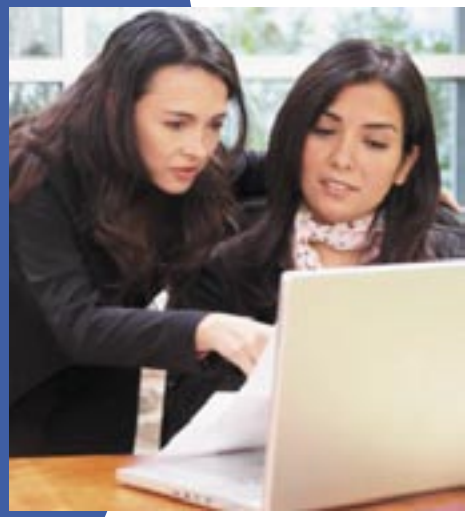
The leads we received will allow us to generate new distribution relationships in markets that we could not develop on our own.

Matt Carr
Fox Filtration



A great, great! economical way for a small firm to get exposure, contacts for new business and also to strengthen existing relationships.

Michael Deshaies
Heizer Aerospace, Inc.

MISSOURI
DEPARTMENT OF ECONOMIC DEVELOPMENT

For additional information on services offered by the Missouri Business and Community Services Division, visit our web site at www.missouridevelopment.org.

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MISSOURI

INTERNATIONAL TRADE & INVESTMENT

Our mission is simple: increase the number of Missouri companies exporting and increase the volume of Missouri exports.

Frontline market entry. Our experienced, multilingual staff offers quality export assistance that will ensure your competitive success in China, Japan, Mexico,Taiwan the United Kingdom and the entire global marketplace.

Real-time insight on market opportunities. From basic questions about getting started to specific concerns about a particular market or industry prospect, we have extensive knowledge of trade policies and market circumstances.

Missouri's International Professionals have the capability to locate the ideal business partner for your interests; that's our bottom line.

Further, our office is Missouri's point of service for foreign investors seeking a location in the United States.

We invite you to contact our offices today so that we can initiate a plan to accommodate your international business objectives.

Agent / Distributor Search:
Choosing the right business partner is a big challenge. Whether you are beginning your search or are screening a short-list, we have the tools that will help you decide with confidence.

Background Check:
Need help with your due diligence? Avoid costly mistakes. (Nominal fee may apply.)

Business Protocol:
Should I have my business card translated into Chinese? How are meetings structured in Japan? Is it okay to invite my business contact to dinner in Mexico? Understanding your business partner's culture is critical. We will help you find the answers to your questions.

Certificate of Free Sale:
Have you been requested by a foreign government to provide a "certificate of free sale" to export your product? If your Missouri business is in need of a certificate of free sale, please contact our office.

Export Finance Program:
Highly reputed for making the deal happen, our International Business Manager will advise on a variety of programs including working capital guarantees, loan guarantees for your customers, export credit insurance and other financing programs.

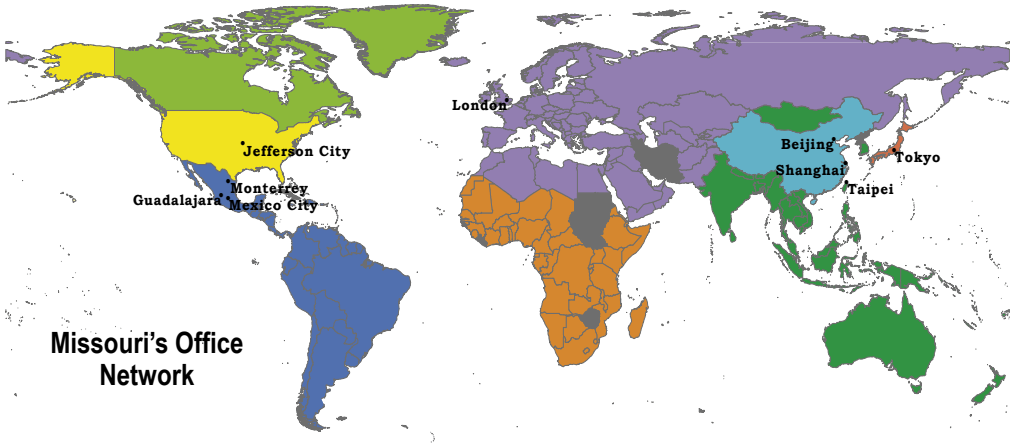
Market Research:
Understanding your product potential in a foreign market, applicable duties, foreign government regulations and your competition, among other market conditions, will enable you to focus your resources on target markets of high demand.

Outreach:
Interested in what international market opportunities may be waiting for you? Call us to schedule an in-state export seminar.

Trade Counseling:
We will provide you the technical assistance necessary to implement your exporting strategy or convert your marketing ideas into actions.

Trade Mission:
Nothing beats a hand-shake. With our global offices, we have years of experience planning group or customized business missions to your specifications, maximizing your return on investment.

Trade Show:
Whether you are simply seeking options or need logistical support in planning your international trade show activity, we have the skills to make your trade show investment a success. Visit our Event's Calendar at www.missouridevelopment.org.



Visit the Missouri Export Directory and the Missouri Resource Directory at www.missouridevelopment.org.