and Projected Information:** Projected information is based on 3 year average.
**TAX CREDIT ANALYSIS**

**Program Name:** Brownfield Remediation

<table>
<thead>
<tr>
<th>FY 2020 ACTIVITY</th>
<th>Other Fiscal Period (10 years)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BENEFITS</strong></td>
<td></td>
</tr>
<tr>
<td>Direct Fiscal Benefits</td>
<td>$5,955,997</td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td>$5,570,402</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$11,526,399</td>
</tr>
<tr>
<td><strong>COSTS</strong></td>
<td></td>
</tr>
<tr>
<td>Direct Fiscal Costs</td>
<td>$6,094,466</td>
</tr>
<tr>
<td>Indirect Fiscal Costs</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$6,094,466</td>
</tr>
</tbody>
</table>

**BENEFIT: COST**

<table>
<thead>
<tr>
<th></th>
<th>FY 2020</th>
<th>Other Fiscal Period</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FY 2020</strong></td>
<td>$6,094,466</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$6,094,466</td>
<td>$0</td>
</tr>
</tbody>
</table>

**Derivation of Benefits:**

- **Investment:** (a) $399,971,090 in Non-Residential Investment spending over years 2020-2021. (b) $18,780,000 in Acquisition spending resulting in $1,126,800 in real estate revenues in 2020.
- **Employment:** (a) 2,699 jobs in various industries scaled up over three years at average wage rates in 2020-2029.
- **Incentives/Credits:** (a) $12,188,931 in Brownfield Remediation tax credits over years 2020-2021.
- **Other Assumptions:** (a) N/A

Impacts occur Statewide. All Values in Constant Dollars. Assumptions provided by DED. Estimated using REMI. The multi-year fiscal Benefit-Cost Ratio is 2.99 when other program incentives (Historic Preservation) are included.

**Other Benefits:**

- **In FY-2020,** every dollar of auth. program tax credits returns $35.41 in new personal income totaling $215.80 million
- **Over 10 YEARS,** every dollar of auth. program tax credits returns $35.41 in new personal income totaling $215.80 million
- **$56.74 in new value-added/GSP totaling $345.82 million**
- **$103.44 in new economic output totaling $630.42 million**
- **$12,137,111**
- **$56.74 in new value-added/GSP totaling $345.82 million**
- **$103.44 in new economic output totaling $630.42 million**
- **$12,137,111**
- **$0 in new economic output totaling $0**

**PERFORMANCE MEASURE(S)**

**Jobs Created**

- **FY 2018:** 32
- **FY 2019:** 1,646
- **FY 2020:** 3,340
- **FY 2021:**

**Comments on Performance Measure:** Numbers are captured from projects that were closed out this fiscal year.
**TAX CREDIT ANALYSIS**

**Program Name:** Brownfield Remediation

**Leverage Amount**

- **FY 2018:** $5,286,568
- **FY 2019:** $271,562,734
- **FY 2020:** $1,812,077,346
- **FY 2021:** $0

**Comments on Performance Measure:** Numbers are captured from projects that were closed out this fiscal year.

**Renovated Facilities**

- **FY 2018:** 3
- **FY 2019:** 3
- **FY 2020:** 3
- **FY 2021:** 0

**Comments on Performance Measure:** Numbers are captured from projects that were closed out this fiscal year.
HISTORIC PRESERVATION TAX CREDIT PROGRAM

Provide an incentive for the redevelopment of commercial and residential historic structures in Missouri.

Authorization
Sections 253.545 to 253.559, RSMo

Eligible Areas
Statewide

Eligible Applicants
Any taxpayer is eligible to participate in this program. Not-for-profit entities and government entities are ineligible. Any participation by not-for-profit entities, including but not limited to ownership interest, capital contributions, distribution of tax credits, incurrence or payment of rehabilitation expenses, lease to a tax-exempt entity, may result in the reduction of tax credits.

Program Benefits/Eligible Uses
The program provides state tax credits equal to 25% of eligible costs and expenses of the rehabilitation of approved historic structures.

This tax credit can be applied to:
- Ch. 143 – Income tax, excluding withholding tax
- Ch. 148 –
- Bank Tax
- Insurance Premium Tax
- Other Financial Institution Tax

This credit’s special attributes:
- Carry back 3 years
- Carry forward 10 years
- Sellable or transferable

Funding Limits
- Effective 7/1/2018, the cap is $90 million for projects receiving tax credits for $275,000 or more plus an additional $30 million solely for projects located in a qualified census tract.
- Owner occupied residential has a project cap of $250,000 and projects receiving less than $275,000 do not fall under the program cap.

Application/Approval Procedure
An application is submitted to the Missouri Department of Economic Development (DED), which will then be submitted to the State Historic Preservation Office to determine the eligibility of the property and proposed rehabilitation, based on the standards of the U.S. Department of the Interior.

Preliminary applications subject to the cap will be scored and considered by DED in accordance with section 253.559.3(1), RSMo and accepted in two (2) cycles for each state fiscal year.

Projects receiving less than $275,000 in credits may be accepted at any time.

Reporting Requirements
The “Tax Credit Accountability Act” reporting form must be submitted to the Missouri Department of Revenue by June 30 each year for three years following the year of the first issuance of tax credits.

Special Program Requirements
An eligible property must be:
- listed individually on the National Register of Historic Places;
- certified by the Missouri Department of Natural Resources as contributing to the historical significance of a certified historic district listed on the National Register; or
- of a local historic district that has been certified by the U.S. Department of the Interior.

The costs and expenses associated with the rehabilitation must exceed 50% of the total basis of the property (acquisition cost).

Contact
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E-mail: redevelopment@ded.mo.gov | Web: www.ded.mo.gov

Revised March 2019
TAX CREDIT ANALYSIS

Program Name: Historic Preservation (HST)
Department: Economic Development
Contact Name & No.: Mark Pauley (573) 522-8006
Date: January 2021

Program Category: Redevelopment
Type: Tax Credit
Other (specify)
Statutory Authority: Sections 253.545-253.561, RSMo
Applicable Taxes: Income Tax; Bank Tax; Insurance Premium Tax; Other financial institutions tax

Date of Origin: 1997

Program Description and Eligibility Requirements:
25% credit issued for qualified rehabilitation costs on historic structures. Individuals, organizations and businesses which have a Missouri liability are eligible to apply.

Explanation of How Award is Computed:
Entitlement Yes Discretionary No

Specific Provisions:
Carry forward 10 years Carry Back 3 years Refundable No Sellable/Assignable Yes Additional Federal Deductions Available Yes

Certificates Issued (#) Projects/Participants (#) Amount Authorized Amount Redeemed
FY 2018 112 76 $151,542,288 $156,000,000
FY 2019 221 147 $149,232,243 $160,000,000
FY 2020 179 141 $134,740,008 $160,000,000
FY 2021 (year to date) 104 84 $87,970,921 $136,500,000
FY 2021 (Full Year) 286 200 $136,500,000 $136,500,000
FY 2022 (Budget Year) 286 200

FY 2020 EST. Amount Outstanding $137,483,196 FY 2020 EST. Amount Authorized but Unissued $516,623,580

HISTORICAL AND PROJECTED INFORMATION

<table>
<thead>
<tr>
<th>Year</th>
<th>Salary Authorized</th>
<th>Salary Issued</th>
<th>Salary Redeemed</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2018</td>
<td>$151,542,288</td>
<td>$154,346,038</td>
<td>$156,000,000</td>
</tr>
<tr>
<td>FY 2019</td>
<td>$149,232,243</td>
<td>$153,750,495</td>
<td>$160,000,000</td>
</tr>
<tr>
<td>FY 2020</td>
<td>$134,740,008</td>
<td>$156,648,144</td>
<td>$160,000,000</td>
</tr>
<tr>
<td>FY 2021</td>
<td>$87,970,921</td>
<td>$136,500,000</td>
<td>$136,500,000</td>
</tr>
<tr>
<td>FY 2022</td>
<td>$136,500,000</td>
<td>$136,500,000</td>
<td>$136,500,000</td>
</tr>
</tbody>
</table>

Comments on Historical and Projected Information: Projected information is based on trends in authorizations from SB590 decrease in total cap. Current amount of possible issuances exceeds $120M. Redemptions are based on 3 year average.
## TAX CREDIT ANALYSIS

### Program Name:
Historic Preservation (HST)

<table>
<thead>
<tr>
<th>FY 2020 ACTIVITY</th>
<th>Other Fiscal Period (10 years)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Fiscal Benefits</td>
<td>$998,418</td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td>$3,539,944</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$4,538,362</strong></td>
</tr>
</tbody>
</table>

### COSTS

<table>
<thead>
<tr>
<th>FY 2020 ACTIVITY</th>
<th>Other Fiscal Period (10 years)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Fiscal Costs</td>
<td>$26,948,002</td>
</tr>
<tr>
<td>Indirect Fiscal Costs</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$26,948,002</strong></td>
</tr>
</tbody>
</table>

### BENEFIT: COST ANALYSIS (includes only state revenue impacts)

<table>
<thead>
<tr>
<th>FY 2020 ACTIVITY</th>
<th>Other Fiscal Period (10 years)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Fiscal Benefits</td>
<td>$209,936,691</td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td>$329,023,342</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$538,959,033</strong></td>
</tr>
</tbody>
</table>

### Other Benefits:

- In FY-2020, every dollar of auth. program tax credits returns $2.55 in new personal income totaling $68.73 million
- Over 10 YEARS, every dollar of auth. program tax credits returns $5.25 in new personal income totaling $688.60 million
- $3.95 in new value-added/GSP totaling $106.51 million
- $7.41 in new value-added/GSP totaling $972.16 million
- $7.09 in new economic output totaling $191.14 million
- $12.71 in new economic output totaling $1,667.43 million

### Derivation of Benefits:

- Investment: (a) $209,936,691 in Residential Investment spending over years 2020-2024. (b) $329,023,342 in Non-Residential Investment spending over years 2020-2024.
- Employment: (a) 1,135 jobs in various industries in locally competitive markets at average wage rates over years 2025-2029.
- Other Assumptions: (a) N/A
- Incentives/Credits: (a) $134,740,008 in Historic Preservation tax credits over years 2020-2024.

Impacts occur Statewide. All Values in Constant Dollars. Assumptions provided by DED. Estimated using REMI.

The multi-year fiscal Benefit-Cost Ratio is 0.19 when other program incentives (NPA) are included.

### PERFORMANCE MEASURES

#### Jobs Created

- FY 2008: 1,432
- FY 2009: 2,130
- FY 2010: 1,571
- FY 2011: 825
- FY 2012: 2,397
- FY 2013: 603
- FY 2014: 393
- FY 2015: 802
- FY 2016: 685
- FY 2017: 497
- FY 2018: 407
- FY 2019: 971
- FY 2020: 882

**Comments on Performance Measure:** Numbers are captured from projects that were closed out this fiscal year.
Program Name: Historic Preservation (HST)

**Housing Units**

Comments on Performance Measure: Numbers are captured from projects that were closed out this fiscal year.

**Amount Leveraged**

Comments on Performance Measure: Numbers are captured from projects that were closed out this fiscal year.
LAND ASSEMBLAGE TAX CREDIT PROGRAM
MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

PURPOSE
Support redevelopment of blighted areas into productive use.

AUTHORIZATION
Section 99.1205, RSMo. (HB1, Special Session, 2007).

ELIGIBLE AREAS
• An area of at least 75 acres;
• At least 80% must be within a Distressed Area (applicable to other DED programs) or a federal “Qualified Census Tract” (26 U.S.C. Section 42);
• The redeveloper must acquire at least 50 acres of the area;
• The average parcels per acre must be four or more; and
• Less than five percent of the acreage for acquisition by the redeveloper under the redevelopment plan shall consist of owner-occupied residences.

ELIGIBLE APPLICANTS
Redeveloper, which is a person, firm, partnership, trust, limited liability company, or corporation.

ELIGIBILITY CRITERIA
The redeveloper must have incurred acquisition cost for at least 50 acres of eligible parcels, have been appointed the redeveloper of the area by a city or county, have entered into a redevelopment agreement, and have been approved for redevelopment incentives for the area.

PROGRAM BENEFITS/ELIGIBLE USES
State tax credits are provided to the redeveloper based on 50% of the acquisition costs and 100% of the interest costs incurred for a period of five years after the acquisition of an eligible parcel. Maintenance costs (boarding up and securing vacant structures, costs of removing trash, and costs of cutting grass and weeds) may also be included as acquisition costs.

FUNDING LIMITS
• Maximum aggregate amount of tax credits for all projects: $95 million.
• Maximum annual amount of tax credits, all projects (by one or more redevelopers): $20 million. If the amount to be issued to more than one redeveloper exceeds $20 million/year, the amount will be pro-rated between the redevelopers. Any amount of tax credits that exceeds the $20 million annual cap shall be carried forward for the benefit of the redevelopers to subsequent years.

APPLICATION/APPROVAL PROCEDURE
A redeveloper may submit an application to the Department of Economic Development (DED). The redeveloper must identify the boundaries of the eligible project area in the application. The department shall verify that the municipal authority held the requisite hearings and gave the requisite notices for such hearings in accordance with the applicable economic incentive act and municipal ordinances.

REPORTING REQUIREMENTS
Redevelopers must submit satisfactory evidence of all acquisition, maintenance, and interest costs to DED annually prior to November 15. If maintenance costs are to be included, DED must post on its website the type and amount of such costs.

SPECIAL PROGRAM REQUIREMENTS
• No tax credits shall be authorized after August 28, 2013. Any tax credits which have been authorized on or before August 28, 2013, but not issued, may be issued, subject to the limitations provided under this subsection, until all such authorized tax credits have been issued.
• Tax credits may be applied against the taxes imposed under chapters 143, 147, and 148, RSMo., except for sections 143.191 to 143.265, RSMo., or any unused portion may be carried forward for credit against the taxes imposed under chapters 143, 147, and 148, RSMo., for the succeeding six years, or until the full credit is used, whichever occurs first. The applicant shall not be entitled to a tax credit for taxes imposed under sections 143.191 to 143.265.
• Unused tax credits may be sold, assigned, or transferred. Such transfer must be submitted to DED on Form MO-TF.

CONTACT
Missouri Department of Economic Development
Division of Business and Community Solutions
Development Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-522-8004 • Fax: 573-522-9462
E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org

Revised August 2009
TAX CREDIT ANALYSIS

**Program Name:** Distressed Areas Land Assemblage

**Department:** Economic Development  
**Contact Name & No.:** Mark Pauley  (573) 522-8006  
**Date:** January 2021

**Program Category:** Redevelopment  
**Type:** Tax Credit  
**Other (specify):**

**Statutory Authority:** Section 99.1205, RSMo

**Applicable Taxes:** Income Tax; Bank Tax; Insurance Premium Tax; Other financial institutions tax

**Date of Origin:** 2007

**Program Description and Eligibility Requirements:**
Applicant that has incurred, within an eligible project area, acquisition costs for the acquisition of fifty acres of at least seventy-five acres and whom has been appointed by the local municipality as the redeveloper of the redevelopment area is entitled to a tax credit of fifty percent of the acquisition costs and one hundred percent of the interest costs incurred for a period of five years after the acquisition of an eligible parcel.

**Explanation of How Award is Computed:**

<table>
<thead>
<tr>
<th>Entitlement</th>
<th>Discretionary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Yes</td>
<td>No</td>
</tr>
</tbody>
</table>

**Specific Provisions:**

- Carry forward: 6 years  
- Carry Back: n/a  
- Refundable: No  
- Sellable/Assignable: Yes  
- Additional Federal Deductions Available: No

**Program Cap:**
Cumulative $95 million  
(remainder of cumulative cap) $__________  
Annual $20 million  
None ________

**Explanation of cap:**
Tax credits that will exceed the $20M in any year shall either be issued to one applicant, if there is only one applicant, or issued on a pro rata basis to all applicants entitled to receive tax credits in that year. Any amount of tax credits of which an applicant is entitled but does not receive shall be carried forward for the benefit of the applicant to subsequent years.

**Explanation of Expiration of Authority:**
No tax credits shall be authorized after 8/28/2013.

**Comments on Specific Provisions:**
Tax credit amount equal to fifty percent of the acquisition costs which includes environmental assessments, closing costs, real estate brokerage fees, reasonable demolition costs of vacant structures, and reasonable maintenance costs. The tax credit amount is equal to one hundred percent for interest costs for a period of five years which include interest, loan fees, and closing costs. This is a calendar year credit.

**Certificates Issued (#):**

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>0</td>
<td>0</td>
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<td>0</td>
</tr>
</tbody>
</table>

**Projects/Participants (#):**

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
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</thead>
<tbody>
<tr>
<td>0</td>
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</table>

**Amount Authorized:**

<table>
<thead>
<tr>
<th>FY 2018 EST.</th>
<th>FY 2019 EST.</th>
<th>FY 2020 EST.</th>
<th>FY 2021 EST.</th>
<th>FY 2022 EST.</th>
</tr>
</thead>
<tbody>
<tr>
<td>$151,412</td>
<td></td>
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</tr>
</tbody>
</table>

**Comments on Historical and Projected Information:**
No credits remain authorized but unissued.
### TAX CREDIT ANALYSIS

**Program Name:** Distressed Areas Land Assemblage

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

<table>
<thead>
<tr>
<th>FY 2020 ACTIVITY</th>
<th>Other Fiscal Period (indicated time period)</th>
<th>Derivation of Benefits:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>No new authorizations in FY 2020.</td>
</tr>
</tbody>
</table>

#### BENEFITS

- Direct Fiscal Benefits
- Indirect Fiscal Benefits

**Total** $0  $0

#### COSTS

- Direct Fiscal Costs
- Indirect Fiscal Costs

**Total** $0  $0

**BENEFIT: COST** #DIV/0!  #DIV/0!

**Other Benefits:**

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<thead>
<tr>
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</tr>
</tbody>
</table>

### PERFORMANCE MEASURES

#### Parcels of Land Redeveloped

- **Actual**

**Comments on Performance Measure:** Subsequent to sunset of the program in FY 2014, there have not been any parcels of land redeveloped.
NEIGHBORHOOD PRESERVATION ACT

To provide an incentive for the rehabilitation or construction of owner-occupied homes in certain areas of the state.

**Authorization**
Sections 135.475 to 135.487, RSMo

**Eligible Areas**
“Qualifying Areas” include “distressed communities,” as defined in 135.530, RSMo, and areas with a median household income of less than 70% of the median household income for the applicable MSA or non-MSA.

“Eligible Areas” with a median household income of 70% to 89% of the median household income for the applicable MSA or non-MSA.

**Eligible Applicants**
Any taxpayer who incurs eligible costs for a new residence or rehabilitates a residence for owner occupancy that is located in a designated area.

**Program Benefits/Eligible Uses**
The Department of Economic Development (DED) issues state tax credits to a homeowner who rehabilitates a home or to a homeowner or developer that constructs a new home for owner-occupancy in certain areas of the state.

This tax credit can be applied to:
- Ch. 143 – Income tax, excluding withholding tax
- Ch. 147 – Corporate franchise tax
- Ch. 148 –
  - Bank Tax
  - Insurance Premium Tax
  - Other Financial Institution Tax

This credit’s special attributes:
- Carry back 3 years
- Carry forward 5 years
- Sellable or transferable

**Funding Limits**
The maximum credits available are $8 million for Qualifying Areas and $8 million for Eligible Areas.

The credits for a project are determined as follows:
- New Residences in Eligible Areas – 15% of eligible costs, tax credits cannot exceed $25,000 per residence;
- New Residences in Qualifying Areas – 15% of eligible costs, tax credits cannot exceed $40,000 per residence;
- Substantial Rehabilitation in Eligible Areas – 25% of eligible costs, minimum costs $10,000, tax credits cannot exceed $25,000 per residence;
- Substantial Rehabilitation in Qualifying Areas – 35% of eligible costs, minimum costs the greater of $5,000 or 50% of the purchase price, tax credit cannot exceed $70,000 per residence.
- Non-substantial Rehabilitation in Qualifying Areas – 25% of eligible costs, minimum costs $5,000, tax credits cannot exceed $25,000 per residence.

**Application/Approval Procedure**
A pre-application is submitted to DED that includes cost estimates and scope of work. Applications will be accepted during an application cycle starting in January and ending in mid-February. The applications are granted preliminary approval based on a lottery process.

**Reporting Requirements**
The “Tax Credit Accountability Act” reporting form must be submitted to DED by June 30 each year for three years following the year of the first issuance of tax credits.

**Special Program Requirements**
Tax credits may not be claimed in addition to any other state tax credits, with the exception of the Historic Preservation tax credit authorized by sections 253.545 to 253.559, RSMo. If Historic Preservation tax credits are claimed, the maximum available credits under this program will be the lesser of 20% of the eligible costs or $40,000.

**Contact**
Missouri Department of Economic Development
Division of Business and Community Solutions
301 West High Street, Room 770 | P.O. Box 118
Jefferson City, MO | 65102
Phone: 573-522-8004 | Fax: 573-522-9462
E-mail: redevelopment@ded.mo.gov | Web: www.ded.mo.gov

Revised March 2019
Program Name: Neighborhood Preservation Tax Credit (NPA)

Department: Economic Development

Contact Name & No.: Mark Pauley (573) 522-8006

Date: January 2021

Program Category: Housing

Type: Tax Credit

Other (specify):

Statutory Authority: Sections 135.475-135.487, RSMo

Applicable Taxes: Income Tax; Corporate Franchise Tax; Bank Tax; Insurance Premium Tax; Other financial institutions tax

Date of Origin: 1999

Program Description and Eligibility Requirements:

Provide an incentive for homeowners in certain lower income areas to rehabilitate their home, or incentive for "in-fill" new construction of owner-occupied housing. Geographic eligibility restrictions; age of home restrictions; must be residence intended for owner-occupancy.

Explanation of How Award is Computed:

Entitlement Yes Discretionary No

Tax Credit of 25% - 35% of eligible renovation costs, or 15% of new construction. This is a calendar year program.

Program Cap:

Cumulative $________ (remainder of cumulative cap) $________ Annual $16 million None ________

Explanation of cap:

$8M for eligible areas; $8M for qualifying areas (as defined by law). Credits are awarded on a first-come first-served basis by utilizing a lottery system.

Program Cap: Cumulative $________ (remainder of cumulative cap) $________ Annual $16 million None ________

Explanation of Expiration of Authority:

Specific Provisions: (if applicable)

Certificates Issued (#) Projects/Participants (#) Carry forward 5 years Carry Back 3 years Refundable No Sellable/Assignable Yes Additional Federal Deductions Available No

Comments on Specific Provisions:

Certificate Issued (#) Projects/Participants (#) Carry forward 5 years Carry Back 3 years Refundable No Sellable/Assignable Yes Additional Federal Deductions Available No

Comments on Historical and Projected Information: Projected information for Authorized, Issued, and Redeemed amounts is based on 3 year average.

Historical and Projected Information

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certificates Issued (#)</td>
<td>100</td>
<td>122</td>
<td>95</td>
<td>73</td>
<td>110</td>
</tr>
<tr>
<td>Projects/Participants (#)</td>
<td>100</td>
<td>122</td>
<td>95</td>
<td>73</td>
<td>110</td>
</tr>
<tr>
<td>Amount Authorized</td>
<td>$8,290,584</td>
<td>$8,171,250</td>
<td>$8,094,250</td>
<td>$0</td>
<td>$8,200,000</td>
</tr>
<tr>
<td>Amount Issued</td>
<td>$3,923,400</td>
<td>$4,830,622</td>
<td>$5,879,298</td>
<td>$3,202,065</td>
<td>$5,600,000</td>
</tr>
<tr>
<td>Amount Redeemed</td>
<td>$3,367,155</td>
<td>$2,907,207</td>
<td>$3,658,595</td>
<td>$4,701,140</td>
<td>$5,000,000</td>
</tr>
</tbody>
</table>

FY 2020 EST. Amount Outstanding $8,499,212 FY 2020 EST. Amount Authorized but Unissued $66,240,939

Amount Authorized: $8,290,584 $8,171,250 $8,094,250 $0 $8,200,000 $8,200,000

Amount Issued: $3,923,400 $4,830,622 $5,879,298 $3,202,065 $5,600,000 $5,500,000

Amount Redeemed: $3,367,155 $2,907,207 $3,658,595 $4,701,140 $5,000,000 $5,000,000

Comments on Historical and Projected Information:

Projected information for Authorized, Issued, and Redeemed amounts is based on 3 year average.
**TAX CREDIT ANALYSIS**

**Program Name:** Neighborhood Preservation Tax Credit (NPA)

<table>
<thead>
<tr>
<th>BENEFITS</th>
<th>FY 2020 ACTIVITY</th>
<th>Other Fiscal Period (5 years)</th>
<th>Derivation of Benefits:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Fiscal Benefits</td>
<td>$809,553</td>
<td>$1,525,628</td>
<td>Investment: (a) $45,441,377 in Residential Investment spending over years 2020-2021.</td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td>$121,472</td>
<td>$228,919</td>
<td>Employment: (a) N/A</td>
</tr>
<tr>
<td>Total</td>
<td>$931,025</td>
<td>$1,754,547</td>
<td>Other Assumptions: (a) N/A</td>
</tr>
</tbody>
</table>

| COSTS                           |                  |                              |                          |
| Direct Fiscal Costs             | $8,094,250       | $8,094,250                   | Incentives/Credits: (a) $8,094,250 in Neighborhood Preservation Act tax credits in 2020. |
| Indirect Fiscal Costs           | $0               | $0                            | Impacts occur Statewide. All Values in Constant Dollars. Assumptions provided by DED. Estimated using REMI. |
| Total                           | $8,094,250       | $8,094,250                   | The multi-year fiscal Benefit-Cost Ratio is 0.18 when other program incentives (Historic Preservation) are included. |

| BENEFIT: COST ANALYSIS (includes only state revenue impacts) | |
|---------------------------------------------------------------|
| FY 2020 ACTIVITY                                              | Other Fiscal Period (5 years) |
| Direct Fiscal Benefits                                        | $809,553                     | $1,525,628 |
| Indirect Fiscal Benefits                                      | $121,472                     | $228,919  |
| Total                                                         | $931,025                     | $1,754,547|

**Other Benefits:**

- In FY-2020, every dollar of auth. program tax credits returns $1.70 in new personal income totaling $13.74 million
- Over 5 YEARS, every dollar of auth. program tax credits returns $2.53 in new personal income totaling $20.46 million
- $2.68 in new value-added/GSP totaling $21.71 million
- $4.73 in new economic output totaling $38.26 million
- $5.40 in new economic output totaling $43.74 million

**PERFORMANCE MEASURES**

### Housing Units

![Housing Units Graph](image)

- **Comments on Performance Measure:** Numbers are captured from projects that were closed out this fiscal year.

### Amount Leveraged

![Amount Leveraged Graph](image)

- **Comments on Performance Measure:** Numbers are captured from projects that were closed out this fiscal year.
NEW MARKETS TAX CREDIT PROGRAM
MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

PURPOSE
Provide supplemental funding for investment entities that have been approved for the Federal New Markets Tax Credit (NMTC) program in order to direct more funding to Missouri projects. The NMTC program provides state and federal tax credits to investors that make investments into approved funds, which will make investments in eligible projects located in low income census tracks in Missouri.

This program does not provide tax credits directly to businesses. Eligible businesses interested in obtaining funding should contact the approved “Community Development Entities” that are listed on the website below.

AUTHORIZATION
Section 135.680, RSMo, enacted in 2007.

ELIGIBLE AREAS
Low-income communities (LIC) are census tracts that have a poverty rate of 20% or more, or the median income is below 80% of the greater than (a) statewide median income; or (b) metropolitan median income.

ELIGIBLE APPLICANTS
Community Development Entities (CDEs) which have been allocated federal New Markets Tax Credits for Missouri. The state New Markets Tax Credits are provided to investors, which invest in the funds established by a CDE for projects in Missouri.

ELIGIBILITY CRITERIA
A CDE may make an investment (loan or equity) into a Qualified Active Low-Income Community Business (QALICB), which is any corporation (including a nonprofit corporation) or partnership which meets the following criteria for any taxable year:

- At least 50 percent of total gross income of the QALICB is derived within any Low-Income Community.
- A substantial portion of the use of the tangible property of the QALICB (whether owned or leased) is within any Low-Income Community.
- A substantial portion of the services performed of the QALICB by its employees are performed in any Low-Income Community.
- Less than 5 percent of the average of the aggregate unadjusted bases of the property of the QALICB is attributable to collectibles, other than collectibles that are held primarily for sale to customers in the ordinary course of such business; and
- Less than 5 percent of the average of the aggregate unadjusted bases of the property of the QALICB is attributed to nonqualified financial property.

Any business that derives or projects to derive 15 percent or more of its annual revenue from the rental or sale of real estate shall not be considered to be a QALICB.

PROGRAM BENEFITS/ELIGIBLE USES
The tax credit amount shall equal to the applicable percentage of the adjusted purchase price paid to the issuer of such qualified investment:

- 0% for each of the first 2 credit allowance dates;
- 7% for the third credit allowance date;
- 8% for the next four credit allowance dates

FUNDING LIMITS
The amount of tax credit claimed shall not exceed the amount of the taxpayer’s state tax liability for the tax year for which the tax credit is claimed.

The maximum state tax credit in any fiscal year for all CDEs is $25 million. There is no limit per CDE, and state tax credits are allocated on a first come basis.

APPLICATION/APPROVAL PROCEDURE
CDEs that have been certified by the Federal NMTC program are eligible to apply for the state NMTC program. The state application will be a two-part process:

- The CDE submits an application to the Department of Economic Development (which is available on the website below).
- Once eligibility is determined, DED will send a preliminary approval letter to the applicant CDE, which will include an allocated amount of NMTC contingent upon qualified investments being made within 30 days of the date of the preliminary approval letter.
- If an approved CDE is not successful in gaining proof of the investment, the CDE will be required to reapply and will be required to obtain a commitment that secures the investment in the amount of the application to accompany the new submittal.
REPORTING REQUIREMENTS
Twelve months from the date of the official allocation letter, the Applicant CDE must notify DED where the QEI was invested, provide adjusted purchase price, Senator and Representative information on where investment was made, and how much of a tax credit will be available for the taxpayer.

SPECIAL PROGRAM REQUIREMENTS
• The tax credit is not refundable or transferable. Any amount of credit that cannot be used in the taxable year may be carried forward to any of the taxpayer’s five subsequent taxable years.
• Tax credits earned by a partnership, limited liability company, S-corporation, or other “pass through” entity may be allocated to the partners, members or shareholders of such entity for their direct use in accordance with the provisions of any agreement among such partners, members, or shareholders.
• Qualified investments shall not be made following fiscal year 2010, unless the program is reauthorized by the general assembly.
• Pursuant to (Section 620.1900, RSMo) a fee in an amount up to 2.5% of the tax credit amount applies to the Missouri New Markets Tax Credit Program.

CONTACT
Missouri Department of Economic Development
Division of Business and Community Solutions
Development Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-522-8004 • Fax: 573-522-9462
E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org

To search for approved Community Development Entities please use the following link:
http://www.cdfifund.gov/awardees/db/index.asp
**New Markets Tax Credit (NMTC)**

**Program Name:** New Markets Tax Credit (NMTC)  
**Department:** Economic Development  
**Contact Name & No.:** Mark Pauley (573) 522-8006  
**Date:** January 2021

**Program Category:** Redevelopment  
**Type:** Tax Credit  
**Statutory Authority:** Section 135.680, RSMo  
**Applicable Taxes:** Income Tax; Bank Tax; Insurance Premium Tax; Other financial institutions tax; Express Companies Tax  
**Date of Origin:** 2007

**Program Description and Eligibility Requirements:**

Taxpayers making a qualified equity investment into a qualified community development entity (CDE) earn a vested right to tax credits. The tax credit amount is equal to the applicable percentage of the adjusted purchase price paid to the CDE. The credit percentages are zero percent for the first two years, seven percent for the third year and eight percent for the next four years. The CDE will invest the contributions into qualified active low-income community businesses. Effective August 28, 2008, a legislative change allows DED to issue letter rulings regarding the program.

**Explanation of How Award is Computed:**

- **Entitlement:** Yes  
- **Discretionary:** No

Awarded on a first come, first serve basis. This is a fiscal year credit.

**Program Cap:**

- **Cumulative $_______**
- **(remainder of cumulative cap) $_______**
- **Annual $25 million**
- **None ________**

**Explanation of cap:**

DED shall limit the monetary amount of qualified equity investments to a level necessary to limit tax credit utilization to no more than $15M of tax credits in any fiscal year. Effective 6/4/2009 the cap increased to $25M.

**Explanation of Expiration of Authority:**

Following FY2010, no equity investments shall be made unless program shall be reauthorized. This program automatically sunsets 6 years after the effective date of 9/4/2007 unless reauthorized.

**Specific Provisions:** (if applicable)

- **Carry forward:** 5 years  
- **Carry Back:** n/a  
- **Refundable:** No  
- **Sellable/Assignable:** No  
- **Additional Federal Deductions Available:** No

**Comments on Specific Provisions:**

<table>
<thead>
<tr>
<th>Certificate Issued (#)</th>
<th>Projects/Participants (#)</th>
<th>Amount Authorized</th>
<th>Amount Issued</th>
<th>Amount Redeemed</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2018 ACTUAL</td>
<td>FY 2019 ACTUAL</td>
<td>FY 2020 ACTUAL</td>
<td>FY 2021 (year to date)</td>
<td>FY 2021 (Full Year)</td>
</tr>
<tr>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

**FY 2020 EST. Amount Outstanding:** $103,211  
**FY 2020 EST. Amount Authorized but Unissued:** $0

**HISTORICAL AND PROJECTED INFORMATION**

<table>
<thead>
<tr>
<th>Amount Authorized</th>
<th>Amount Issued</th>
<th>Amount Redeemed</th>
</tr>
</thead>
<tbody>
<tr>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>$2,000,000</td>
<td>$2,000,000</td>
<td>$2,000,000</td>
</tr>
<tr>
<td>$4,000,000</td>
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</tr>
<tr>
<td>$12,000,000</td>
<td>$12,000,000</td>
<td>$12,000,000</td>
</tr>
</tbody>
</table>

**Comments on Historical and Projected Information:** This program was sunset in 2010 and the last remaining issuances were made in FY 2017. No further authorizations or issuance will be made.
Program Name: New Markets Tax Credit (NMTC)

BENEFIT: COST ANALYSIS (includes only state revenue impacts)

<table>
<thead>
<tr>
<th></th>
<th>FY 2020 ACTIVITY</th>
<th>Other Fiscal Period (indicated time period)</th>
<th>Derivation of Benefits:</th>
</tr>
</thead>
<tbody>
<tr>
<td>BENEFITS</td>
<td></td>
<td></td>
<td>No new authorizations in FY 2020.</td>
</tr>
<tr>
<td>Direct Fiscal Benefits</td>
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<td>$0</td>
<td></td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td>$0</td>
<td>$0</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>$0</td>
<td>$0</td>
<td></td>
</tr>
<tr>
<td>COSTS</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Direct Fiscal Costs</td>
<td>$0</td>
<td>$0</td>
<td></td>
</tr>
<tr>
<td>Indirect Fiscal Costs</td>
<td>$0</td>
<td>$0</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>$0</td>
<td>$0</td>
<td></td>
</tr>
</tbody>
</table>

PERFORMANCE MEASURE(S)

Businesses Receiving Investment

<table>
<thead>
<tr>
<th></th>
<th>FY 2017</th>
<th>FY 2018</th>
<th>FY 2019</th>
<th>FY 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Actual</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

Comments on Performance Measure:

- Both the number of businesses receiving the investment and the number of jobs created were reported in the fiscal year the initial allocation/authorization was made. Since the program has sunset there are no new numbers to report.

Jobs Created

<table>
<thead>
<tr>
<th></th>
<th>FY 2017</th>
<th>FY 2018</th>
<th>FY 2019</th>
<th>FY 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Actual</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

Comments on Performance Measure:

- Both the number of businesses receiving the investment and the number of jobs created were reported in the fiscal year the initial allocation/authorization was made. Since the program has sunset there are no new numbers to report.
NOTICE
Pursuant to SB 1155 (2004), the Business Facility Tax Credit Program is being phased out of existence.

• Only a facility that has commenced operations or put its development into use on or before December 31, 2004, can be eligible for the program.

• Facilities that do not commence operations until January 1, 2005, or later, will not be eligible to receive incentives under the program.

Remember that Form 135.258, the pre-application (“Letter of Intent”) for the facility, must be postmarked no later than 15 days before commencement of operations. For a business commencing operations ON December 31, 2004, the form must be postmarked no later than December 16, 2004. Forms postmarked after that date will be ineligible for the program without regard to the date of commencement of operations.

• Facilities already in the program as of December 31, 2004, will continue to receive the state tax incentives under this program for up to ten years as provided in the law. These facilities are considered to be “grandfathered” into the program.

Pursuant to HB 191 (2009), “headquarters” that commence operations and “headquarters” of certain “employee-owned” businesses that commence or expand operations on or before December 31, 2019 may be eligible for the program.

PURPOSE
Provide tax incentives to facilitate the expansion of new or existing businesses in Missouri.

AUTHORIZATION
Sections 135.100 to 135.150, 135.258, RSMo

ELIGIBLE AREAS
Statewide: Higher credit amounts are given for businesses in “distressed communities.” For a list of cities and census block groups that are “distressed communities,” visit DED’s web site at www.missouridevelopment.org.

ELIGIBLE APPLICANTS
Facility eligibility is determined by its primary Standard Industrial Classification (SIC) or North American Industrial Classification System (NAICS) code, and includes manufacturing, warehousing, wholesale distribution, mining, insurance carriers, research and development, recycling operations, computer-related services and certain office activities.

To receive credits in any of the ten years, the facility must create at least 2 new jobs (25 for office) and make $100,000 in new investment ($1,000,000 for “replacement facilities”) in that year as compared to the base year (the year prior to the commencement of operations at the facility). For expansions of “headquarters” or certain “employee-owned” businesses, the facility must create at least 25 new jobs and make $1,000,000 in new investment as compared to the base year.

The investment credits are based on the original cost of machinery, equipment, furniture, fixtures, land and building, and/or eight times the annual rental rate paid for the same. Inventory is not eligible.

PROGRAM BENEFITS/ELIGIBLE USES
State income tax credits are provided to the business based on the number of new jobs created and amount of new investment at the qualifying facility. The credits are provided each year for up to ten years after the project commences operations.

This tax credit can be applied to:

• Ch. 143 – Income tax, excluding withholding tax
• Ch. 148 – Insurance Premium Tax
• Sec. 375.916 – Insurance Co. Retaliatory Tax

This credit has no special attributes. It must be applied to tax liability for the year it was earned.

FUNDING LIMITS
New Companies
A new Missouri company can receive $75 (or $125 if in a distressed community) for each new job and for each $100,000 of new capital investment at the project facility.

Existing Companies
An existing Missouri company can receive $100 (or $150 in a distressed community) for each new job and for each $100,000 of new capital investment at the project facility.
APPLICATION PROCEDURE/APPROVAL

The business must submit a form letter of intent (pre-application) to the Department of Economic Development (DED) at least 15 days prior to the commencement of facility operations, otherwise, the project is ineligible for the tax credits. DED must determine eligibility of the business within 15 days of receipt of the letter of intent form. Failure to meet this requirement precludes participation in the program for the base year sought.

The business must file an application for tax credits for its first year of operations by the end of the tax year immediately following the tax year during which operations were commenced. Failure to timely file the application for credits for the first year of operations will result in a denial of the application and precludes participation in the program for the base year sought.

CONTACT

Missouri Department of Economic Development  
Division of Business and Community Services  
Business and Community Finance Team  
301 West High Street • Room 770 • P.O. Box 118  
Jefferson City • MO • 65102  
Phone: 573-751-4539 • Fax: 573-522-4322

E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org

ADDITIONAL RESOURCES

Go to the department’s home page at www.missouridevelopment.org to obtain guidelines and forms for this program, as well as a wealth of information regarding Missouri’s many other economic development programs and policies.
**TAX CREDIT ANALYSIS**

**Program Name:** New and Expanded Business Facility Credit (BFC)

**Department:** Economic Development  
**Contact Name & No.:** Brenda Horstman  (573) 751-3713  
**Date:** January 2021

**Program Category:** Business Recruitment  
**Type:** Tax Credit  
**Other (specify):**

**Statutory Authority:** Sections 135.100-135.258, RSMo  
**Applicable Taxes:** Income Tax; Bank Tax; Insurance Premium Tax; Insurance Company Retaliatory Tax

**Date of Origin:** 1980

**Program Description and Eligibility Requirements:**
Program has sunset as of January 1, 2005 except that headquarters that commence operations before January 1, 2020 may be eligible for the program. Tax credits given to eligible applicants who establish new facilities or expand existing ones. At least two new jobs must be created or maintained and at least $100,000 of new investment.

**Explanation of How Award is Computed:**
Entitlement: Yes  
Discretionary: No

**Program Cap:**  
Cumulative $________ (remainder of cumulative cap) $________  
Annual $________  
None X

**Explanation of cap:** N/A

**Explaination of Expiration of Authority:** No revenue-producing enterprise shall receive the incentives set forth in sections 135.100 to 135.150 for facilities commencing operations on or after January 1, 2005. SB 1155 (2004). Headquarters may receive incentives for facilities commencing operations on or after January 1, 2005 but not on or after January 1, 2020.

**Specific Provisions:** (if applicable)
- Carry forward 5 years
- Carry Back n/a
- Refundable Yes
- Sellable/Assignable Yes
- Additional Federal Deductions Available No

**Certificate Issued (#)**

<table>
<thead>
<tr>
<th></th>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certificates</td>
<td>8</td>
<td>8</td>
<td>0</td>
<td>9</td>
<td>19</td>
<td>9</td>
</tr>
<tr>
<td>Participants</td>
<td>8</td>
<td>8</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>FY 2020 EST. Amount Outstanding</td>
<td>$10,065,926</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Current Year Projects/Participants (#)**

<table>
<thead>
<tr>
<th></th>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amount Authorized</td>
<td>$8,762,244</td>
<td>$9,213,825</td>
<td>$0</td>
<td>$9,559,547</td>
<td>$23,488,886</td>
<td>$13,473,770</td>
</tr>
<tr>
<td>Amount Issued</td>
<td>$8,762,244</td>
<td>$9,213,825</td>
<td>$0</td>
<td>$9,559,547</td>
<td>$23,488,886</td>
<td>$13,473,770</td>
</tr>
<tr>
<td>Amount Redeemed</td>
<td>$6,329,689</td>
<td>$8,217,556</td>
<td>$7,555,278</td>
<td>$9,201,072</td>
<td>$18,677,109</td>
<td>$9,556,377</td>
</tr>
</tbody>
</table>

**Amount Authorized:**  
**Amount Issued:**  
**Amount Redeemed:**

**HISTORICAL AND PROJECTED INFORMATION**

<table>
<thead>
<tr>
<th></th>
<th>FY 2018</th>
<th>FY 2019</th>
<th>FY 2020</th>
<th>FY 2021</th>
<th>FY 2022</th>
</tr>
</thead>
<tbody>
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<td>$7,555,278</td>
<td>$9,201,072</td>
<td>$18,677,109</td>
</tr>
</tbody>
</table>

**Comments on Historical and Projected Information:** FY2020 projects auth/issuances delayed due to COVID pandemic; FY2021 will reflect FY2020 and FY2021 (for CY2019 & 2020 investment and jobs)
TAX CREDIT ANALYSIS

Program Name: New and Expanded Business Facility Credit (BFC)

BENEFIT: COST ANALYSIS (includes only state revenue impacts)

<table>
<thead>
<tr>
<th>ACTIVITY</th>
<th>FY 2020</th>
<th>Other Fiscal Period (indicated time period)</th>
</tr>
</thead>
<tbody>
<tr>
<td>BENEFITS</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Direct Fiscal Benefits</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Total</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>COSTS</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Direct Fiscal Costs</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Indirect Fiscal Costs</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Total</td>
<td>$0</td>
<td>$0</td>
</tr>
</tbody>
</table>

Derivation of Benefits: No new authorizations for FY2020

Other Benefits:
Over 20 YEARS, every dollar of auth. program tax credits returns

PERFORMANCE MEASURE(S)

Permanent New Jobs Created

Comments on Performance Measure: Benefits are based on the number of new jobs above the base. For the purposes of reporting, the number that is indicated here is net new year to year, so that there is no double counting of new jobs. For the projects for which credits were issued, the jobs were not net new for this fiscal year but did have new jobs over the base. The job numbers that were created in FY2020 will be reflected in FY2021 due to the timing of authorization and issuance of credits.

New Investment

Comments on Performance Measure: Benefits are based on the amount of investment above the base. For purposes of reporting, the amount that is indicated here is net new year to year, so that there is no double counting of new investment. The investment that was created in FY2020 will be reflected in FY2021 due to the timing of authorization and issuance of credits.
ENHANCED ENTERPRISE ZONE TAX BENEFIT PROGRAM
MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

PURPOSE
Provide tax credits to new or expanding businesses in a Missouri Enhanced Enterprise Zone.

AUTHORIZATION
Sections 135.950 to 135.973, RSMo

ELIGIBLE AREAS
Enhanced Enterprise Zones are specified geographic areas designated by local governments and certified by the Department of Economic Development (DED). Zone designation is based on certain demographic criteria, the potential to create sustainable jobs in a targeted industry and a demonstrated impact on local industry cluster development. The Zone designation demographic criteria currently utilizes population and income data from the 2000 Census, U.S. Census Bureau. Unemployment information is updated annually using data from the U.S. Bureau of Labor Statistics.

ELIGIBLE APPLICANTS
An eligible business must be located in a Missouri Enhanced Enterprise Zone (EEZ). Individual business eligibility will be determined by the zone, based on creation of sustainable jobs in a targeted industry or demonstrated impact on local industry cluster development. Service industries can be eligible if a majority of their annual revenues will be derived from services provided out of the state. Headquarters or administrative offices of an otherwise excluded business may qualify if the offices serve a multi-state territory. See application for complete information.

Ineligible Applicants:
Gambling establishments (NAICS group 7132), Retail trade (NAICS sectors 44 & 45), Educational services (NAICS sector 61), Religious organizations (NAICS group 8131), Public administrations (NAICS sector 92) and Food and drinking places (NAICS subsector 722) are prohibited by statute from receiving the state tax credits.

ELIGIBILITY CRITERIA
The Enhanced Enterprise Zone program is a discretionary program offering state tax credits, accompanied by local real property tax abatement, to Enhanced Business Enterprises.

Tax credits may be provided each year for five tax years after the project commences operations.

To receive tax credits for any of the years, the facility must create and maintain the minimum:

- New or expanded business facility – 2 new employees and $100,000 new investment;
- Replacement business facility – 2 new employees and $1,000,000 new investment;
- Company must offer health insurance at all times, of which at least 50% is paid by the employer, to all full time employees in Missouri.

Eligible investment expenditures include the original cost of machinery, equipment, furniture, fixtures, land and building, and/or eight times the annual rental rate paid for the same. Inventory is not eligible.

PROGRAM BENEFITS/ELIGIBLE USES
This tax credit can be applied to Ch. 143 – Income tax, excluding withholding tax.

Tax credits can only be applied to tax liability for the year in which they were earned. The tax credits are refundable or may be transferred, sold or assigned. The sale price cannot be less than 75% of the par value of such tax credits.

FUNDING LIMITS
Tax credits will be an amount authorized by DED, based on the state economic benefit, supported by the number of new jobs, wages and new capital investment that the project will create.

Tax credits issued under this program are limited to $24,000,000 annually, effective August 28, 2008.

APPLICATION/APPROVAL PROCEDURE
DED must first offer program benefits to the business in the form of a formal proposal. The company must return the accepted proposal within 90 days of the proposal date.

The company must submit the Notice of Intent (NOI), (Application & guidelines, pages 7-9), and be notified of approval before any new construction, and/or purchase of machinery and equipment can be eligible as new investment. NOIs will be accepted by DED at any time of the year and will be approved on an individual, case-by-case basis, based on compliance with all program criteria.

Revised October 2013
REPORTING REQUIREMENTS

Annual Application for Tax Credits –
The facility must file the Annual Application for Tax Credits and supporting documents each year for calculation of the facility’s state tax benefits. See page 10 of the application for a list of requirements. The deadline for submitting the Annual Application for Tax Credits is during the tax period immediately after the tax period for which the credits are being requested.

SB 1099 Reporting –
The “Tax Credit Accountability Act” reporting form must be returned for this program to DOR by June 30 of each year. Contact (573) 526-8733 (Personal Tax) or (573) 751-4541 (Corporate Tax) with any questions.

SPECIAL PROGRAM REQUIREMENTS
Applicants must be eligible for and receive at least ten years’ local property tax abatement at 50% pursuant to the local enhanced enterprise zone plan.

Projects relocating employees from one Missouri location to another Missouri location must obtain the endorsement of the governing body of the community from which the jobs are being relocated and include this endorsement with the Notice of Intent.

A business cannot earn tax credits under this program if earning Enterprise Zone, Business Facility, Quality Jobs, Rebuilding Communities or Brownfield Jobs and Investment tax credits for the same project for the same tax period.

CONTACT
Missouri Department of Economic Development
Division of Business and Community Services
Business and Community Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4822
E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org
TAX CREDIT ANALYSIS

Program Name: Enhanced Enterprise Zone (EEZ)

Department: Economic Development
Contact Name & No.: Brenda Horstman (573) 751-3713

Date: January 2021

Program Category: Business Recruitment
Type: Tax Credit X Other (specify)____

Statutory Authority: Sections 135.950-135.973, RSMo
Applicable Taxes: Income Tax

Program Description and Eligibility Requirements:
Tax credits to new or expanding businesses in enhanced enterprise zones. At least two new jobs must be created or maintained and at least $100,000 of new investment within the zone. Business eligibility determined by the zone based on creation of sustainable jobs in a targeted industry or demonstrated impact on local industry cluster development. Businesses also qualify for local abatement.

Explanation of How Award is Computed:

<table>
<thead>
<tr>
<th>Entitlement</th>
<th>Discretionary</th>
</tr>
</thead>
<tbody>
<tr>
<td>No</td>
<td>Yes</td>
</tr>
</tbody>
</table>

Tax credits shall be the lesser of a formula amount based on number of jobs created, number of employees who are residents of the zone, number of employees paid wages above the county average wage and amount of new capital investment OR an amount authorized by DED that is limited to the projected state economic benefit. The credits may be provided each year for up to ten tax years after the project commences operations.

Program Cap:
Cumulative $__________ (remainder of cumulative cap) $__________ Annual $24 million None _______

Explanations of Cap:
Annual calendar year cap increased from $4 million to $7 million beginning January 1, 2007. Effective December 2007, the annual calendar year cap increased again from $7 million to $14 million.

Explanations of Expiration of Authority:
No new projects may be proposed after August 27, 2013.

Program Description and Eligibility Requirements:

Certificate Issued (#) 67
Projects/Participants (#) 0
Amount Authorized $0
Amount Issued $6,135,524
Amount Redeemed $5,569,118

FY 2021 (year to date) 6
FY 2021 (Full Year) 7
FY 2022 (Budget Year) 4

Comments on Specific Provisions:

Comments on Historical and Projected Information:

HISTORICAL AND PROJECTED INFORMATION

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certificates Issued (#)</td>
<td>67</td>
<td>48</td>
<td>20</td>
<td>6</td>
<td>7</td>
</tr>
<tr>
<td>Projects/Participants (#)</td>
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<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Amount Authorized</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Amount Issued</td>
<td>$6,135,524</td>
<td>$6,126,939</td>
<td>$2,245,451</td>
<td>$1,041,076</td>
<td>$1,657,229</td>
</tr>
<tr>
<td>Amount Redeemed</td>
<td>$5,569,118</td>
<td>$4,928,628</td>
<td>$4,715,926</td>
<td>$763,937</td>
<td>$1,657,229</td>
</tr>
</tbody>
</table>

FY 2020 EST. Amount Outstanding $2,143,792
FY 2020 EST. Amount Authorized but Unissued $5,107,238

Comments on Historical and Projected Information:
## TAX CREDIT ANALYSIS

### Program Name: Enhanced Enterprise Zone (EEZ)

#### BENEFIT: COST ANALYSIS (includes only state revenue impacts)

<table>
<thead>
<tr>
<th>BENEFITS</th>
<th>FY 2020 ACTIVITY</th>
<th>Other Fiscal Period (indicated time period)</th>
<th>Derivation of Benefits:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Fiscal Benefits</td>
<td>$0</td>
<td>$0</td>
<td>No new authorizations in FY2020.</td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td>$0</td>
<td>$0</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>$0</td>
<td>$0</td>
<td></td>
</tr>
</tbody>
</table>

#### COSTS

| Direct Fiscal Costs | $0 | $0 | |
| Indirect Fiscal Costs | $0 | $0 | |
| Total | $0 | $0 | |

### PERFORMANCE MEASURE(S)

**Permanent Net New Jobs Created Over Previous Year**

<table>
<thead>
<tr>
<th>Year</th>
<th>Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2018</td>
<td>747</td>
</tr>
<tr>
<td>FY 2019</td>
<td>366</td>
</tr>
<tr>
<td>FY 2020</td>
<td>196</td>
</tr>
</tbody>
</table>

Comments on Performance Measure: Program is winding down and there are fewer projects participating in the program.

**Net New Investment Over Previous Year**

<table>
<thead>
<tr>
<th>Year</th>
<th>Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2018</td>
<td>$298,601,074</td>
</tr>
<tr>
<td>FY 2019</td>
<td>$76,361,737</td>
</tr>
<tr>
<td>FY 2020</td>
<td>$59,708,607</td>
</tr>
</tbody>
</table>

Comments on Performance Measure: Program is winding down and there are fewer projects participating in the program.
FAMILY DEVELOPMENT ACCOUNT TAX CREDIT PROGRAM
MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

PURPOSE
This program promotes self-sufficiency for low-income Missourians through a matched savings program.

AUTHORIZATION
Sections 208.750 to 208.775, RSMo

ELIGIBLE AREAS
Statewide

ELIGIBLE APPLICANTS
A community-based organization formed under Chapter 352, RSMo or any non-profit corporation formed under Chapter 355, RSMo.

ELIGIBILITY CRITERIA
The Department of Economic Development (DED) issues state tax credits to an eligible taxpayer who donates money to an organization approved to administer a Family Development Account (FDA) project.

Organizations approved to administer a Family Development Account project recruit low-income Missourians to participate in a matched savings program to help pay for:

• Education at an accredited institution of higher learning;
• Job training at an accredited or licensed training program;
• Purchase of a primary residence;
• Major repairs or improvements to a primary residence; or
• Start-up capitalization of a small business.

PROGRAM BENEFITS/ELIGIBLE USES
This tax credit can be applied to:

• Ch. 143 – Income tax, excluding withholding tax
• Ch. 147 – Corporate franchise tax
• Ch. 148 –
  • Bank Tax
  • Insurance Premium Tax
  • Other Financial Institution Tax
• Ch. 153 – Express Companies Tax

This credit has no special attributes. It must be applied to tax liability for the year it was earned.

FUNDING LIMITS
• The total tax credits available for any fiscal year are $300,000.
• An organization applying for one or two years may request up to $100,000 in tax credits.
• The tax credit is for 50% of the amount of the contribution, not to exceed $25,000 (a $50,000 contribution) per contributor.

APPLICATION/APPROVAL PROCEDURE
Applications from eligible organizations may be submitted to the FDA program at any time. Applications will be reviewed in the order they are received. Every effort is made to notify organizations of a tax credit award within 60 days from receipt of the application.

REPORTING REQUIREMENTS
Quarterly reports, final report, final audit for projects using $25,000 or more in tax credits, and 1099 reporting.

CONTACT
Missouri Department of Economic Development
Division of Business and Community Solutions
Business and Community Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4322
E-mail: dedfin@ded.mo.gov • Web: www.ded.mo.gov

Revised June 2009
TAX CREDIT ANALYSIS

Program Name: Family Development Account (FDA)  
Department: Economic Development  
Contact Name & No.: Brenda Horstman (573) 751-3713  
Date: January 2021

Program Category: Community Development  
Type: Tax Credit  
Statutory Authority: Sections 208.750-208.775, RSMo  
Applicable Taxes: Income Tax; Corporate Franchise; Bank Tax; Insurance Premium Tax; Other financial institutions tax; Express Company Tax

Date of Origin: 1998

Program Description and Eligibility Requirements:  
Promotes self-sufficiency through asset development for low-income persons through a matched savings program. Individuals, businesses and corporations having tax liability in Missouri are eligible to receive tax credits for qualified donations to approved FDA projects.

Explanation of How Award is Computed:  
Entitlement No  
Discretionary Yes

Explanation of Expiration of Authority:

Specific Provisions: (if applicable)  
Carry forward n/a  
Carry Back n/a  
Refundable No  
Sellable/Assignable No  
Additional Federal Deductions Available No

Program Cap: Cumulative $__________ (remainder of cumulative cap) $__________  
Annual $300,000  
None _______

Explanation of cap:

Comments on Specific Provisions:

Comments on Historical and Projected Information:

HISTORICAL AND PROJECTED INFORMATION

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certificates Issued (#)</td>
<td>6</td>
<td>10</td>
<td>2</td>
<td>0</td>
<td>6</td>
</tr>
<tr>
<td>Projects/Participants (#)</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Amount Authorized</td>
<td>$50,000</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$50,000</td>
</tr>
<tr>
<td>Amount Issued</td>
<td>$8,924</td>
<td>$69,894</td>
<td>$8,414</td>
<td>$0</td>
<td>$29,077</td>
</tr>
<tr>
<td>Amount Redeemed</td>
<td>$2,500</td>
<td>$46,816</td>
<td>$33,801</td>
<td>$0</td>
<td>$27,706</td>
</tr>
</tbody>
</table>

FY 2020 EST. Amount Outstanding: $865  
FY 2020 EST. Amount Authorized but Unissued: $0

Comments on Historical and Projected Information:
**TAX CREDIT ANALYSIS**

**Program Name:** Family Development Account (FDA)

<table>
<thead>
<tr>
<th>ACTIVITY</th>
<th>Other Fiscal Period (indicated time period)</th>
<th>Derivation of Benefits:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Fiscal Benefits</td>
<td></td>
<td>No new authorizations in FY2020.</td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Direct Fiscal Benefits</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Indirect Fiscal Costs</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**BENEFITS**

### FY 2020

- Direct Fiscal Benefits: $0
- Indirect Fiscal Benefits: $0

**COSTS**

### FY 2020

- Direct Fiscal Costs: $0
- Indirect Fiscal Costs: $0

**BENEFIT: COST #DIV/0! #DIV/0!**

**Other Benefits:**

**PERFORMANCE MEASURE(S)**

#### Purchase of New/Rehabbed Housing

<table>
<thead>
<tr>
<th>FY 2018</th>
<th>FY 2019</th>
<th>FY 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

**Comments on Performance Measure:**
FDA is a matched savings program. Enrollees have 2-5 years to save to buy a primary residence or rehab a primary residence. These are actual numbers of participants that have met their goals for projects that have Closed during this fiscal year. There were 5 years where there were no projects authorized, so there were no projects closed this year.

#### New Businesses to be Started

<table>
<thead>
<tr>
<th>FY 2018</th>
<th>FY 2019</th>
<th>FY 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

**Comments on Performance Measure:**
FDA is a matched savings program. Enrollees have 2-5 years to start a new business. These are actual numbers of participants that have met their goals for projects that have Closed during this fiscal year. There were 5 years where there were no projects authorized, so there were no projects closed this year.
Program Name: Family Development Account (FDA)

Higher Education/Job Training to be Obtained

Comments on Performance Measure:
FDA is a matched savings program. Enrollees have 2-5 years to save to go to college or participate in an accredited job training program. These are actual numbers of participants that have met their goals for projects that have Closed during this fiscal year. There were 5 years where there were no projects authorized, so there were no projects closed this year.

Individuals Learning Life Skills

Comments on Performance Measure:
FDA is a matched savings program. Enrollees attend financial literacy courses. These are actual numbers of participants that have met their goals for projects that have Closed during this fiscal year. There were 5 years where there were no projects authorized, so there were no projects closed this year.
MISSOURI MANUFACTURING JOBS ACT
MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

PURPOSE
The Missouri Manufacturing Jobs Act will allow qualified automotive manufacturing facilities or suppliers that bring next-generation production lines to Missouri to retain withholding taxes typically remitted to the state.

AUTHORIZATION
Section 620.1910, RSMo

ELIGIBLE AREAS
Statewide.

ELIGIBLE APPLICANTS
Qualified manufacturing companies with a NAICS code of 33611 that:

(a) Manufacture goods at a facility in Missouri throughout the period in which the company receives benefits under the Act; and

(b) Makes a capital investment of at least $75,000 per retained job at the facility for the manufacture of a new product within two years of beginning to retain withholding taxes; or

(c) Commits to make a capital investment of at least $50,000 per retained job at the facility for the modification or expansion of the manufacture of an existing product within two years of beginning to retain withholding taxes.

Qualified suppliers that:

(a) Attest to the Department of Economic Development (DED) that it derives more than 10% of its total annual sales revenue from sales to a qualified manufacturing company;

(b) Adds five or more new jobs;

(c) Pays wages for the new jobs that are equal to or exceeds the lower of the county average wage for Missouri as determined by the department using the NAICS industry classifications but are not less than 60% of the statewide average wage; and

(d) Provides health insurance for all full-time jobs and pays at least 50% of the insurance premiums.

PROGRAM BENEFITS/ELIGIBLE USES
Allows a qualified manufacturing company, beginning January 1, 2012, upon approval of a notice of intent by the department, to retain 100% of the withholding taxes from full-time jobs at the facility for 10 years if it manufactures a new product, or to retain 50% of withholding taxes from full-time jobs for seven years if it modifies or expands the manufacture of an existing product.

Allows a qualified supplier, upon approval of a notice of intent by the department, to retain 100% of the withholding taxes from new jobs for three years. If the qualified supplier pays wages for the new jobs that are equal to or greater than 120% of the county average wage for Missouri as determined by the department using NAICS industry classifications, it can retain the withholding taxes for five years.

FUNDING LIMITS
 Limits the amount of retained withholding taxes authorized under the Act for any one qualified manufacturing company to $10 million per year and limits the aggregate amount of retained withholding taxes authorized under the Act to $15 million per year.

Specifies that if a qualified manufacturing company is utilizing withholding taxes from jobs at the facility for any other state program, the taxes will first be credited to the other state program before beginning to accrue under the provisions of the Act. The other state programs include, but are not limited to:

(a) New Jobs Training Program (Sections 178.892 - 178.896);

(b) Job Retention Program (Sections 178.760 - 178.764);

(c) Real Property Tax Increment Allocation Redevelopment Act (Sections 99.800 - 99.865); or

(d) Missouri Downtown and Rural Economic Stimulus Act (Sections 99.915 - 99.930).

REPORTING REQUIREMENTS
On an annual basis, the business must submit a report documenting the retained jobs or new jobs created, the total payroll, and confirming that the business meets the health insurance requirements for the new jobs. In the event that a company has not maintained the minimum program requirements, benefits will cease for the remainder of the benefit period.

SPECIAL PROGRAM REQUIREMENTS
Allows a qualified manufacturing company to remain eligible to participate in the Missouri Quality Jobs Program for any new jobs for which it does not retain withholding taxes, if it meets the qualifications for that program but prohibits a qualified manufacturing company from simultaneously receiving benefits from:

(a) Business use incentives for large-scale developments (Sections 100.700 - 100.850, RSMo);

(b) New or expanded business facilities (Sections 135.100 - 135.150);

(c) Enterprise zones (Sections 135.200 - 135.286);

(d) Relocation of a business to a distressed community (Section 135.535); or

(e) Rural empowerment zones (Sections 135.900 - 135.906).

A qualified supplier is prohibited from simultaneously receiving benefits from:

(a) Business use incentives for large-scale developments (Sections 100.700 - 100.850);

(b) New or expanded business facilities (Sections 135.100 - 135.150);

(c) Enterprise zones (Sections 135.200 - 135.286);

(d) Relocation of a business to a distressed community (Section 135.535);
(e) Rural empowerment zones (Sections 135.900 - 135.906);
(f) Enhanced enterprise zones (Sections 135.950 - 135.970); or
(g) Missouri Quality Jobs Program (Section 620.1881).

Requires a qualified manufacturing company that fails to make
the required capital investment within two years to immediately
cease retaining any withholding taxes with respect to jobs at the
facility, repay all withholding tax previously retained plus interest
of 5% per year, and forfeit all rights to retain withholding taxes for
the remainder of the withholding period. If the failure to make
the capital investment is due to economic conditions beyond the
company’s control, the department director may suspend the right
to retain withholding taxes one time for up to three years at the
company’s request.

CONTACT

Missouri Department of Economic Development
Division of Business and Community Services
Business and Community Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4322
E-mail: dedfin@ded.mo.gov • Web: www.missouridevelopment.org
TAX CREDIT ANALYSIS

Program Name: Manufacturing Jobs Acts

Department: Economic Development
Contact Name & No.: Brenda Horstman (573) 751-3713
Date: January 2021

Program Category: Business Retention
Type: Tax Credit
Other (specify) X (Retention of Withholding Taxes)
Statutory Authority: Section 620.1910, RSMo
Applicable Taxes: Withholding Tax

Date of Origin: 2010

Program Description and Eligibility Requirements:
A business with NAICS code of 33611 may retain withholding taxes in the amount of 100% for retained full time employees for the creation of a new product line for 10 years or retain 50% of the withholding taxes for the modification or expansion to an existing product for 7 years. A qualified supplier of an eligible manufacturer may retain 100% of withholding taxes for new jobs (creation of 5 new jobs threshold to qualify) for a period of 3 years or, if wages are in excess of 120% of county average, for 5 years.

Explanation of How Award is Computed: Entitlement Yes Discretionary No

Certificates Issued (#) N/A
Projects/Participants (#) 0
Amount Authorized $0
Amount Issued $15,637,954
Amount Redeemed $0

FY 2018 ACTUAL $15,637,954
FY 2019 ACTUAL $15,013,005
FY 2020 ACTUAL $13,840,420
FY 2021 (year to date) $13,354,654
FY 2021 (Full Year) $15,000,000
FY 2022 (Budget Year) $15,000,000

Amount Authorized Amount Issued Amount Redeemed

FY 2018 $15,637,954
FY 2019 $15,013,005
FY 2020 $13,840,420
FY 2021 $13,354,654
FY 2022 $15,000,000

HISTORICAL AND PROJECTED INFORMATION

Comments on Specific Provisions:

Specific Provisions: (if applicable)
Carry forward n/a Carry Back n/a Refundable No Sellable/Assignable No Additional Federal Deductions Available No

Program Cap: Cumulative $__________ (remainder of cumulative cap) $__________ Annual $15 million per year for manufacturing companies None

Explanations of Cap: Maximum amount of withholding tax that can be retained by any one qualified manufacturing company shall not exceed $10 million per calendar year and the aggregate amount for all qualified companies

Program Expiration of Authority: This program sunset October 12, 2016.

Comments on Historical and Projected Information: Issuance and redemptions happens at the same time; so there is $0 in outstanding, which is the issued but not yet redeemed.
## TAX CREDIT ANALYSIS

**Program Name:** Manufacturing Jobs Acts

### BENEFIT: COST ANALYSIS (includes only state revenue impacts)

<table>
<thead>
<tr>
<th>ACTIVITY</th>
<th>Other Fiscal Period (indicated time period)</th>
<th>Derivation of Benefits:</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2020</td>
<td></td>
<td>No new authorizations in FY2020.</td>
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</table>

<table>
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<th>BENEFIT: COST</th>
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<tbody>
<tr>
<td>#DIV/0!</td>
<td>$0</td>
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</tr>
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</table>

### Other Benefits:

- **Permanet Jobs Retained**
  - **FY 2018:** 5,198
  - **FY 2019:** 5,198
  - **FY 2020:** 5,198

  **Comments on Performance Measure:** Same jobs retained each year.

- **Investment**
  - **FY 2018:** $0
  - **FY 2019:** $0
  - **FY 2020:** $0

  **Comments on Performance Measure:** No additional investment reported in FY2020. The manufacturers have reported their investments in previous years. Suppliers are not required to report investment.
MISSOURI QUALITY JOBS PROGRAM
Facilitate the creation of quality jobs by targeted business projects.

Authorization
Section 620.1875-620.1900, RSMo

Eligible Areas
Statewide.

Eligible Applicants
For-profit and non-profit businesses [except for gambling, retail trade, food and drinking places, public utilities, educational services, ethanol distillation or production facilities, biodiesel production facilities, religious organizations, and public administration companies or businesses that are delinquent in non-protested taxes or other payments (state, federal or local), or any company that has filed for or has publicly announced its intention to file for bankruptcy.] Headquarters or administrative offices of otherwise excluded businesses that serve a multi-state area may qualify in some cases. The average wage of the new jobs must equal or exceed the county average wage (as published by DED), and the company must offer health insurance and pay at least 50% of the premium for all full-time employees in Missouri.

Average Wage: Total annual payroll of the new jobs divided by the average annual number of new jobs.

Eligibility Criteria
The business must create a minimum number of new jobs at the project facility prior to the “deadline” date, based on the type of project:

Small/Expanding businesses:
• Rural areas: 20 or more new jobs within two years of the date of DED’s approval.
• Non-rural areas: 40 or more new jobs within two years of the date of DED’s approval.
*Non-rural areas include the counties of Boone, Buchanan, Clay, Greene, Jackson, St. Charles, and St. Louis city and county.

Technology businesses (classified by NAICS codes):
• 10 or more new jobs within two years of the date of DED’s approval.

High Impact businesses:
• 100 or more new jobs within two years of the date of the hiring of the first new job, and the first new job must be within one year of the date of DED’s approval.

Program Benefits/Eligible Uses
For “Small/Expanding” businesses, the benefit of the program is the retention of the state withholding tax of the new jobs.

For “Technology” and “High Impact” businesses, the benefits of the program are (a) the retention of the state withholding tax of the new jobs; and (b) state tax credits, which are refundable, transferable and/or saleable. The program benefits are based on a percentage of the payroll of the new jobs. The program benefits are not provided until the minimum new job threshold is met and the company meets the average wage and health insurance requirements.

This tax credit can be applied to Chapter 143 (state income tax, excluding withholding tax) and Chapter 148 (financial institutions tax). Tax credits must be claimed within one year of the closest of the taxable year that they were issued. Tax credits can only be applied to tax liability for the year in which they were earned. Any unused balance is refundable. The credits may also be transferred, sold or assigned.

The program benefits are calculated as follows:

Small/Expanding businesses: Retain 100% of the withholding tax of the new jobs, each year for the benefit period of:
• Three years - if the average wage of new jobs is 100-119% of county average wage; or
• Five years - if the average wage of new jobs is at least 120% of county average wage.

Technology businesses: 5% of the payroll of the new jobs each year for five years; plus:
• “Average Wage Bonus”

High Impact businesses: 3% of the payroll of the new jobs each year for five years; plus:
• “Average Wage Bonus”
• “Local Incentives Bonus”

“Average Wage Bonus”: Company average wage as a percentage of county average wage:
• Greater than 120% and up to 140%: \( \frac{1}{3} \) % bonus of payroll of the new jobs.
• Greater than 140%: 1% bonus of payroll of the new jobs.

“Local Incentives Bonus”: Amount of local incentives provided to the project as a percentage of the amount of new local tax revenues derived from the project, over 10 years:
• 10-24%: 1% bonus of payroll of the new jobs.
• 25-49%: 2% bonus of payroll of the new jobs.
• 50% or more: 3% bonus of payroll of the new jobs.

Each time the business meets the minimum new job threshold, it may start a new benefit period for the net new jobs created. There is no limit on the number of benefit periods a company may use the program, as long as a new Notice of Intent is completed and minimum new job thresholds and other program qualifications are met.

“New jobs” are defined as full-time (average 35 or more hours/week each year) employees of the company that are employed at the project facility, based on the increase from the “base employment” (the number of full-time jobs at the facility, or the average number for the twelve-
month period prior to the Notice of Intent, whichever is higher, on the date DED receives the Notice of Intent). In the event the company (or a related company) reduced jobs at another facility in Missouri with related operations, the new jobs at the project facility would be reduced accordingly.

**Funding Limits**

There is no annual cap on the retained withholding taxes. Tax credits issued for the entire program shall not exceed $80,000,000 per calendar year, and are provided on a first-come basis.

**Application/Approval Procedure**

An application ("Notice of Intent") may be submitted to DED at any time of the year by the business. Applications may be obtained at www.missouridevelopment.org. DED’s approval will:

- Confirm that the type of project/business is eligible.
- Establish the date “base employment” is calculated.
- Reserve the estimated tax credits for the project.
- Establish the 2-year “deadline” date for the creation of the minimum new jobs to be eligible for the program.

**Reporting Requirements**

On an annual basis, the business must submit a report documenting the new jobs created, the total payroll, and confirming that the business meets the health insurance requirements for the new jobs. In the event that a company has not maintained the minimum program requirements, benefits will cease for the remainder of the benefit period. A high-impact project may continue as a small/expanding project as long as new jobs and other program requirements are met. SB1099, or the Tax Credit Accountability Act Reporting Form must be submitted to the Department of Economic Development by June 30th each year the company receives tax credits and for the three years following the end of the benefit period.

**Special Program Requirements**

A business cannot simultaneously receive benefits for the same capital investment or the same jobs for the following programs:

- Rebuilding Communities
- Development Tax Credit
- Enhanced Enterprise Zone
- Quality Jobs
- Manufacturing Jobs

Special conditions apply when Quality Jobs is used at the same time as other programs that affect state withholding taxes (Missouri Training, State TIF, MODESA).

Estimated state withholding taxes, based on adjusted gross income (AGI):

- AGI of $15-20,000 1.27%
- AGI of $20-25,000 1.82%
- AGI of $25-30,000 2.29%
- AGI of $30-35,000 2.63%
- AGI of $35-40,000 2.85%
- AGI of $40-45,000 3.00%
- AGI of $45-50,000 3.11%
- AGI of $50-55,000 3.21%

- AGI of $55-60,000 3.31%
- AGI of $60-65,000 3.40%
- AGI of $65-70,000 3.49%
- AGI of $70-75,000 3.57%
- AGI of $75-80,000 3.78%
- AGI of $80-100,000 4.29%
- AGI of $100-200,000 4.82%

**Contact**

Missouri Department of Economic Development
Division of Business and Community Services
301 West High Street, Room 770 | P.O. Box 118
Jefferson City, MO | 65102
Phone: 573-751-4539 | Fax: 573-522-4322
E-mail: dedfin@ded.mo.gov | Web: www.ded.mo.gov

### Average Annual Wage by County

<table>
<thead>
<tr>
<th>County</th>
<th>Average Annual Wage</th>
<th>County</th>
<th>Average Annual Wage</th>
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The wage represents an average for all private industries. If a project is moving from one Missouri county to a county with a lower county average wage, the company must obtain endorsement from the governing body of the community where the jobs are located, or the higher county average wage will be used for calculations.
TAX CREDIT ANALYSIS

**Program Name:** Missouri Quality Jobs

**Department:** Economic Development  **Contact Name & No.:** Brenda Horstman  (573) 751-3713  **Date:** January 2021

**Program Category:** Business Recruitment  **Type:** Tax Credit  **Other (specify):** (Also Retention of Withholding Taxes of new jobs)

**Statutory Authority:** Sections 620.1875-620.1890, RSMo  **Applicable Taxes:** Income Tax; Bank Tax; Insurance Premium Tax; Other financial institutions tax

**Date of Origin:** 2005

**Program Description and Eligibility Requirements:**
For-profit and non-profit businesses except for gambling, retail trade, food and drinking places, public utilities, educational services, religious organizations, public administration, companies that are delinquent in non-protested taxes or other payments, or any company that has filed for or has publicly announced its intention to file for bankruptcy are eligible provided the average wage of the new jobs equals or exceeds the county average wage and the company offers health insurance and pays at least 50% of the premium. To qualify, the company must create a minimum number of new jobs at the project facility within 2 years.

**Explanation of How Award is Computed:**
Entitlement: Yes  Discretionary: No

**Specific Provisions:**
Carry forward: n/a  Carry Back: n/a  Refundable: Yes  Sellable/Assignable: Yes  Additional Federal Deductions Available: No

**Program Cap:**
Cumulative $__________  (remainder of cumulative cap) $__________  Annual $80 million  None _______

**Explanation of cap:** The cap increased from $40 million to $60 million in tax credits beginning Aug. 2008. The cap increased to $80 million beginning June 4, 2009. Up to $3 million of the cap may be used for job retention projects approved by the Quality Jobs Advisory Task Force, with no tax credits issued after August 30, 2013. Up to $500,000 of the cap may be used for small business job retention and flood relief projects, with no tax credits approved after August 30, 2010. The tax credit maximums applying to technology and high impact business projects were removed for newly approved projects as of June 4, 2009. There is no limit on the retention of withholding taxes.

**Explanation of Expiration of Authority:**
No tax credits shall be issued for job retention projects approved after August 30, 2013. No tax credits shall be issued for small business job retention and flood relief projects approved after August 30, 2010. No new projects may be proposed after August 27, 2013.

**Remarks on Specific Provisions:**

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
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</thead>
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<td>29</td>
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<td>0</td>
<td>0</td>
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<td>Amount Redeemed</td>
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<td>$37,669,409</td>
<td>$9,414,776</td>
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</table>

**HISTORICAL AND PROJECTED INFORMATION**

**FY 2020 EST. Amount Outstanding:** $12,279,402  **FY 2020 EST. Amount Authorized but Unissued:** $47,277,514

**Comments on Historical and Projected Information:**
As of the end of FY2020, the total amount Authorized for Quality Jobs since the beginning of the program is $889,887,015.47. Of that amount, $286,732,994.30 has been disqualified/withdrawn without any benefits being paid out. Other projects have ceased receiving benefits in the middle of their projects. The total amount Issued for Quality Jobs is $533,442,169.79 and the total amount of redemptions is $518,214,156.34.

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## TAX CREDIT ANALYSIS

**Program Name:** Missouri Quality Jobs

### BENEFIT: COST ANALYSIS (includes only state revenue impacts)

<table>
<thead>
<tr>
<th>ACTIVITY</th>
<th>FY 2020</th>
<th>Other Fiscal Period (indicated time period)</th>
<th>Derivation of Benefits:</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BENEFITS</strong></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Direct Fiscal Benefits</td>
<td>$0</td>
<td>$0</td>
<td>No new authorizations in FY2020. The Quality Jobs Annual Report has the overall program cost/benefit analysis.</td>
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<tr>
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<tr>
<td><strong>TOTAL COSTS</strong></td>
<td>$0</td>
<td>$0</td>
<td>#DIV/0!</td>
</tr>
</tbody>
</table>

**BENEFITS**

Permanent New Jobs Created Over the Previous Year

- **FY 2018:** 1,068
- **FY 2019:** 90
- **FY 2020:** 932

**Comments on Performance Measure:** For projects reporting in the fiscal year, this is the number of new jobs over the previous year reported. As the program winds down, the lower the net new job numbers go, as companies reach their targets. The companies still receive benefits for new jobs over their base employment.
Facilitate the creation of quality jobs by targeted business projects

Authorization
Sections 620.2000 to 620.2020

Eligible Applicants
• For-Profit or non-profit businesses.
• Not Eligible:
  • Gambling establishments, store front consumer-based retail trade establishments, food and drinking places, public utilities, educational services, religious organizations, public administration, ethanol distillation or production, biodiesel production, or healthcare and social services.
  • Businesses that are delinquent in payment of any nonprotested taxes or other payments (state, federal, local).
  • Businesses that have filed for or have publicly announced their intention to file for bankruptcy, unless certain requirements are met.
  • Businesses that are relocating jobs from Johnson, Miami, or Wyandotte counties in Kansas to Jackson, Platte, Clay or Cass counties in Missouri. However, net new jobs created above a qualified company’s base employment may be eligible for benefits.
• Note: Headquarters, administrative, or research and development offices of otherwise excluded businesses may be eligible if the predominant function of such offices is to serve a multistate territory.

Application/Approval Procedure
Prior to the receipt of a DED proposal or approval of a notice of intent (“NOI”), none of the following can have occurred:
• Significant, project-specific site work at the project facility.
• Purchased machinery or equipment related to the project.
• A publicly announced intention to make new capital investment at the project facility.
A qualified company may request a proposal for estimated benefits or apply directly with an NOI to DED. DED will then confirm the business is eligible; establish the date at which “base employment” is calculated; reserve the estimated tax credits for the project (if any); and establish the 2-year deadline date by which the minimum thresholds for the creation of the new jobs, investment, etc. must be met.

Program Benefits
Program benefits include (a) the retention of the state withholding tax of the new jobs and/or (b) state tax credits, which are refundable, transferable and saleable. The program benefits are based on a percentage of the payroll of the new jobs. The program benefits are not provided until the minimum new job threshold is met and the company meets the average wage and health insurance requirements. For definitions of “full time employee,” “new jobs,” and “project facility base employment,” please see the Missouri Works Program Guidelines.

Eligibility Criteria

<table>
<thead>
<tr>
<th>Program</th>
<th>Minimum New Jobs</th>
<th>Minimum New Private Capital Investment</th>
<th>Minimum Average Wage</th>
<th>Automatic Benefit</th>
</tr>
</thead>
<tbody>
<tr>
<td>Zone Works (Note 1)</td>
<td>2</td>
<td>$100,000</td>
<td>80% of County Avg. Wage</td>
<td>WH, 5 or 6 years (Note 3)</td>
</tr>
<tr>
<td>Rural Works (Note 2)</td>
<td>2</td>
<td>$100,000</td>
<td>90% of County Avg. Wage</td>
<td>WH, 5 or 6 years (Note 3)</td>
</tr>
<tr>
<td>Statewide Works</td>
<td>10</td>
<td>N/A</td>
<td>90% of County Avg. Wage</td>
<td>WH, 5 or 6 years (Note 3)</td>
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<tr>
<td>Mega Works 120</td>
<td>100</td>
<td>N/A</td>
<td>120% of County Avg. Wage</td>
<td>6% of new payroll, 5 or 6 years (Note 3)</td>
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<tr>
<td>Mega Works 140</td>
<td>100</td>
<td>N/A</td>
<td>140% of County Avg. Wage</td>
<td>7% of new payroll, 5 or 6 years (Note 3)</td>
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<tr>
<td>Qualified Military Projects</td>
<td>10</td>
<td>Real or personal property amount as outlined in the proposal</td>
<td>90% of County Avg. Wage</td>
<td>Tax credits equal to the estimated WH taxes for a term up to 15 years. Must receive a proposal for benefits.</td>
</tr>
</tbody>
</table>

“WH” means the retention of the state withholding tax of the new jobs

Note 1: Project facility must be located in an Enhanced Enterprise Zone.
Note 2: Project facility must be located in a “rural” county, which would NOT include Boone, Buchanan, Clay, Greene, Jackson, St. Charles, and St. Louis City and County.
Note 3: Benefit period is 5 years, or 6 years for existing Missouri companies (those that have been operational in Missouri for at least 10 years).

In addition to the Benefit indicated above, the Statewide Works or Mega Works projects may be considered for discretionary benefits. The criteria for the discretionary benefits include:
• The least amount necessary to obtain the company’s commitment;
• The amount of the project’s projected net fiscal benefit to the state and the period in which the state would realize such net fiscal benefit;
• The overall size (number of jobs, payroll, new capital investment) and quality (average wages, growth potential of the company, multiplier effect of the industry) of the project;
• The financial stability and creditworthiness of the company;
• The level of economic distress of the project area;
• The competitiveness of alternative locations; and
• The percentage of local incentives committed to the project.
Funding Limits - Program Caps

<table>
<thead>
<tr>
<th>County</th>
<th>Average Annual Wage</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADAIR</td>
<td>$31,710</td>
</tr>
<tr>
<td>GRUNDY</td>
<td>$36,171</td>
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<tr>
<td>PERRY</td>
<td>$37,907</td>
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<td>ANDREW</td>
<td>$33,459</td>
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<td>HARRISON</td>
<td>$39,041</td>
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<td>PETTIS</td>
<td>$34,448</td>
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<td>$32,225</td>
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<td>HENRY</td>
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<tr>
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<tr>
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<td>PIKE</td>
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<tr>
<td>BARRY</td>
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<td>HOWELL</td>
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<td>PEMISCOT</td>
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</tr>
</tbody>
</table>

Attributes of the Tax Credits

The tax credits may be applied to Chapter 143 (state income tax, excluding withholding tax) and Chapter 148 (financial institution tax) liabilities. Tax credits must be claimed within one year of the close of the taxable year for which they were issued. Tax credits can only be applied to tax liability for the year in which they were earned. Any annual unused balance is fully refundable. The credits may also be transferred, sold or assigned.

Reporting Requirements

On an annual basis, the business must submit a report documenting the new jobs created, the total payroll, and that the business meets the health insurance requirements for the new jobs. In the event that a company has not maintained the minimum program requirements, benefits will cease for the remainder of the benefit period and may require repayment. The Tax Credit Accountability Act Reporting Form must also be submitted to the Department of Revenue by June 30th each year. The company receives tax credits and for the three years following the issuance of the tax credits.

Special Program Requirements

Special conditions apply when Missouri Works is used at the same time as other programs that affect state withholding taxes (e.g. Missouri One Start, State Tax Increment Financing).

Estimated state withholding taxes, based on adjusted gross income (AGI):

- AGI of $15-20,000 1.21%
- AGI of $20-25,000 1.92%
- AGI of $25-30,000 2.45%
- AGI of $30-35,000 2.82%
- AGI of $35-40,000 3.06%
- AGI of $40-45,000 3.20%
- AGI of $45-50,000 3.29%
- AGI of $50-55,000 3.40%
- AGI of $55-60,000 3.46%
- AGI of $60-65,000 3.53%
- AGI of $65-70,000 3.58%
- AGI of $70-75,000 3.67%
- AGI of $75-100,000 3.43%
- AGI of $100-200,000 3.02%

Statewide average of $49,586 applicable to any county over the statewide average when determining program eligibility. (Jackson, St. Louis County and City)

The wage represents an average for all private industries.

If a project is moving from one Missouri county to a county with a lower county average wage, the company must obtain endorsement from the governing body of the community where the jobs are located, or the higher county average wage will be used for calculations.

County average wages (effective until 6/30/2020):

Average county wages are based on Census of Employment and Wages, MERIC. Updates to be made annually. Use 2,080 hours per year when converting from annual to hourly wages.

- Average county wages are based on Census of Employment and Wages, MERIC. Updates to be made annually. Use 2,080 hours per year when converting from annual to hourly wages.
- Average county wages are based on Census of Employment and Wages, MERIC. Updates to be made annually. Use 2,080 hours per year when converting from annual to hourly wages.
- Average county wages are based on Census of Employment and Wages, MERIC. Updates to be made annually. Use 2,080 hours per year when converting from annual to hourly wages.
**TAX CREDIT ANALYSIS**

**Program Name:** Missouri Works - Business Incentives  
**Department:** Economic Development  
**Contact Name & No.:** Brenda Horstman (573) 751-3713  
**Date:** January 2021

**Program Category:** Business Recruitment  
**Type:** Tax Credit  
**Other (specify):** (Retention of Withholding Taxes)

**Statutory Authority:** Sections 620.2000-620.2020, RSMo  
**Applicable Taxes:** Income Tax; Bank Tax; Insurance Premium Tax; Other financial institutions tax

**Date of Origin:** 2013

**Program Description and Eligibility Requirements:**
The Missouri Works program assists companies with job creation, retention, and capital investment opportunities. To qualify, a company must create or retain a minimum number of jobs at a project facility with an average wage comparable to that county’s average wage and offer health benefits of which the business pays at least 50% of the premiums. Eligible companies may be for-profit and non-profit businesses, except gambling, store front consumer-based retail trade establishments, food and drinking places, public utilities, educational services, religious organizations, public administration, ethanol distillation or production, biodiesel production, healthcare and social services. Additionally, any company that is delinquent in the payment of any nonprotested taxes or other payments, and businesses that have filed or have publicly announced their intention to file for bankruptcy are ineligible for the program unless certain requirements are met.

Program categories include: Zone Works, Rural Works, Statewide Works, Mega 120/140 Works, Retention Works, Retention Works-Auto Manufacturing, Deal Closing Fund, and Qualified Military Projects.

**Explanation of How Award is Computed:**
Program benefits are calculated as a percentage of the new or retained wages for eligible companies. The baseline benefit is the retention of the state withholdings tax on all eligible jobs. If the program benefits are greater than the state withholding tax rate, the company will receive a tax credit to bring their total benefit to the calculated level.

**Program Cap:**
Cumulative $__________ (remainder of cumulative cap) $__________  
Annual FY 16 to present: $116 million in tax credits including: $10 million allocated for projects with a public infrastructure component (starting in FY 2021) and up to 21.5% in Deal Closing Fund allocation (starting in FY 20). $10 million per year in Retention Works—Auto Manufacturing. $75 million cap on withholdings retained for companies with a project facility base employment of 50 or more (starting in FY 21). None ________

**Explanation of cap:**
The Missouri Works program has a $116 million cap on tax credit authorizations per year, $6 million in Retention Works cap per year (can be withholding or tax credit benefit), and $75 million cap on authorized retained withholdings per year for companies with a project facility base employment of 50 or more. Up to 21.5% of the annual tax credit cap authority may be used for Deal Closing Fund, which provides benefits up front instead of spread out over a period of 5-6 years.

**Explanation of Expiration of Authority:**
Missouri Works sunsets August 28, 2030.

**Specific Provisions: (if applicable)**
- Carry forward: n/a  
- Carry Back: n/a  
- Refundable: Yes  
- Sellable/Assignable: Yes  
- Additional Federal Deductions Available: No

**Comments on Specific Provisions:**

<table>
<thead>
<tr>
<th>Certificates Issued (#)</th>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)*</th>
<th>FY 2022 (Budget Year)*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Projects/Participants (#)</td>
<td>31</td>
<td>50</td>
<td>54</td>
<td>50</td>
<td>61</td>
<td>80</td>
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<tr>
<td>Amt. Authorized Tax Credits</td>
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<td>Amt. Authorized Withholdings</td>
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<td>Amt. Issued/Redeemed WH</td>
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<td>Amt. Redeemed Tax Credits</td>
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<td>Withholdings Cap $75M &gt;=50</td>
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<td>N/A</td>
<td>N/A</td>
<td>$33,844,657</td>
<td>To be authorized</td>
<td>To be authorized</td>
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* Projected amounts.

**FY 2020 EST. Amount Outstanding:** $40,939,371 issued but not redeemed  
**FY 2020 EST. Amount Authorized but Unissued:** $594,942,933
TAX CREDIT ANALYSIS

Program Name: Missouri Works - Business Incentives

<table>
<thead>
<tr>
<th>BENEFIT COST ANALYSIS (includes only state revenue impacts)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FY 2020</strong></td>
</tr>
<tr>
<td>ACTIVITY</td>
</tr>
<tr>
<td><strong>BENEFITS</strong></td>
</tr>
<tr>
<td>Direct Fiscal Benefits</td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
</tr>
<tr>
<td><strong>Total</strong></td>
</tr>
<tr>
<td><strong>BENEFIT: COST</strong></td>
</tr>
</tbody>
</table>

**Derivation of Benefits:**
- Investment: (a) $1,888,992,558 in Non-Residential Investment spending over years 2020-2021.
- Employment: (a) 7,063 new jobs scaled up over four years in various manufacturing and services sectors at average wage rates in 2020-2029.
- Other Assumptions: (a) N/A
- Incentives/Credits: (a) $153,823,786 in Missouri Works tax credits over years 2020-2025.

**Over 10 YEARS, every dollar of auth. program tax credits returns**
- $34.02 in new personal income totaling $872.17 million
- $55.35 in new value-added/GSP totaling $1,419.10 million
- $102.33 in new economic output totaling $2,623.43 million

**Performing Measure(s):**

Permanent New Jobs Created

- **Estimated**
  - FY 2018: 14,467
  - FY 2019: 19,302
  - FY 2020: 28,525
- **Actual**
  - FY 2018: 14,512
  - FY 2019: 20,006
  - FY 2020: 22,606

**Comments on Performance Measure:** FY2014 was the first year of the program.

The estimated number of jobs is the total projected for all projects for which DED issued benefits during FY18, FY19, and FY20. The actual number is the actual number of jobs reported by those projects issued benefits during FY18, FY19 and FY20. Companies have 2 years after authorization to create the statutory threshold number of jobs and ramp up over time. Many of the jobs estimated will be reported as actual in later years. The actual jobs numbers are totals for the projects to date. They are not net new for the year. These numbers do not include retained projects in the Retention category of the program.
NEIGHBORHOOD ASSISTANCE TAX CREDIT PROGRAM

The purpose of this program is to provide assistance to community-based organizations that enables them to implement community or neighborhood projects in the areas of community service, education, crime prevention, job training and physical revitalization.

Authorization
Sections 32.100 to 32.125, RSMo

Eligible Areas
Statewide.

Eligible Applicants
• Not-for-profit corporations organized under Chapter 355, RSMo;
• Organizations holding a 501(c)(3) ruling from the IRS; and
• Missouri businesses

Eligible Donors
Businesses only - individuals who operate a sole proprietorship, operate a farm, have rental property or have royalty income are also eligible, as well as a shareholder in an S-corporation, a partner in a Partnership or a member of a Limited Liability Corporation.

Eligibility Criteria
The Department of Economic Development (DED) will issue 50% or 70% tax credits to an eligible taxpayer who makes a qualified contribution to an approved Neighborhood Assistance Program (NAP) project.

Program Benefits/Eligible Uses
This tax credit can be applied to:
• Ch. 143 – Income tax, excluding withholding tax
• Ch. 147 – Corporate franchise tax
• Ch. 148 – Bank Tax
• Insurance Premium Tax
• Other Financial Institution Tax
• Ch. 153 – Express Companies Tax

This credit’s special attributes:
• Carry forward 5 years

Funding Limits
The maximum amount of tax credits available is $16 million per fiscal year. The tax credits are allocated at the discretion of DED and are subject to change:
• $10 million in 50% credits
• $6 million in 70% credits (reserved for projects in certain lower population or unincorporated areas).

Applicant organizations may request a maximum of $250,000 in 50% tax credits per project or $350,000 in 70% tax credits per project if the organization is located in a qualifying rural area.

NAP Priorities
Key Priority: Focused efforts for the prevention, education and awareness, treatment and reduction of opioid abuse

Additional priorities: Job training to develop the workforce and address the gap between available jobs and qualified workers in a community, and innovative programs to facilitate the transition of military service members back into the workplace and community upon return from combat deployment

Application/Approval Procedure
Applications are accepted in two rounds. The due date for the first round of applications is usually set for late April or early May with a start date of July 1, and the second round of applications is generally due in late September or early October with a start date of January 1. (Check the DED NAP website for actual due dates.) The Department is targeting $8 million in approved projects for Round 1 and $8 million in Round 2; however, DED reserves the right to adjust allocations based on the quality of applications.

NAP staff is available to provide technical assistance to organizations making application to the program.

Reporting Requirements
Quarterly reports, final report, final audit for projects using $25,000 or more in tax credits, and 1099 reporting.

Workforce Training Initiative
The Department of Economic Development is now using a portion of the Neighborhood Assistance Program funding as part of a new initiative to support job training centers in Missouri. Through the Workforce Training Initiative, DED is making available a combination of CDBG, NAP, and YOP funds to help nonprofit organizations cover the cost of training needs and address gaps in quality job training opportunities throughout the state. To learn more about how the initiative can benefit your organization, visit our website at https://ded.mo.gov/content/workforce-training-initiative.

Contact
Missouri Department of Economic Development
Division of Business and Community Solutions
301 West High Street, Room 770 | P.O. Box 118
Jefferson City, MO | 65102
Phone: 573-751-4539 | Fax: 573-522-4322
E-mail: dedfin@ded.mo.gov | Web: www.ded.mo.gov

Revised March 2019
**TAX CREDIT ANALYSIS**

**Program Name:** Neighborhood Assistance Program (NAP)  
**Department:** Economic Development  
**Contact Name & No.:** Brenda Horstman (573) 751-3713  
**Date:** January 2021

**Program Category:** Community Development  
**Type:** Tax Credit X Other (specify)

**Statutory Authority:** Sections 32.100-32.125, RSMo  
**Applicable Taxes:** Income Tax; Corporate Franchise Tax; Bank Tax; Insurance Premium Tax; Other financial institutions tax; Express Company Tax

**Date of Origin:** 1977

**Program Description and Eligibility Requirements:**
Provides assistance to community-based organizations that enable them to implement community or neighborhood projects in the areas of community service, education, crime prevention, job training and physical revitalization.

**Explanation of How Award is Computed:**

<table>
<thead>
<tr>
<th>Entitlement</th>
<th>No</th>
<th>Discretionary</th>
<th>Yes</th>
</tr>
</thead>
</table>

Applications are reviewed on a competitive basis and awards made to nonprofits or Missouri businesses for 50% or 70% of the approved budget.

**Program Cap:**
Cumulative $________ (remainder of cumulative cap) $________  
Annual $16 million  
None _______

**Explanation of cap:** Effective August 28, 2008, fiscal year cap was reduced from $18 million to $16 million.

**Specific Provisions:** (if applicable)

| Carry forward | 5 years | Carry Back | n/a | Refundable | No | Sellable/Assignable | No | Additional Federal Deductions Available | No |

**Comments on Specific Provisions:**

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certificates Issued (#)</td>
<td>1,678</td>
<td>1,546</td>
<td>1,432</td>
<td>466</td>
<td>822</td>
</tr>
<tr>
<td>Projects/Participants (#)</td>
<td>75</td>
<td>74</td>
<td>67</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Amount Authorized</td>
<td>$14,981,906</td>
<td>$15,035,823</td>
<td>$13,890,324</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Amount Issued</td>
<td>$12,367,630</td>
<td>$10,377,614</td>
<td>$8,703,761</td>
<td>$3,753,420</td>
<td>$6,375,152</td>
</tr>
<tr>
<td>Amount Redeemed</td>
<td>$10,922,807</td>
<td>$8,947,216</td>
<td>$9,471,231</td>
<td>$5,166,047</td>
<td>$9,513,244</td>
</tr>
</tbody>
</table>

**FY 2020 EST. Amount Outstanding:** $15,176,877  
**FY 2020 EST. Amount Authorized but Unissued:** $19,373,595

**HISTORICAL AND PROJECTED INFORMATION**

**Comments on Historical and Projected Information:** Redemption data does not include the $6,350 that was offset due to delinquent taxes.
## TAX CREDIT ANALYSIS

**Program Name:** Neighborhood Assistance Program (NAP)

### BENEFIT: COST ANALYSIS (includes only state revenue impacts)

<table>
<thead>
<tr>
<th>ACTIVITY</th>
<th>Other Fiscal Period (10 years)</th>
<th>FY 2020</th>
<th>Other Fiscal Period (10 years)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Fiscal Benefits</td>
<td>$14,799</td>
<td>$62,370</td>
<td>$11,054</td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td>$491,071</td>
<td>$2,069,574</td>
<td>$5,52 in new value-added/GSP totaling $12.78 million</td>
</tr>
<tr>
<td>Total</td>
<td>$505,870</td>
<td>$2,131,943</td>
<td>$11,054 in new personal income totaling $148.11 million</td>
</tr>
</tbody>
</table>

### COSTS

<table>
<thead>
<tr>
<th>ACTIVITY</th>
<th>Other Fiscal Period (10 years)</th>
<th>FY 2020</th>
<th>Other Fiscal Period (10 years)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Fiscal Costs</td>
<td>$2,315,054</td>
<td>$13,407,400</td>
<td>$13,407,400</td>
</tr>
<tr>
<td>Indirect Fiscal Costs</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Total</td>
<td>$2,315,054</td>
<td>$13,407,400</td>
<td>$13,407,400</td>
</tr>
</tbody>
</table>

### PERFORMANCE MEASURE(S)

- **Permanent New/Retained Jobs**
  - FY 2018: 51
  - FY 2019: 76
  - FY 2020: 198

- **New/Renovated Facilities**
  - FY 2018: 15
  - FY 2019: 24
  - FY 2020: 12

### Other Benefits:
- In FY 2020, every dollar of auth. program tax credits returns
  - $7.64 in new personal income totaling $17.68 million
  - $5.52 in new value-added/GSP totaling $12.78 million
  - $9.81 in new economic output totaling $22.70 million

- Over 10 YEARS, every dollar of auth. program tax credits returns
  - $11.05 in new personal income totaling $148.11 million
  - $6.09 in new value-added/GSP totaling $81.62 million
  - $10.45 in new economic output totaling $140.11 million

### Derivation of Benefits:
- Investment: (a) $6,022,317 in Construction spending in 2020.
- Employment: (a) N/A
- Other Assumptions: (a) 3441 HS/GED/Skills Training graduates earning $9,006,840 in additional annual income in 2020-2029.
- Incentives/Credits: (a) $13,890,324 in Neighborhood Assistance Program tax credits over years 2020-2025.
- Impacts occur Statewide. All Values in Constant Dollars. Assumptions provided by DED. Estimated using REMI.

### Comments on Performance Measure:
- Numbers are dependent on the type of projects that were "Closed" out this fiscal year.
- Numbers are dependent on the type of projects that are funded each year.
Program Name: Neighborhood Assistance Program (NAP)

**Individuals Learning Life Skills**

![Graph showing the number of individuals learning life skills from FY 2018 to FY 2020. The number of individuals increased from 8,485 in FY 2018 to 10,149 in FY 2019, and then decreased to 7,198 in FY 2020.]

**Comments on Performance Measure:** Includes individuals earning GEDs, job training and other skills necessary to become productive citizens. Numbers are dependent on the type of projects that were "Closed" out this fiscal year.

**Private Investment**

![Graph showing the amount of private investment from FY 2018 to FY 2020. The investment decreased from $21,874,782 in FY 2018 to $17,981,572 in FY 2019, and then decreased further to $15,675,678 in FY 2020.]

**Comments on Performance Measure:** NAP tax credits leveraged (Total Contributions - Total Credits Issued)
SMALL BUSINESS INCUBATOR TAX CREDIT PROGRAM

To generate private funds to be used to establish a “protective business environment” (incubator) in which a number of small businesses can collectively operate, fostering growth and development during a business’ start-up period.

Authorization
Section 620.495, RSMo

Eligible Areas
Statewide

Eligible Applicants
Missouri taxpayers who make a contribution to an approved incubator sponsor in Missouri.

Program Benefits/Eligibles
This 50% tax credit can be applied to:
• Ch. 143 – Income tax, excluding withholding tax
• Ch. 147 – Corporate franchise tax
• Ch. 148
  • Bank Tax
  • Insurance Premium Tax
  • Other Financial Institution Tax
This credit’s special attributes:
• Carry forward 5 years
• Sellable or transferable (75¢ minimum)

Funding Limits
The overall maximum amount of tax credits that can be authorized under this program in any one calendar year is $500,000.

Application/Approval Procedure
Sponsor
An incubator sponsor must apply to the Department of Economic Development for designation as an approved incubator. DED reviews and approves applications based on the following criteria:
• Ability of the sponsor to carry out the provisions of 620.495, RSMo;
• Economic impact of the incubator on the community;
• Conformance with area-wide and local economic development plans, if they exist; and
• Location of the incubator (encouraging geographic distribution of incubators throughout the state).

Contributor
Any taxpayer, including non-for-profit corporations, except those that benefit directly from General Revenue such as public universities, may be a contributor. Applications can be submitted to DED year-round, but decisions will be made on a first-come basis, based on the annual amount of tax credits allocated to an approved incubator.

Contact
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301 West High Street, Room 770 | P.O. Box 118
Jefferson City, MO | 65102
Phone: 573-751-4539 | Fax: 573-522-4322
E-mail: dedfin@ded.mo.gov | Web: www.ded.mo.gov

Revised June 2019
### TAX CREDIT ANALYSIS

**Program Name:** Small Business Incubator Tax Credit Program  
**Department:** Economic Development  
**Contact Name & No.:** Brenda Horstman (573) 751-3713  
**Date:** January 2021

<table>
<thead>
<tr>
<th>Program Category: Entrepreneurial</th>
</tr>
</thead>
<tbody>
<tr>
<td>Type: Tax Credit X</td>
</tr>
<tr>
<td>Other (specify):</td>
</tr>
</tbody>
</table>

**Statutory Authority:** 620.495, RSMo  
**Applicable Taxes:** Income tax, Corporate franchise tax, Bank tax, Insurance premium tax, and other financial institutions tax

**Date of Origin:** 1989

**Program Description and Eligibility Requirements:**
A taxpayer who makes a contribution to an approved incubator sponsor or fund can claim a state tax credit for a percentage of such contribution.

**Explanation of How Award is Computed:**
- **Entitlement:** No
- **Discretionary:** Yes

The tax credit is equal to 50% of the contribution.

**Program Cap:** Cumulative $ _______ (remainder of cumulative cap) $ _______  
Annual $ 500,000 _______  
None

**Explanation of cap:** The $500,000 annual cap is allocated each calendar year to approved incubators requesting funds based on need, competition and the appropriate use of contributions.

**Program Cap:** Cumulative $ _______ (remainder of cumulative cap) $ _______  
Annual $ 500,000 _______  
None

**Explanation of Expiration of Authority:**

**Specific Provisions:** (if applicable)
- Carry forward: 5 years
- Carry Back: n/a
- Refundable: No
- Sellable/Assignable: Yes
- Additional Federal Deductions Available: No

**Comments on Specific Provisions:** 75 percent of par value.

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certificates Issued (#)</td>
<td>35</td>
<td>41</td>
<td>30</td>
<td>0</td>
<td>27</td>
</tr>
<tr>
<td>Projects/Participants (#)</td>
<td>9</td>
<td>8</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Amount Authorized</td>
<td>$500,000</td>
<td>$500,000</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Amount Issued</td>
<td>$273,322</td>
<td>$108,295</td>
<td>$152,179</td>
<td>$0</td>
<td>$137,737</td>
</tr>
<tr>
<td>Amount Redeemed</td>
<td>$251,973</td>
<td>$267,120</td>
<td>$102,506</td>
<td>$64,777</td>
<td>$134,982</td>
</tr>
</tbody>
</table>

**FY 2020 EST. Amount Outstanding:** $239,718  
**FY 2020 EST. Amount Authorized but Unissued:** $371,571

### HISTORICAL AND PROJECTED INFORMATION

<table>
<thead>
<tr>
<th>Amount Authorized</th>
<th>Amount Issued</th>
<th>Amount Redeemed</th>
</tr>
</thead>
<tbody>
<tr>
<td>$500,000</td>
<td>$155,265</td>
<td>$23,956</td>
</tr>
<tr>
<td>$500,000</td>
<td>$137,737</td>
<td>$134,982</td>
</tr>
<tr>
<td>$500,000</td>
<td>$210,000</td>
<td>$205,800</td>
</tr>
</tbody>
</table>

**Comments on Historical and Projected Information:**
## TAX CREDIT ANALYSIS

**Program Name:** Small Business Incubator Tax Credit Program

<table>
<thead>
<tr>
<th>FY 2020 ACTIVITY</th>
<th>Other Fiscal Period (indicated time period)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BENEFITS</strong></td>
<td></td>
</tr>
<tr>
<td>Direct Fiscal Benefits</td>
<td></td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>Total</strong></td>
</tr>
<tr>
<td>$0</td>
<td>$0</td>
</tr>
</tbody>
</table>

| **COSTS**        |                                           |
| Direct Fiscal Costs |                                         |
| Indirect Fiscal Costs |                                     |
| **Total**        | **Total**                                 |
| $0               | $0                                        |

<table>
<thead>
<tr>
<th><strong>BENEFIT: COST</strong></th>
<th>#DIV/0!</th>
<th>#DIV/0!</th>
</tr>
</thead>
</table>

**Derivation of Benefits:**
No new authorizations in FY2020.

**Other Benefits:**

<table>
<thead>
<tr>
<th>FY 2018</th>
<th>FY 2019</th>
<th>FY 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>$490,216</td>
<td>$216,589</td>
<td>$304,357</td>
</tr>
</tbody>
</table>

**PERFORMANCE MEASURE(S)**

**Amount of Private Investment**

- **Actual**

**Comments on Performance Measure:**
PURPOSE
Assist vineyards and wine producers with the purchase of new equipment and materials by granting a tax credit for a portion of the purchase price.

The Missouri Department of Economic Development (DED), will issue a state tax credit to an individual, partnership or corporation in an amount equal to 25% of the purchase price of new equipment and materials used directly in the growing of grapes or the production of wine in Missouri.

AUTHORIZATION
Section 135.700, RSMo

ELIGIBLE AREAS
Statewide.

ELIGIBLE APPLICANTS
Missouri individuals or businesses.

ELIGIBILITY CRITERIA
An individual or business must be actively involved in the production of wine or the growing of grapes in the state of Missouri.

PROGRAM BENEFITS/ELIGIBLE USES
This tax credit can be applied to:

- Ch. 143 – Income tax, excluding withholding tax

This credit has no special attributes. It must be applied to tax liability for the year it was earned.

APPLICATION/APPROVAL PROCEDURE
An application must be filed with DED no later than October 31st, 2017. DED will issue a tax credit certificate authorizing the applicant to claim the tax credits. No tax credits will be authorized or issued after December 31st, 2017.

REPORTING REQUIREMENTS
The “Tax Credit Accountability Act” reporting form must be submitted to DED by June 30 each year for three years following the year of the first issuance of tax credits.

The Agricultural Category of tax credits, which includes the Wine and Grape Production program, requires recipients to annually report to DED for three (3) years following the date of issuance of the tax credits, the following information:

- Type of agricultural commodity
- Amount of contribution
- Type of equipment purchased
- Name and description of facility, except that if the agricultural credit is issued as a result of a producer member investing in a new generation processing entity, then the new generation processing entity, and not the recipient, shall annually, for a period of three years following the issuance of tax credits provide the information.

SPECIAL PROGRAM REQUIREMENTS
Equipment and materials must be new purchases. The purchase price is the selling price of the new equipment and materials, excluding sales tax, delivery cost, shipping and handling costs, installation costs, and other unrelated costs.

The new equipment and materials must be:

- Used on land owned or leased for the purpose of producing wine or growing grapes; and
- Used directly in the production of wine or growing of grapes in the state of Missouri.

The new equipment and materials will be considered used directly based upon:

- Where the item in question is used;
- When the item in question is used; and
- How the item in question is used to produce wine or grow grapes.

CONTACT
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Business and Community Finance Team
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Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4322
E-mail: dedfin@ded.mo.gov • Web: www.ded.mo.gov

Revised May 2017
**Program Name:** Wine Producers and Grape Growers  
**Department:** Economic Development  
**Contact Name & No.:** Brenda Horstman (573) 751-3713  
**Date:** January 2021  
**Program Category:** Agricultural  
**Type:** Tax Credit  
**Statutory Authority:** 135.700, RSMo  
**Applicable Taxes:** Income Tax  
**Date of Origin:** 1998

Program Description and Eligibility Requirements:
Any grape grower or wine producer within the state can claim an income tax credit for a percentage of the purchase price of all new equipment and materials used directly in growing grapes or producing wine within the state. Taxpayers may apply annually for up to five years.

Explanation of How Award is Computed:

<table>
<thead>
<tr>
<th>Entitlement</th>
<th>Discretionary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Yes</td>
<td>No</td>
</tr>
</tbody>
</table>

The tax credit is equal to 25% of the purchase price of all new equipment and materials used directly in growing grapes or producing wine.

Program Cap:
Cumulative $__________ (remainder of cumulative cap) $__________ Annual $__________ None X

Explanation of cap:
There is no cap on this program.

Explanation of Expiration of Authority:

Specific Provisions: (if applicable)

<table>
<thead>
<tr>
<th>Carry forward</th>
<th>Carry Back</th>
<th>Refundable</th>
<th>Sellable/Assignable</th>
<th>Additional Federal Deductions Available</th>
</tr>
</thead>
<tbody>
<tr>
<td>n/a</td>
<td>n/a</td>
<td>No</td>
<td>No</td>
<td>No</td>
</tr>
</tbody>
</table>

Comments on Specific Provisions:

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certificates Issued (#)</td>
<td>9</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Projects/Participants (#)</td>
<td>9</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Amount Authorized</td>
<td>$126,389</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Amount Issued</td>
<td>$126,389</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Amount Redeemed</td>
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<td>$4,423</td>
<td>$0</td>
<td>$18,980</td>
<td>$18,980</td>
</tr>
</tbody>
</table>

FY 2020 EST. Amount Outstanding $0  
FY 2020 EST. Amount Authorized but Unissued $0

**HISTORICAL AND PROJECTED INFORMATION**

Comments on Historical and Projected Information: In 2018, 2019 and 2020 the estimates were not approved by the House Budget Committee in tax credit hearings.
## TAX CREDIT ANALYSIS

**Program Name:** Wine Producers and Grape Growers

### BENEFIT: COST ANALYSIS (includes only state revenue impacts)

<table>
<thead>
<tr>
<th>ACTIVITY</th>
<th>FY 2020</th>
<th>Other Fiscal Period</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BENEFITS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Direct Fiscal Benefits</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td><strong>COSTS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Direct Fiscal Costs</td>
<td>$0</td>
<td>$0</td>
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<td>$0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
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</tbody>
</table>

### Other Fiscal Period

<table>
<thead>
<tr>
<th>#DIV/0!</th>
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</thead>
</table>

**Derivation of Benefits:**

No new authorizations in FY2020.

**Other Benefits:**

- $379,168
- $0

### PERFORMANCE MEASURE(S)

#### Leveraged Investment

<table>
<thead>
<tr>
<th>FY 2018</th>
<th>FY 2019</th>
<th>FY 2020</th>
<th>FY 2021</th>
<th>FY 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>$379,168</td>
<td>$-</td>
<td>$-</td>
<td>$0</td>
<td>$0</td>
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</tbody>
</table>

**Comments on Performance Measure:**

88
YOUTH OPPORTUNITIES TAX CREDIT PROGRAM
To broaden and strengthen opportunities for positive development and participation in community life for youth, and to discourage such persons from engaging in criminal and violent behavior.

Authorization
Sections 135.460 and 620.1100 to 620.1103, RSMo

Eligible Areas
Statewide

Eligible Applicants
• Non-Profit Organizations
• Schools*
• Faith-based Organizations*
• Local Governments
• Missouri Businesses
• Public or Private Entities
*Schools and faith-based organizations must meet certain criteria.

Eligibility Criteria
Tax credits are allocated to organizations administering positive youth development or crime prevention projects that have been approved through the application process. Approved organizations secure contributions from their community, and the contributor receives tax credits for those contributions. There are 50% tax credits for monetary contributions and wages paid to youth in an approved internship, apprenticeship or employment project, and 30% tax credits for property or equipment contributions used specifically for the project.

Eligible Projects include:
• Degree Completion
• Internship/Apprenticeship
• Youth Clubs/Associations
• Adopt-A-School
• Mentor/Role Model
• Substance Abuse Prevention
• Violence Prevention
• Youth Activity Centers
• Conflict Resolution
• Employment
• Counseling

Program Benefits/Eligible Uses
This tax credit can be applied to:
• Ch. 143 – Income tax, excluding withholding tax
• Ch. 147 – Corporate franchise tax
• Ch. 148 – Bank Tax
• Insurance Premium Tax
• Other Financial Institution Tax
• Ch. 153 – Express Companies Tax This credit’s special attribute:
  • Carry forward 5 years

Funding Limits
• The Youth Opportunities Program has up to $6 million in tax credits to award annually.
• Each project is limited to $200,000 in tax credits.
• Each contributor is limited to $200,000 in tax credits annually.

Reporting Requirements
Quarterly reports, final report and final audit for projects using $25,000 or more in tax credits

Workforce Training Initiative
The Department of Economic Development is now using a portion of Youth Opportunities Program funding as part of a new initiative to support job training centers in Missouri. Through the Workforce Training Initiative, DED is making available a combination of CDBG, NAP, and YOP funds to help nonprofit organizations cover the cost of training needs and address gaps in quality job training opportunities throughout the state. To learn more about how the initiative can benefit your organization, visit our website at https://ded.mo.gov/content/workforce-training-initiative.

Contact
Missouri Department of Economic Development
Division of Business and Community Solutions
301 West High Street, Room 770 | P.O. Box 118
Jefferson City, MO | 65102
Phone: 573-751-4539 | Fax: 573-522-4322
E-mail: dedfin@ded.mo.gov | Web: www.ded.mo.gov

Revised January 2020
**TAX CREDIT ANALYSIS**

**Program Name:** Youth Opportunities Program (YOP)

**Department:** Economic Development

**Contact Name & No.:** Brenda Horstman (573) 751-3713

**Date:** January 2021

**Program Category:** Domestic and Social

**Type:** Tax Credit

**Statutory Authority:** 135.460 and 620.1100-620.1103, RSMo

**Applicable Taxes:** Corporate franchise tax, Bank tax, Insurance premium tax, Other financial institutions tax, Express companies tax

**Date of Origin:** 1995

**Program Description and Eligibility Requirements:**

This is a contribution tax credit program which broadens and strengthens opportunities for positive development and participation in community life for youth and discourages criminal and violent behavior. Individuals, businesses and corporations having tax liability in Missouri are eligible to receive tax credits for qualified donations to approved YOP projects.

**Explanation of How Award is Computed:**

Entitlement No  Discretionary Yes

Credits are awarded on an open cycle and are awarded at 50% of the approved project budget.

**Program Cap:** Cumulative $________ (remainder of cumulative cap) $________  Annual $6 million  None

**Explanation of cap:**

The cap is on a calendar year. The numbers below are reported on a fiscal year.

**Specific Provisions:**

<table>
<thead>
<tr>
<th>Carry forward</th>
<th>Carry Back</th>
<th>Refundable</th>
<th>Sellable/Assignable</th>
<th>Additional Federal Deductions Available</th>
</tr>
</thead>
<tbody>
<tr>
<td>5 years</td>
<td>n/a</td>
<td>No</td>
<td>No</td>
<td>No</td>
</tr>
</tbody>
</table>

**Comments on Specific Provisions:**

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certificates Issued (#)</td>
<td>2,668</td>
<td>2,173</td>
<td>1,511</td>
<td>427</td>
<td>1,229</td>
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<tr>
<td>Projects/Participants (#)</td>
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<td>28</td>
<td>7</td>
<td>0</td>
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<tr>
<td>Amount Authorized</td>
<td>$6,826,426</td>
<td>$5,169,666</td>
<td>$1,212,623</td>
<td>$0</td>
<td>$0</td>
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<tr>
<td>Amount Issued</td>
<td>$5,726,775</td>
<td>$5,822,539</td>
<td>$4,086,771</td>
<td>$1,227,969</td>
<td>$3,024,746</td>
</tr>
<tr>
<td>Amount Redeemed</td>
<td>$4,818,711</td>
<td>$4,040,658</td>
<td>$5,217,306</td>
<td>$2,922,915</td>
<td>$2,419,797</td>
</tr>
</tbody>
</table>

**FY 2020 EST. Amount Outstanding** $8,747,576

**FY 2020 EST. Amount Authorized but Unissued** $4,434,434

**HISTORICAL AND PROJECTED INFORMATION**

**Comments on Historical and Projected Information:** Redemption data does not include the $704 that was offset due to delinquent taxes.
# TAX CREDIT ANALYSIS

**Program Name:** Youth Opportunities Program (YOP)

<table>
<thead>
<tr>
<th>BENEFIT: COST ANALYSIS (includes only state revenue impacts)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FY 2020 ACTIVITY</strong></td>
</tr>
<tr>
<td>Direct Fiscal Benefits</td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
</tr>
<tr>
<td><strong>Total</strong></td>
</tr>
</tbody>
</table>

**PERFORMANCE MEASURE(S)**

## Permanent New/Retained Jobs

- FY 2018: 89
- FY 2019: 55
- FY 2020: 46

**Comments on Performance Measure:**
Numbers are dependent on the types of projects that were "Closed" out this fiscal year.

## Number of Youth Learning Life Skills

- FY 2018: 14,062
- FY 2019: 6,410
- FY 2020: 2,994

**Comments on Performance Measure:**
Includes individuals earning GEDs, job training and other skills necessary to become productive citizens. Numbers are dependent on the types of projects that were "Closed" out this fiscal year.

- In FY-2020, every dollar of auth. program tax credits returns
  - $15.39 in new personal income totaling $3.11 million
  - $10.40 in new value-added/GSP totaling $2.10 million
  - $18.39 in new economic output totaling $3.72 million

- Over 10 YEARS, every dollar of auth. program tax credits returns
  - $23.63 in new personal income totaling $27.66 million
  - $12.90 in new value-added/GSP totaling $15.10 million
  - $22.12 in new economic output totaling $25.89 million

**Derivation of Benefits:**
- Investment: (a) $804,215 in Construction spending in 2020.
- Employment: (a) N/A
- Other Assumptions: (a) 318 HS/GED/Skill Training graduates earning $1,702,152 in additional annual income over years 2020-2025.
- Incentives/Credits: (a) $1,212,623 in Youth Opportunities Program over years 2020-2025.
- Impacts occur Statewide. All Values in Constant Dollars. Assumptions provided by DED. Estimated using REMI.
**Program Name:** Youth Opportunities Program (YOP)

**Number of New/Renovated Facilities**

<table>
<thead>
<tr>
<th>FY 2018</th>
<th>FY 2019</th>
<th>FY 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>4</td>
<td>0</td>
<td>2</td>
</tr>
</tbody>
</table>

**Comments on Performance Measure:**
Numbers are dependent on the type of projects that were "Closed" out this fiscal year.

**Amount of Private Investment**

<table>
<thead>
<tr>
<th>FY 2018</th>
<th>FY 2019</th>
<th>FY 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>$11,453,819</td>
<td>$11,645,078</td>
<td>$8,184,159.54</td>
</tr>
</tbody>
</table>

**Comments on Performance Measure:**
Total Private Contributions going into approved projects.
Cap Exhausted/Sunset/Eliminated by Statute

CAPCO Program (Certified Capital Company) – Cumulative Cap Exhausted .......................................................... 93

Development Tax Credit – Replaced by Missouri Works Program, except for Current Projects .............................. 97

Dry Fire Hydrant Tax Credit Program - Sunset ..................................................................................................... 101

Film Production Tax Credit Program - Sunset ....................................................................................................... 104

Innovation Campus Tax Credit Program - Sunset ................................................................................................. 107

Rebuilding Communities – Replaced by Missouri Works Program, except for Current Projects ................... 110

Listed below are programs no longer included in this book as the programs were eliminated by Statute and no longer
have redemptions:

Brownfield Jobs and Investment

Enterprise Zone Tax Credit Benefit Program

Transportation Development Tax Credit
CAPCO PROGRAM
(Certified Capital Company)

MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

PURPOSE
Induce private investment into certified venture capital funds that invest in new or growing Missouri small businesses.

AUTHORIZATION
Sections 135.500 to 135.529, RSMo
Regulations: 4 CSR 80-7.010 to 7.040

HOW THE PROGRAM WORKS
Private venture capital firms apply to the department for certification as a CAPCO. CAPCOs are allocated state tax credits to be given to insurance companies that invest in the CAPCO funds. At this point, all credits allowed under the law have been authorized. The credits can only be applied toward premium tax liability.

CAPCOs are required to make equity investments in eligible Missouri businesses according to a timetable set by law.

ELIGIBLE AREAS
Eligible Missouri businesses can be located statewide for all funds except funds created through the “distressed community” allocation. These funds must be invested in businesses located in distressed communities. For a list of cities and census block groups that are “distressed communities,” visit DED’s web site at www.missouri.development.org.

ELIGIBLE CAPCO INVESTMENTS
A CAPCO may invest in a “qualified Missouri business,” which must:
✓ be independently owned and operated;
✓ be headquartered in Missouri;
✓ employ less than 200 persons before the investment is made with at least 80% of them employed in Missouri;
✓ be a small business concern that meets the requirements of the United States Small Business Administration qualification size standards for its venture capital program as defined in Section 13 CFR 121.501(e) of the Small Business Investment Act of 1958, as amended;
✓ be in need of venture capital and unable to obtain conventional financing; and
✓ derive its revenue primarily from:
  ✓ manufacturing, processing or assembling of products;
  ✓ conducting research and development;
  ✓ providing services in interstate commerce, excluding retail, real estate, real estate development, insurance and professional services provided by accountants, lawyers or physicians (service businesses must demonstrate that more than 33% of its revenue would be from outside the state of Missouri).

CAPCO fund investments can be in the form of equity investments, unsecured loans or hybrid investments.

CAPCO funds invested in the business must be used for new capital improvements, research and development and certain working capital expenses. All such funds must be used in Missouri.

The maximum amount a CAPCO may invest in one Missouri business is 15% of the CAPCO’s certified capital.

Funding decisions are made by each CAPCO based on its evaluation.
CONTACT
MISSOURI
DEPARTMENT OF ECONOMIC DEVELOPMENT
Business and Community Services
Finance Management
301 West High Street, Room 770
P.O. Box 118
Jefferson City, MO 65102
Phone: 573-751-4539  Fax: 573-522-4322
E-mail: dedfin@ded.mo.gov

AWARDED CAPCOs
DED does not have the authority to require a CAPCO to fund a project. Small businesses interested in receiving funding through this program may contact each CAPCO directly:

Advantage Capital Missouri Partners*
Pierre Laclede Center
7733 Forsyth Blvd.
St. Louis, MO 63105
(314) 725-0800

BOME Investors/Gateway Associates*
8000 Maryland Avenue, Suite 1190
St. Louis, MO 63105
(314) 721-5707

CAPCO Holdings, L.C.,**
300 West 11th Street
Kansas City, MO 64105
(816) 391-2040

CFB Emerging Business Fund
11 South Meramec, Suite 1430
St. Louis, MO 63105
(314) 746-7427

Stifel CAPCO, Inc.*
500 North Broadway
Suite 1400
St. Louis, MO 63102
(314) 342-2118

* Has a distressed community fund
** Only a distressed community fund

ADDITIONAL RESOURCES
Go to the department’s home page at www.missouridevelopment.org for a wealth of information regarding Missouri’s many other economic development programs and policies.
**TAX CREDIT ANALYSIS**

**Program Name:** Certified Capital Companies (CAPCO)  
**Department:** Economic Development  
**Contact Name & No.:** Brenda Horstman (573) 751-3713  
**Date:** January 2021

**Program Category:** Entrepreneurial  
**Statutory Authority:** 135.500 to 135.529, RSMo  
**Applicable Taxes:** Insurance Premium Tax

**Date of Origin:** 1996

**Program Description and Eligibility Requirements:**
Insurance companies that invest in a certified CAPCO receive a tax credit.

**Explanation of How Award is Computed:**
Entitlement: Yes, Discretionary: No

The tax credit is equal to 100% of the investment.

**Program Cap:** Cumulative $140 million over ten years (remainder of cumulative cap) $__________  Annual $__________  None

**Explanation of cap:**
The tax credits can be claimed at up to 10% of the authorized amount per year over a 10-year period.

**Specific Provisions:** (if applicable)
- Carry forward: n/a  
- Carry Back: n/a  
- Refundable: No  
- Sellable/Assignable: Yes  
- Additional Federal Deductions Available: No

**Comment on Specific Provisions:** Can carry forward tax credit until they are used.

### HISTORICAL AND PROJECTED INFORMATION

<table>
<thead>
<tr>
<th>Certificate Issued (#)</th>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
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</thead>
<tbody>
<tr>
<td>Projects/Participants (#)</td>
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<td>0</td>
<td>0</td>
<td>0</td>
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<td>0</td>
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</table>

<table>
<thead>
<tr>
<th>Amount Authorized</th>
<th>Cumulative Cap Exhausted</th>
<th>Cumulative Cap Exhausted</th>
<th>Cumulative Cap Exhausted</th>
<th>Cumulative Cap Exhausted</th>
<th>Cumulative Cap Exhausted</th>
<th>Cumulative Cap Exhausted</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2018</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
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<tr>
<td>FY 2019</td>
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<td>FY 2020</td>
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<td>$0</td>
<td>$0</td>
<td>$0</td>
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<td>$127,987</td>
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<table>
<thead>
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<th>Amount Issued</th>
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<tbody>
<tr>
<td>FY 2018</td>
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<td>$0</td>
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<td>$0</td>
<td>$127,987</td>
</tr>
<tr>
<td>FY 2021</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$127,987</td>
</tr>
</tbody>
</table>

**Amount Authorized:** $458,168  
**Amount Issued:** $0  
**Amount Redeemed:** $0  

**FY 2020 EST. Amount Outstanding:** $458,168  
**FY 2020 EST. Amount Authorized but Unissued:** $0

**Comments on Historical and Projected Information:** The Department of Insurance made a correction in a redemption from 2005 in the amount of $50,923.08. That amount has not been redeemed and therefore has been added back into the outstanding credit amount.
**TAX CREDIT ANALYSIS**

**Program Name:** Certified Capital Companies (CAPCO)

<table>
<thead>
<tr>
<th>BENEFIT: COST ANALYSIS (includes only state revenue impacts)</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2020 ACTIVITY</td>
</tr>
<tr>
<td>Direct Fiscal Benefits</td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
</tr>
<tr>
<td><strong>Total</strong></td>
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**BENEFITS**

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<tr>
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<th>Indirect Fiscal Benefits</th>
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<tbody>
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**COSTS**

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</thead>
<tbody>
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**BENEFIT: COST**

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**Other Benefits:**

**PERFORMANCE MEASURE(S)**

**Investment**

![](image)

**Comments on Performance Measure:**

96
PURPOSE
To facilitate a business project in order to create new jobs. The Development Tax Credit Program (DTC) offers state tax credits to taxpayers making contributions to a not-for-profit corporation (NFP) for projects approved by the Department of Economic Development (DED). The credits are for 50% of the contribution of cash or the value of certain types of property.

AUTHORIZATION
Sections 32.100 to 32.125, RSMo
Regulations: 4 CSR 85-2.015, 2.030 to 2.040

ELIGIBLE AREAS
Statewide, but the project must be located or qualify as a “blighted” or “conservation” area as defined in Tax Increment Financing (§99.805, RSMo), an enterprise zone (Ch. 135.200 et seq., RSMo), an enhanced enterprise zone (Ch.135.9, RSMo) or an urban redevelopment area (Ch. 353, RSMo).

ELIGIBLE APPLICANTS
Generally, manufacturing, processing or assembly projects that propose wages above the average for the area and provide health benefits are prioritized.
Other types of projects may be considered for approval if tax credits remain near the end of the state fiscal year.
There must be a positive economic benefit to the state. This calculation includes other state incentives provided for the project, and new public costs necessary to support the project.

PROGRAM BENEFITS/ELIGIBLE USES
This tax credit can be applied to:
• Ch. 143 – Income tax, excluding withholding tax
• Ch. 147 – Corporate franchise tax
• Ch. 148 – Bank Tax
• Insurance Premium Tax
• Other Financial Institution Tax
• Ch. 153 – Express Companies Tax

The DTC program may be used for the acquisition of land or buildings through the purchase from cash contributions or donation of real estate. The acquisition of new or used machinery and equipment is also eligible if it is to be placed in an existing building.
This credit's special attributes:
• Carry forward 5 years
• Sellable or transferable

FUNDING LIMITS
The amount of tax credits available for a single project:
• Is limited to the lesser of $500,000, or $10,000 per full-time, permanent job created by the business within two years of execution of the lease; and
• Must be the least amount necessary to cause the project to occur.
Credits authorized under this program are limited to $6,000,000 per fiscal year.

APPLICATION/APPROVAL PROCEDURE
• Applications will be accepted by DED at any time of the year and will be approved on an individual, case-by-case basis, based on compliance with all program criteria, the need for this program to make a project feasible, a positive economic impact on the state and the availability of tax credits.
• The company cannot make a public announcement of the project prior to DED's contingent approval of an application.
• The not-for-profit (NFP) submits application documents to DED. If DED approves the request, a letter will be sent to the sponsor and company.

A DTC Agreement is executed between DED, the company and the not-for-profit. A lease agreement is executed between the company and the NFP. After the contribution is made, DED will issue tax credit certificates to the contributor.
REPORTING REQUIREMENTS
For three years following the year of the first issuance of tax credits, a Tax Credit Accountability Act Reporting form is sent out by the DED. It must be filled out and received back by June 30 to avoid penalties.

SPECIAL PROGRAM REQUIREMENTS
- The NFP must retain ownership of all properties acquired by the contribution for a minimum of five years. DED may allow a longer lease period depending on the needs of the project.
- The eventual disposition of properties acquired by the contribution will be no less than 75% of the fair market value of the facility, excluding the value of leasehold improvements.
- The amount of the lease payments will be determined by DED based on the following:
  - costs of the non-profit to operate and maintain the subject assets (if any); and
  - the amount of tax credits issued. In most cases, the NFP will provide DED the lease payments received in an amount to repay the tax credits plus interest.
- Only not-for-profit organizations authorized to operate in Missouri and headquartered in the geographic area of the proposed project are eligible recipients of DTC approved contributions. The business that will lease property from the NFP cannot have significant representation on the NFP's board.
- Ineligible NFP's include: churches and their denominational headquarters, units of government and any affiliated organization under their direct supervision, partisan organizations and public or tuition-based private schools.

CONTACT
Missouri Department of Economic Development
Division of Business and Community Services
Business and Community Finance Team
301 West High Street • Room: 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4322
E-mail: dedfsn@ded.mo.gov • Web: www.MissouriDevelopment.org
TAX CREDIT ANALYSIS

Program Name: Development Tax Credit (DTC)  
Contact Name & No.: Brenda Horstman (573) 751-3713  
Date: January 2021

Department: Economic Development  
Type: Tax Credit  
Other (specify)  
Statutory Authority: 32.100 to 32.125, RS Mo

Applicable Taxes: Income tax, Corporate franchise tax, Bank tax, Insurance premium tax, Other financial institutions tax, Express company tax

Date of Origin: 1989

Program Description and Eligibility Requirements:
Donations must be made to a non-profit corporation; specified number of jobs must be created within 2 years and maintained for 5 years; application must have the local agency's endorsement; project must be located in a distressed or blighted area; and, the benefiting business must be a for-profit business.

Explanation of How Award is Computed:
Entitlement No  
Discretionary Yes

The tax credit is equal to 50% of a contribution made to a non-profit corporation. The non-profit uses the contributed funds to purchase assets that would be leased to an approved business.

Program Cap: Cumulative $__________ (remainder of cumulative cap) $__________ Annual $6 million________ None

Explanation of cap: Credits may not exceed $4 million for any one fiscal year, except that for fiscal years 2005, 2006 and 2007 credits shall not exceed $6 million per fiscal year. SB 1155 (2004).
Effective August 28, 2008, the cap is $6 million.

Explanation of Expiration of Authority: No new projects may be proposed after August 27, 2013.

Specific Provisions: (if applicable)
- Carry forward 5 years
- Carry Back n/a
- Refundable No
- Sellable/Assignable Yes
- Additional Federal Deductions Available No

Comments on Specific Provisions:

<table>
<thead>
<tr>
<th>Program Name</th>
<th>Department</th>
<th>Contact Name &amp; No.</th>
<th>Date</th>
<th>Program Category</th>
<th>Type</th>
<th>Other (specify)</th>
<th>Statutory Authority</th>
<th>Applicable Taxes</th>
<th>Date of Origin</th>
<th>Program Description and Eligibility Requirements</th>
<th>Explanation of How Award is Computed</th>
<th>Program Cap</th>
<th>Explanation of cap</th>
<th>Explanation of Expiration of Authority</th>
<th>Specific Provisions</th>
<th>Comments on Specific Provisions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Development Tax Credit (DTC)</td>
<td>Economic Development</td>
<td>Brenda Horstman (573) 751-3713</td>
<td>January 2021</td>
<td>Business Recruitment</td>
<td>Tax Credit</td>
<td>None</td>
<td>32.100 to 32.125, RS Mo</td>
<td>Income tax, Corporate franchise tax, Bank tax, Insurance premium tax, Other financial institutions tax, Express company tax</td>
<td>1989</td>
<td>Donations must be made to a non-profit corporation; specified number of jobs must be created within 2 years and maintained for 5 years; application must have the local agency's endorsement; project must be located in a distressed or blighted area; and, the benefiting business must be a for-profit business.</td>
<td>Entitlement No</td>
<td>Cumulative $__________ (remainder of cumulative cap) $__________ Annual $6 million________ None</td>
<td>Credits may not exceed $4 million for any one fiscal year, except that for fiscal years 2005, 2006 and 2007 credits shall not exceed $6 million per fiscal year. SB 1155 (2004). Effective August 28, 2008, the cap is $6 million.</td>
<td>No Carry forward 5 years Carry Back n/a Refundable No Sellable/Assignable Yes Additional Federal Deductions Available No</td>
<td>Comments on Specific Provisions:</td>
<td></td>
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</table>
### TAX CREDIT ANALYSIS

**Program Name:** Development Tax Credit (DTC)

<table>
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<tr>
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<tr>
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<td><strong>$0</strong></td>
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<table>
<thead>
<tr>
<th>COSTS ACTIVITY</th>
<th>Other Fiscal Period (indicated time period)</th>
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</thead>
<tbody>
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<tr>
<td>Indirect Fiscal Costs</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$0</strong></td>
</tr>
</tbody>
</table>

**BENEFIT: COST ANALYSIS** (includes only state revenue impacts)

Derivation of Benefits:
No New Authorizations in FY2020.

**PERFORMANCE MEASURE(S)**

**Permanent New Jobs Created**

![Graph showing permanent new jobs created](image)

**Comments on Performance Measure:**

---

100
DRY FIRE HYDRANT TAX CREDIT PROGRAM
MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

PURPOSE
Provides tax credits for the installation of a dry fire hydrant system to provide fire protection and potential economic improvement for rural development of the state.

AUTHORIZATION
Section 320.093, RSMo

ELIGIBLE AREAS
Statewide.

ELIGIBLE APPLICANTS
Missouri individuals, firms, and corporations.

ELIGIBILITY CRITERIA
The standards to be met by the dry fire hydrant are listed in the Natural Resource Conservation Service Dry Fire Hydrant Standards. In addition, to be eligible for credits:

- Payments made by cash will not be eligible for the tax credit.
- Each body of water or water storage structure shall allow for the provision of two hundred fifty gallons per minute (250 gpm) of water for a continuous two-hour period during a fifty-year drought or freeze at a vertical lift of eighteen feet.
- Each dry hydrant shall be located within twenty-five feet of an all-weather roadway (not dirt) and accessible to fire protection equipment.
- Dry hydrants must be located a reasonable distance from other dry or pressurized hydrants.
- The site shall provide measurable economic improvement potential for the rural area.

PROGRAM BENEFITS/ELIGIBLE USES
Tax credits shall be equal to fifty percent (50%) of the costs in actual expenditures for any new water storage construction, equipment, development and installation of the dry hydrant, including pipes, valves, hydrants and labor for each such installation of a dry hydrant or new water storage facility.

In-kind contributions are allowed; however, in-kind labor is not an allowable expense. In-kind contributions shall not exceed twenty-five percent (25%) of the total amount of contribution for which the credit is claimed.

Donation of land is a non-eligible expense.

FUNDING LIMITS
- The amount of tax credits that can be claimed cannot exceed $5,000 per project.
- The total amount of credits available per fiscal year is $500,000.

APPLICATION/APPROVAL PROCEDURE
A pre-application form is to be submitted to the State Fire Marshal's office notifying the State of the issuance of a permit for construction of the dry fire hydrant system. The State Fire Marshal's office will then notify the Department of Economic Development (DED), who will then mail to the applicant a tax credit claim form to be completed by the applicant.

The final authorization form is to be completed by the applicant after the installation and inspection of the dry fire hydrant system and submitted to DED along with expenditure verification documents. DED will issue tax credits based upon availability of the credits at the time of receipt.

REPORTING REQUIREMENTS
The "Tax Credit Accountability Act" reporting form must be submitted to DED by June 30 each year for three years following the year of the first issuance of tax credits.

SPECIAL PROGRAM REQUIREMENTS
- A permit shall be issued and the State Fire Marshal (or designee) shall conduct final inspection for construction and installation of any dry fire hydrant site prior to approval of credits.
- Any dry fire hydrants installed prior to August 28, 2007 shall not be eligible to receive credits for the installation.
- Tax credits cannot be refunded.
- Tax credits can be carried forward up to seven years.
- Tax credits are transferable upon approval by the Missouri Department of Economic Development and Missouri Department of Revenue and the issuance of appropriate forms.
- No new credits will be issued under this program after August 28, 2010.

Credits are subject to 2.5% issuance fee.

CONTACT
Missouri Department of Economic Development
Division of Business and Community Services - Finance Management Team
301 West High Street - Room 770 - P.O. Box 118
Jefferson City - MO - 65102
Phone: 573-751-4539 - Fax: 573-522-4322
E-mail: dedfin@ded.mo.gov - Web: www.MissouriDevelopment.org

Revised March 2008
**TAX CREDIT ANALYSIS**

**Program Name:** Dry Fire Hydrant (DFH)

**Department:** Economic Development

**Contact Name & No.:** Brenda Horstman (573) 751-3713

**Date:** January 2021

**Program Category:** Community Development

**Type:** Tax Credit _X_ Other (specify) ___

**Statutory Authority:** 320.093, RSMo

**Applicable Taxes:** Income Tax

**Date of Origin:** 1998

**Program Description and Eligibility Requirements:**
Program sunset August 28, 2010. No new applications being accepted. Dry Fire Hydrant Program is a tax credit program designed for any person, firm or corporation who purchases a dry fire hydrant, as defined in RSMo 320.273, or provides an acceptable means of water storage for such dry fire hydrant including a pond, tank or other storage facility with a primary purpose of fire protection within the State of Missouri.

**Explanation of How Award is Computed:**

<table>
<thead>
<tr>
<th>Entitlement</th>
<th>Discretionary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Yes</td>
<td>No</td>
</tr>
</tbody>
</table>

The tax credit, not to exceed $5,000, would be equal to 50% of the cost in actual expenditure for any new water storage construction, equipment, development and installation of the dry fire hydrant. The amount of the tax credit claimed for in-kind contributions shall not exceed 25% of the total amount of the contribution for which the tax credit is claimed.

**Program Cap:**
Cumulative $ _______ (remainder of cumulative cap) $ _______ Annual $500,000 None _X_

**Explanation of cap:**

**Explanation of Expiration of Authority:** Sunset August 28, 2010.

**Specific Provisions:** (if applicable)

- Carry forward: 7 years
- Carry Back: n/a
- Refundable: No
- Sellable/Assignable: Yes
- Additional Federal Deductions Available: No

**Comments on Specific Provisions:**

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certificates Issued (#)</td>
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<td>N/A</td>
<td>N/A</td>
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<td>0</td>
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<td>Projects/Participants (#)</td>
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<td>Amount Redeemed</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
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</tr>
</tbody>
</table>

**FY 2020 EST. Amount Outstanding** $0

**FY 2020 EST. Amount Authorized but Unissued** $0

**HISTORICAL AND PROJECTED INFORMATION**

- **Amount Authorized**
- **Amount Issued**
- **Amount Redeemed**

**Comments on Historical and Projected Information:**
**TAX CREDIT ANALYSIS**

**Program Name:** Dry Fire Hydrant (DFH)

**Benefit: Cost Analysis** (includes only state revenue impacts)

<table>
<thead>
<tr>
<th>FY 2020 Activity</th>
<th>Other Fiscal Period (indicated time period)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Benefits</td>
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</tr>
<tr>
<td>Direct Fiscal Benefits</td>
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</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td></td>
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<tr>
<td>Total</td>
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<tr>
<td>Costs</td>
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<tr>
<td>Direct Fiscal Costs</td>
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<td>Indirect Fiscal Costs</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>$0</td>
</tr>
</tbody>
</table>

**Other Benefits:**

**Derivation of Benefits:**

No new authorizations in FY20.

**Performance Measure(s)**

**Number of Dry Fire Hydrants Completed**

- **Estimated**
- **Actual**

**Comments on Performance Measure:**
PURPOSE
State tax credits are issued to a qualified film production company for up to 35% of the amount expended in Missouri for production or production-related activities to facilitate film production in Missouri.

AUTHORIZATION
Sections 135.750, RSMo

ELIGIBLE AREAS
Statewide.

ELIGIBLE APPLICANTS
Any film production company with an expected in-state expenditure budget of at least $100,000 for films over 30 minutes in length, and at least $50,000 for films under 30 minutes in length.

ELIGIBILITY CRITERIA
A film production company claiming the credit must first apply to the Department of Economic Development. A particular film will be eligible to receive the tax credit based on the amount of funds still withstanding for that particular year. Prior to approval, the department will also look at the economic impact in determining whether the particular project would be a good fit for the tax credit.

PROGRAM BENEFITS/ELIGIBLE USES
This tax credit can be applied to:
• Ch. 143 – Income tax, excluding withholding tax
• Ch. 148 –
  • Bank Tax
  • Insurance Premium Tax
  • Other Financial Institution Tax

This credit’s special attributes:
• Carry forward 5 years
• Sellable or transferable

Only those Missouri expenditures necessary for the production of the film are eligible. Such expenditures may include, but are not limited to, the costs of labor (Missouri residents only), services, materials, equipment rental, lodging, food, location fees and property rental.

FUNDING LIMITS
The entire film production tax credit program is capped at $4.5 million.

APPLICATION/APPROVAL PROCEDURE
Due to a finite amount of tax credits available, DED has established a procedure whereby tax credits may be set aside for a given film project by the submission of an application that provides estimates for the company’s Missouri expenditures on the project. Based upon these estimates and any other relevant information, DED may reserve a given amount of tax credits for the project (for a given period of time). If it appears at any time that a project may be significantly delayed, then DED may review the project and, if warranted, reclaim those reserved credits and apply them elsewhere.

In the application form, DED will ask for estimates on the amount of money to be spent in Missouri, as well as projected dates for establishing the production office and the first day of principal photography. These dates will be used in determining the length of time for which tax credits may be reserved for the project, as well as the likelihood that the project will actually be produced in Missouri.

REPORTING REQUIREMENTS
Certain tax credit recipients are required to annually report to the DED information pertaining to the project that received the tax credits. The statute requires that a full year pass after the issuance of the tax credits before SB1099 reporting requirements must be met.

The “Tax Credit Accountability Act” reporting form must be submitted to DED by June 30 each year for three years following the year of the first issuance of tax credits, including the following information:
• Category of business by size
• Address of the business headquarters
• Addresses of all offices located within this state
• Number of employees at the time of the annual update
• Updated estimate of the number of employees projected to increase as a result of the completion of the project
• The estimated or actual project cost

CONTACT
Missouri Department of Economic Development
Division of Business and Community Services
Business and Community Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4322
E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org

Revised November 2007
**Program Name:** Film Tax Credit Program  
**Department:** Economic Development  
**Contact Name & No.:** Brenda Horstman (573) 751-3713  
**Date:** January 2021  
**Statutory Authority:** 135.750, RSMo  
**Applicable Taxes:** Income tax, Bank tax, Insurance Premium tax, Other financial institutions tax

---

### Program Description and Eligibility Requirements:

Provides a tax credit for in-state expenditures for film production projects. Prior to CY 2008, the film had to have an expected in-state expenditure budget in excess of $300,000 to be eligible. After January 1, 2008, films under 30 minutes in length must have an in-state budget in excess of $50,000; films over 30 minutes in length must have an in-state budget in excess of $100,000.

### Explanation of How Award is Computed:

<table>
<thead>
<tr>
<th>Entitlement</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Discretionary</td>
<td>Yes</td>
</tr>
</tbody>
</table>

For years prior to 2008, the tax credit is equal to 50% of the investment in production or production related activities, but may not exceed $1,000,000 per taxpayer, or $1,500,000 for all taxpayers. Starting in 2008, the tax credit is up to 35% of qualified expenditures, but may not exceed $4.5 million annually for all projects.

### Program Cap:

- Cumulative $__________ (remainder of cumulative cap) $__________
- Annual $4.5 million
- None

### Explanation of cap:

The annual cap is allocated each calendar year to film projects based on pre-applications submitted to DED. Effective January 1, 2008 the annual cap increased from $1,500,000 to $4,500,000.

### Explanation of Expiration of Authority:

This program sunset in 2013.

---

### Specific Provisions:

<table>
<thead>
<tr>
<th>Carry forward</th>
<th>5 years</th>
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<tbody>
<tr>
<td>Carry Back</td>
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<tr>
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<td>No</td>
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<td>Sellable/Assignable</td>
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<tr>
<td>Additional Federal Deductions Available</td>
<td>No</td>
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</table>

### Comments on Specific Provisions:

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
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</thead>
<tbody>
<tr>
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| FY 2020 EST. Amount Outstanding | $0 | FY 2020 EST. Amount Authorized but Unissued | $0 |

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### HISTORICAL AND PROJECTED INFORMATION

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### Comments on Historical and Projected Information:
## TAX CREDIT ANALYSIS

**Program Name:** Film Tax Credit Program

### BENEFIT: COST ANALYSIS (includes only state revenue impacts)

<table>
<thead>
<tr>
<th>Activity</th>
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<th>Other Fiscal Period (indicated time period)</th>
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<tbody>
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<td><strong>BENEFITS</strong></td>
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<tr>
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<tr>
<td><strong>COSTS</strong></td>
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<tr>
<td>Total</td>
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<td>$0</td>
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</tbody>
</table>

### Derivation of Benefits:

No new authorizations in FY20.

### Other Benefits:

- FY 2018: 0
- FY 2019: 0
- FY 2020: 0
- FY 2021: 0
- FY 2022: 0

### PERFORMANCE MEASURE(S)

**Leveraged Investment**

- **Estimated**
- **Actual**

**Comments on Performance Measure:**
INNOVATION CAMPUS
TAX CREDIT PROGRAM
MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT
No new authorizations or issuance of tax credits shall be made after December 31, 2018.

PURPOSE
Provide assistance to educational partnerships to advance learning in the areas of science, technology, engineering, and mathematics, while reducing the time and cost required for Missouri students to obtain a college degree in those fields of study.

AUTHORIZATION
Section 620.2600 RSMo

ELIGIBLE AREAS
Statewide

ELIGIBLE APPLICANTS
Partnerships consisting of:
- a local Missouri high school or k-12 district;
- a Missouri four-year public or private higher education institution;
- a Missouri-based business or businesses; and,
- d. a Missouri two-year public higher education institution or state technical college.

The applicant agency must provide proof of the partnership through a multi-party Memorandum of Understanding (MOU) or other binding agreement.

ELIGIBLE DONORS
Missouri businesses, individuals, and charitable organizations with Missouri unrelated business taxable income, if any, that would be subject to state income tax under Chapter 143.

ELIGIBILITY CRITERIA
The Department of Economic Development (DED) will issue a 50% tax credit to an eligible taxpayer who makes a qualified contribution to an eligible Innovation Campus Program.

PROGRAM BENEFITS/ELIGIBLE USES
This tax credit can be applied to:
- Ch. 143 – Income tax, excluding withholding tax
- Ch. 147 – Corporate franchise tax
- Ch. 148 –
  - Bank Tax
  - Insurance Premium Tax
  - Other Financial Institution Tax

This credit’s special attributes: Carry forward 4 years

APPLICATION/APPROVAL PROCEDURE
Under the Innovation Campus Program, a tax credit equal to 50% of the value of contributions will be issued to eligible donors and may be used to offset a contributor’s income tax liability. The credit is claimed when the donor files their Missouri tax return. The approved Innovation Campus partnership receives 50% of the eligible contribution and forwards 50% of the contribution to the state general revenue fund.

A donor makes a contribution to an eligible Innovation Campus. The Innovation Campus submits a completed application package, including payment, to DED. DED confirms eligibility of the Innovation Campus, receives and records payment from the Innovation Campus, and issues the tax credit to the donor.

Applications are accepted on an open cycle. DED staff is available to provide technical assistance to organizations making application to the program.

REPORTING REQUIREMENTS
Annual 1099 reporting.

CONTACT
Missouri Department of Economic Development
Business and Community Solutions Division
Business and Community Finance Team
301 West High Street • Room 770 • P.O. Box 118
Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4322
E-mail: dedfin@ded.mo.gov • Web: www.ded.mo.gov

January 2021
TAX CREDIT ANALYSIS

**Program Name:** Innovation Campus Tax Credit Program

**Department:** Economic Development

**Contact Name & No.:** Brenda Horstman (573) 751-3713

**Date:** January 2021

**Program Category:** Community Development

**Type:** Tax Credit **X** Other (specify)___

**Statutory Authority:** Section 620.2600, RSMo

**Applicable Taxes:**

**Date of Origin:** 2014

**Program Description and Eligibility Requirements:**

Provide assistance to educational partnerships to advance learning in the areas of science, technology, engineering, and mathematics, while reducing the time and cost required for Missouri students to obtain a college degree in those fields of study. A 50% tax credit will be issued to an eligible taxpayer who makes a qualified contribution to an eligible Innovation Campus Program.

**Explanation of How Award is Computed:**

<table>
<thead>
<tr>
<th>Entitlement</th>
<th>Yes</th>
<th>Discretionary</th>
<th>No</th>
</tr>
</thead>
</table>

A tax credit equal to 50% of the value of contributions will be issued to eligible donors and may be used to offset a contributor's income tax liability. The credit is claimed when the donor files their Missouri tax return. The approved Innovation Campus partnership receives 50% of the eligible contribution and forwards 50% of the contribution to the state general revenue fund.

**Program Cap:**

<table>
<thead>
<tr>
<th>Cumulative</th>
<th>(remainder of cumulative cap)</th>
<th>Annual</th>
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</thead>
</table>

**Explanation of cap:**

**Explanation of Expiration of Authority:** This program sunsets August 28, 2020 unless reauthorized by the Missouri General Assembly.

**Specific Provisions:** (if applicable)

- Carry forward 4 years
- Carry Back n/a
- Refundable No
- Sellable/Assignable No
- Additional Federal Deductions Available No

**Comments on Specific Provisions:**

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
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</tbody>
</table>

**FY 2020 EST. Amount Outstanding:** $0

**FY 2020 EST. Amount Authorized but Unissued:** $0

**HISTORICAL AND PROJECTED INFORMATION**

Comments on Historical and Projected Information:
**TAX CREDIT ANALYSIS**

**Program Name:** Innovation Campus Tax Credit Program

**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

<table>
<thead>
<tr>
<th>ACTIVITY</th>
<th>FY 2020</th>
<th>Other Fiscal Period (indicated time period)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BENEFITS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Direct Fiscal Benefits</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Indirect Fiscal Benefits</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td><strong>COSTS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Direct Fiscal Costs</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Indirect Fiscal Costs</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>$0</td>
<td>$0</td>
</tr>
</tbody>
</table>

**BENEFIT: COST**

<table>
<thead>
<tr>
<th></th>
<th>FY 2020</th>
<th>Other Fiscal Period</th>
</tr>
</thead>
<tbody>
<tr>
<td>#DIV/0!</td>
<td>$0</td>
<td>#DIV/0!</td>
</tr>
</tbody>
</table>

**Other Benefits:**

<p>| |</p>
<table>
<thead>
<tr>
<th></th>
</tr>
</thead>
</table>

**PERFORMANCE MEASURE**

**Number of Innovation Campuses Supported**

<table>
<thead>
<tr>
<th></th>
<th>FY 2017</th>
<th>FY 2018</th>
<th>FY 2019</th>
<th>FY 2020</th>
<th>FY 2021</th>
<th>FY 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Estimated</td>
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<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
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<tr>
<td>Actual</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

**Comments on Performance Measure:**

No new authorizations in FY2020.
PURPOSE
To stimulate business activity in Missouri’s “distressed communities” by providing tax credits to eligible businesses that locate, relocate or expand their business within a distressed community.

AUTHORIZATION
Section 135.535, RSMo.

ELIGIBLE AREAS
Distressed communities only. For a list of cities and census block groups that are “distressed communities,” visit DED’s web site or call 573-751-0717.

ELIGIBLE APPLICANTS
Businesses that locate, relocate or expand their business within a distressed area or distressed Missouri community.

ELIGIBILITY CRITERIA
• Must have more than 75% of its employees at the facility in the distressed community.
• Must have fewer than 100 employees total at all facilities nationwide (before commencing operations or relocating).
• Primarily engaged in manufacturing, biomedical, medical devices, scientific research, animal research, computer software design or development, computer programming (including Internet, web hosting and other information technology), telecommunications (wireless, wired or other), or a professional firm.

CATEGORIES OF BUSINESS:
NEW OR RELOCATING BUSINESSES
Eligible new or relocating businesses may choose one of the 40% Tax Credits and the employees may receive the 1.5% Employee Tax Credit.

EXISTING BUSINESSES
Eligible businesses already located in a distressed community may be eligible for the 25% Equipment Tax Credit. Existing businesses that double the number of full time employees in the distressed community from the previous year, may choose one of the 40% Tax Credits.

TAX BENEFITS AVAILABLE:
40% INCOME TAX CREDIT:
State tax credit based on 40% of the amount of state income tax owed by the business.

40% EQUIPMENT TAX CREDIT:
State tax credit based on 40% of the amount of funds expended for computer equipment and its maintenance, medical laboratories and equipment, research laboratory equipment, manufacturing equipment, fiber optic equipment, high-speed telecommunications, wiring or software development expense in the calendar year.

1.5% EMPLOYEE TAX CREDIT:
Employees of an eligible business may receive a tax credit against state individual income tax equal to 1.5% of their gross annual salary paid at the project facility. The business must receive one of the 40% Tax Credits each year for the employees to be eligible for this credit.

25% EQUIPMENT TAX CREDIT:
State tax credit based on 25% of the amount of funds expended for eligible equipment in a taxable year that exceeds the average of the prior two years’ expenditures for such equipment. Eligible expenditures include: computer equipment and its maintenance, medical laboratories and equipment, research laboratory equipment, manufacturing equipment, fiber optic equipment, high-speed telecommunications, wiring and software development.

PROGRAM BENEFITS/ELIGIBLE USES
The 40% Income Tax Credits and the 25% and 40% Equipment Tax Credits can be applied to:
• Ch. 143 – Income tax, excluding withholding tax
• Ch. 147 – Corporate franchise tax
• Ch. 148 –
  • Bank Tax
  • Insurance Premium Tax
  • Other Financial Institution Tax

And have these special attributes:
• Carry back 3 years
• Carry forward 5 years
• Sellable or transferable

The 1.5% Individual Tax Credit can be applied to:
• Ch. 143 – Individual income tax

And has this special attribute:
• Sellable or transferable
FUNDING LIMITS

PROGRAM LIMIT:
- All credits: $8 million/year
- 25% Equipment Tax Credits: $750,000/year

PER BUSINESS LIMIT:
- 40% Income Tax Credit: $125,000/year
- 25% and 40% Equipment Tax Credits: $75,000/year

ELIGIBILITY PERIOD:
- 40% Equipment Tax Credit: Year of commencement of operations plus three calendar years thereafter
- 40% Income Tax Credit: Three tax years after the year of commencement of operations
- 1.5% Employee Tax Credit: Three tax years after commencement of operations

APPLICATION/APPROVAL PROCEDURE
- New or relocating businesses should submit a Pre-Application to DED prior to commencing operations in the distressed community.
- Businesses applying for the 25% Equipment Tax Credit should submit a Pre-Application for each year that they intend to request tax credits.
- Applications for tax credits must be submitted to DED prior to February 15th of the calendar year following the year in which the credits were earned.
- Tax credits will be issued on a first-come, first served basis.

REPORTING REQUIREMENTS
The "Tax Credit Accountability Act" reporting form must be submitted to DED by June 30 each year for three years following the year of the first issuance of tax credits.

SPECIAL PROGRAM REQUIREMENTS
A business can only earn the 40% Tax Credits under this program for one eligibility period.

No business can earn credits under this program if earning Missouri Quality Jobs, Enterprise Zone, Enhanced Enterprise Zone, Business Facility or Brownfield Jobs and Investment Tax Credits for the same project for the same tax period. If a project is eligible for more than one such program, the business must choose only one program.

CONTACT
Missouri Department of Economic Development
Division of Business and Community Services
Business and Community Finance Team
301 West High Street • Room 770 • MO, Box 118
Jefferson City • MO • 65102
Phone: 573-751-4539 • Fax: 573-522-4322
E-mail: dedfin@ded.mo.gov • Web: www.MissouriDevelopment.org
**TAX CREDIT ANALYSIS**

**Program Name:** Rebuilding Communities  
**Department:** Economic Development  
**Contact Name & No.:** Brenda Horstman (573) 751-3713  
**Date:** January 2021  
**Program Category:** Business Recruitment  
**Type:** Tax Credit  
**Statutory Authority:** 135.535, RSMo  
**Applicable Taxes:** Income tax, Corporate franchise tax, Bank tax, Insurance premium tax, Other financial institutions tax  

**Date of Origin:** 1997

**Program Description and Eligibility Requirements:**
Provides a tax credit for eligible businesses locating, relocating or expanding within a distressed community. A business must have fewer than 100 full-time employees, 75% of which must be located in the distressed community, and be primarily engaged in manufacturing, biomedical, medical devices, scientific research, animal research, computer software design or development, computer programming, including Internet, web hosting, and other information technology, wireless or wired or other telecommunications or a professional firm.

**Explanation of How Award is Computed:**

<table>
<thead>
<tr>
<th>Entitlement</th>
<th>Yes</th>
<th>Discretionary</th>
<th>No</th>
</tr>
</thead>
</table>

The tax credit is equal to either 40% or 25% of eligible equipment purchases, depending on whether the business is new or existing, or 40% of state income taxes due. A 1.5% employee tax credit is also available to businesses who receive one of the 40% credits and is based on an employee's gross salary. The 40% income tax credit is limited to $125,000 per year for three years. The 40% and 25% equipment credits are limited to $75,000 per year for four years.

**Program Cap:** Cumulative $__________ (remainder of cumulative cap) $__________  
**Annual $8 million**  
**None**

**Explanation of Expiration of Authority:**
(Note that 620.1881, RSMo - the Missouri Quality Jobs Act - reduced the cap from $10 million to $8 million).

**Specific Provisions:** (if applicable)

<table>
<thead>
<tr>
<th>Carry forward</th>
<th>5 years</th>
<th>Carry Back</th>
<th>3 years</th>
<th>Refundable</th>
<th>No</th>
<th>Sellable/Assignable</th>
<th>Yes</th>
<th>Additional Federal Deductions Available</th>
<th>No</th>
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</thead>
</table>

**Comments on Specific Provisions:** The 1.5% employee credits are sellable/assignable only.

<table>
<thead>
<tr>
<th>FY 2018 ACTUAL</th>
<th>FY 2019 ACTUAL</th>
<th>FY 2020 ACTUAL</th>
<th>FY 2021 (year to date)</th>
<th>FY 2021 (Full Year)</th>
<th>FY 2022 (Budget Year)</th>
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</thead>
<tbody>
<tr>
<td>Certificates Issued (#)</td>
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<td>Amount Authorized</td>
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<td>$0</td>
<td>$0</td>
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<tr>
<td>Amount Issued</td>
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<td>FY 2020 EST. Amount Authorized but Unissued</td>
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**HISTORICAL AND PROJECTED INFORMATION**

**Comments on Historical and Projected Information:**
### Benefit: Cost Analysis (includes only state revenue impacts)

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<tr>
<th>Activity</th>
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<td><strong>Costs</strong></td>
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<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$0</td>
<td>$0</td>
</tr>
</tbody>
</table>

**Derivation of Benefits:**

No New Authorizations in FY2020.

**Other Benefits:**

<table>
<thead>
<tr>
<th>FY 2018</th>
<th>FY 2019</th>
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<tbody>
<tr>
<td>0</td>
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<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

**Performance Measure(s):**

#### New Investment

- **Estimated**
- **Actual**

**Comments on Performance Measure:** Program has sunset. No new investments accepted for the tax credits.